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Frank Edelblut  
Commissioner

Paul K. Leather  
Deputy Commissioner

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF EDUCATION  
101 Pleasant Street  
Concord, N.H. 03301  
TEL. (603) 271-6133  
FAX (603) 271-1953

May 11, 2017

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Education to enter into a contract with Antioch University New England, 40 Avon Street, Keene, New Hampshire (vendor code 177687) in an amount not to exceed \$199,194.00 to provide the Bureau of Special Education with the services of an evaluator to complete Phase Three of a multi-year evaluation project, effective July 1, 2017 through June 30, 2019, with the option to renew for an additional two year period, subject to Governor & Council approval. 100% Federal Funds.

Funds to support this request are anticipated to be available in the account titled Special Education-Elem/Sec., contingent upon legislative approval of the next biennium budget;

	<u>FY'18</u>	<u>FY'19</u>
06-56-56-562510-4110-046-500464	\$99,597.00	\$99,597.00
Contracts for Program Services		

EXPLANATION

The New Hampshire Department of Education, Bureau of Special Education is currently in the third year of its State Systemic Improvement Plan (SSIP) and in Phase Three of this project. The focus of the SSIP is to improve the social-emotional outcomes for preschool children with disabilities. Phase One involved developing a Theory of Action that would provide an overview of the activities at the State, district, classroom and child level that would lead to the State's desired result (State-identified Measurable Result - SIMR) while identifying key improvements to State infrastructure needed to support the implementation of evidence-based practices. Phase Two focused on developing the infrastructure, supporting LEA and practitioner implementation of evidence-based practices, and evaluation planning. Phase Three is focused on implementing State and local action plans supporting implementation of evidence-based practices and laying the

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council

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groundwork for sustainability and expansion. These action plans include infrastructure development related to leadership, high quality professional development and coaching, as well as data collection, analysis and evaluation. The evaluation in this phase of the project will measure and inform the effectiveness of implementation, summarizing the progress toward achieving intended improvements and the need for modifications to the SSIP as necessary.

A Request for Proposals (RFP) was advertised in the Manchester Union Leader for the period December 15<sup>th</sup>, December 16<sup>th</sup>, and December 18<sup>th</sup>, 2016 and posted on the Department of Education's website.

A review committee consisting of Joanne DeBello, Education Consultant, Bureau of Special Education, Ruth Littlefield, Education Consultant, Bureau of Special Education and Dr. Anat Eshed, Parent Information Center, reviewed the six (6) proposals received by the deadline; Antioch University New England met the criteria of the Request for Proposals (Attachment A).

The Department of Education would like to contract with Antioch University New England, Center for Behavioral Health Innovation as they work with community partners to improve behavioral health practice and outcomes for underserved populations. The Center for Behavioral Health Innovation improves practices through formative, summative, and interpretive evaluation. Children's behavioral health and the integration and improvement of behavioral health within schools are among the Center's primary area of focus.

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Frank Edelbut  
Commissioner of Education

Attachment A

iSocial Evaluator

Proposal Criteria in the RFP

Professional Qualifications	20 points
Interest and Relevance	15 points
Services to be Provided	35 points
Adequacy of Resources	
Cost Factor	25 points
Adequate Resources	<u>5 points</u>
Possible Points	100 points

Six (6) proposals were received and scored

	<u>Ruth Littlefield</u>	<u>Joanne DeBello</u>	<u>Anat Eshed</u>	<u>Peer Review</u>
<u>Name of bidder</u>				
Garrett Consulting, LLC	81	89	52	74.00
Antioch University	96 ✓	92	63	83.70
Glen Martin Associates	91	80	66	79.00
Measurement Incorporated	70	66	60	65.33
TNTP	44	62	44	50.00
Thomas Miller Associates	19	55	38	37.33

An RFP review occurred on February 6, 2017. The RFP review panel consisted of the following employees from the Department of Education, Bureau of Special Education and the Parent Information Center.

Ruth Littlefield

In 1988 Ruth Littlefield received her M.Ed. from Lesley College with a focus on Severe Special Needs and Autism. She holds New Hampshire Educator Certification as a Special Education Administrator as well as endorsements in the areas of Emotional and Behavioral Disabilities, Early Childhood Special Education and General Special Education. Ruth was a preschool special education teacher in the Kearsarge school district prior to becoming an Education Consultant at the NHDOE Bureau of Special Education in 1992. At the department, Ruth serves as the Preschool Special Education Coordinator and as the lead developer of the State Performance Plan (SPP) and annual performance report. In her role as Preschool Special Education Coordinator, Ruth serves on several statewide councils and committees such as the Early Childhood Advisory Council (Spark-NH), Spark NH Executive Committee, the Interagency Coordinating Council for Family-Center Early Supports and Services, The NH Pyramid Model Consortium State Leadership Team, the Inclusion Policy Task Force, and the Early Learning Standards Task Force. As the lead developer of the State Performance Plan (SPP) and annual performance report, Ruth ensures that this federal report is timely, complete and accurate. Ruth is instrumental in the development

of the State Performance Plan Indicator 17: State Systemic Improvement Plan which focuses on improved social-emotional outcomes for preschool children with disabilities.

#### Joanne DeBello

Joanne DeBello's educational background includes a Bachelor's Degree in Elementary Education and Mathematics, and a Master's Degree in Special Education. Currently, Joanne is working towards a doctorate degree in school administration/education specialist. Before working for the NH Department of Education, Joanne has taught for 15 years in both private and public schools and across elementary, middle, and high school levels. Joanne taught as a regular education teacher in preschool, elementary school, and Math in middle and high school. Also, Joanne has been a special education teacher working with mild to significant disability ranges from grade 1 through grade 12 across several education environments. Additionally, She was a Special Education Buildings Coordinator for a district's middle and high schools, alternative school, and special classes.

#### Dr. Anat Eshed

Dr. Anat Eshed earned her Ph.D. in physics from the Israel Institute of Technology in 1999 and spent over a decade working as a researcher at the Massachusetts Institute of Technology. She studied light based materials for medical and communication applications. In 2004, Anat started transitioning to, and focusing her career in the area of special education. This newly found passion stem from years of working to support her youngest child, who has been identified as a child with an educational disability in 2002, at the age of three.

Anat attended the Parent Information Center's (PIC) Volunteer Advocate course in the fall of 2009. Being impressed with the mission and vision of PIC, Anat has continued to find opportunities to collaborate with and contribute to PIC since completing the course. Anat worked with families, and provided multiple workshops through the State of NH about special education (mainly educational evaluations and IEPs).

In May 2012, Anat completed the Specialist in Assessment of Intellectual Functioning (SAIF) program at Rivier University. SAIFs conduct educational evaluations and focus on the identification of cognitive processing deficits and their impact on academic functioning of school-aged students. Anat draws from her experience as a scientist by utilizing a variety of assessment procedures and applying strong analytical skills to evaluate struggling students. Anat worked as an evaluator in school and private settings.

In February 2014 Anat joined PIC as a staff member. She coordinates the eleven-week long Volunteer Advocate course for parents of students with disabilities and professionals. Anat also works directly with families guide them in their individual journey supporting their students with disabilities. Anat also presents workshops for professionals in school districts and other setting, as well as for parents groups.

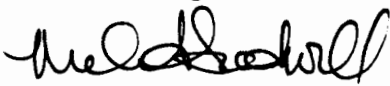

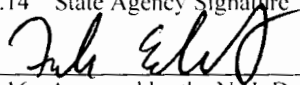
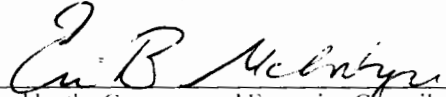
Notice: This agreement and all of its attachments shall become public upon submission to Governor and Executive Council for approval. Any information that is private, confidential or proprietary must be clearly identified to the agency and agreed to in writing prior to signing the contract.

**AGREEMENT**

The State of New Hampshire and the Contractor hereby mutually agree as follows:

**GENERAL PROVISIONS**

**1. IDENTIFICATION.**

1.1 State Agency Name Department of Education, Bureau of Special Education		1.2 State Agency Address 101 Pleasant Street Concord, New Hampshire 03301	
1.3 Contractor Name Antioch University New England		1.4 Contractor Address 40 Avon Street Keene, New Hampshire 03431	
1.5 Contractor Phone Number 603-283-2181	1.6 Account Number See Exhibit B	1.7 Completion Date June 30, 2019	1.8 Price Limitation \$199,194.00
1.9 Contracting Officer for State Agency Santina Thibedeau, Administrator Bureau of Special Education		1.10 State Agency Telephone Number 603-271-3791	
1.11 Contractor Signature 		1.12 Name and Title of Contractor Signatory Melinda D. Treadwell, PhD Provost	
1.13 Acknowledgement: State of <u>N.H.</u> , County of <u>Cheshire</u> On <u>May 18, 2017</u> , before the undersigned officer, personally appeared the person identified in block 1.12, or satisfactorily proven to be the person whose name is signed in block 1.11, and acknowledged that s/he executed this document in the capacity indicated in block 1.12.			
1.13.1 Signature of Notary Public or Justice of the Peace <div style="display: flex; align-items: center;"> <div style="margin-right: 20px;">[Seal]</div>  </div>			
1.13.2 Name and Title of Notary or Justice of the Peace PATRICIA A. MITCHNER, Notary Public My Commission Expires March 9, 2021			
1.14 State Agency Signature 		1.15 Name and Title of State Agency Signatory FRANK EDELBLUT, Commissioner of Education	
1.16 Approval by the N.H. Department of Administration, Division of Personnel (if applicable) By: _____ Director. On: _____			
1.17 Approval by the Attorney General (Form, Substance and Execution) (if applicable) By:  On: <u>6/6/17</u>			
1.18 Approval by the Governor and Executive Council (if applicable) By: _____ On: _____			

**2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED.** The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

**3. EFFECTIVE DATE/COMPLETION OF SERVICES.**

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, if applicable, this Agreement, and all obligations of the parties hereunder, shall become effective on the date the Governor and Executive Council approve this Agreement as indicated in block 1.18, unless no such approval is required, in which case the Agreement shall become effective on the date the Agreement is signed by the State Agency as shown in block 1.14 ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

**4. CONDITIONAL NATURE OF AGREEMENT.**

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

**5. CONTRACT PRICE/PRICE LIMITATION/PAYMENT.**

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.  
5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.

5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

**6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.**

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. This may include the requirement to utilize auxiliary aids and services to ensure that persons with communication disabilities, including vision, hearing and speech, can communicate with, receive information from, and convey information to the Contractor. In addition, the Contractor shall comply with all applicable copyright laws.

6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination.

6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

**7. PERSONNEL.**

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this

Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

#### **8. EVENT OF DEFAULT/REMEDIES.**

8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):

8.1.1 failure to perform the Services satisfactorily or on schedule;

8.1.2 failure to submit any report required hereunder; and/or

8.1.3 failure to perform any other covenant, term or condition of this Agreement.

8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;

8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;

8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or

8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

#### **9. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.**

9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.

9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.

9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

**10. TERMINATION.** In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

**11. CONTRACTOR'S RELATION TO THE STATE.** In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

**12. ASSIGNMENT/DELEGATION/SUBCONTRACTS.** The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written notice and consent of the State. None of the Services shall be subcontracted by the Contractor without the prior written notice and consent of the State.

**13. INDEMNIFICATION.** The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

#### **14. INSURANCE.**

14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:

14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$1,000,000 per occurrence and \$2,000,000 aggregate; and

14.1.2 special cause of loss coverage form covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property.

14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than thirty (30) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than thirty (30) days prior written notice of cancellation or modification of the policy.

**15. WORKERS' COMPENSATION.**

15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("*Workers' Compensation*").

15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.

**16. WAIVER OF BREACH.** No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.

**17. NOTICE.** Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.

**18. AMENDMENT.** This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire unless no

such approval is required under the circumstances pursuant to State law, rule or policy.

**19. CONSTRUCTION OF AGREEMENT AND TERMS.**

This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.

**20. THIRD PARTIES.** The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

**21. HEADINGS.** The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.

**22. SPECIAL PROVISIONS.** Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.

**23. SEVERABILITY.** In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.

**24. ENTIRE AGREEMENT.** This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.



## Exhibit A

### SCOPE OF SERVICES

Antioch University New England will provide to the New Hampshire Department of Education, Bureau of Special Education with the services of an evaluator to complete Phase Three of a multi-year evaluation project, State Systemic Improvement Plan (SSIP).

#### *iSocial Evaluator*

#### *Improving Social Emotional Outcomes (for Preschool Children with Disabilities) Through Complementary Infrastructure and Leadership*

- Meet with the SSIP Evaluation Team monthly to report on evaluation activities and the ongoing implementation of the evaluation plan and report on findings.
- Meet with the Data Systems Team monthly to support the data collection requirements and to refine the ongoing data collection system including evaluation tools, timelines and reports as needed.
- Conduct data analysis using a variety of existing data collection methods and sources, including, but not limited to; surveys, training, coaching, and meeting logs, as well as fidelity tools to inform progress and support outcomes while building long-term sustainability.
- Provide timely and accessible data and analysis that addresses implementation effectiveness and informs ongoing SSIP development and suggest course corrections as needed. This will take the form of meeting updates and summary data to be shared at Leadership Team meetings as needed, as well as a minimum of two (2) annual federal reports and one (1) publishable annual report to share with stakeholders.
- Provide bi-weekly updates to the SSIP Evaluation Coordinator regarding the progress and activities of the project.
- Provide timely and accessible data and analysis regarding effectiveness of system and infrastructure coordination and integration between district levels and State levels.
- Provide timely data and analysis that address the established evaluation questions and meet federal annual reporting requirements.
- Incorporate the evaluation tools and data related to scaling up implementation of SSIP infrastructure and evaluation that may result from the alignment of Federal/State grants and initiatives such as a State Personnel Development Grant (SPDG) as deemed necessary.
- Provide ongoing technical assistance (TA) opportunities to the Evaluation, Data Systems and Leadership Teams as they relate to capacity and need.
- Submit monthly invoices and activity reports that reflect work completed.

Initial MBT  
Date 5/18/17

Exhibit B

Budget

Description of Services	FY'18 July 1, 2017- June 30, 2018	FY'19 July 1, 2018- June 30, 2019	Total
Faculty Evaluation Co-PIs Drs. Jim Fauth and George Tremblay	\$53,000.00	\$53,000.00	\$106,000.00
Evaluators/Analysts Dr. Megan Edwards Dr. Anne Nordstrom Lisa Dotson John Erdmann	\$36,117.00	\$36,117.00	\$72,234.00
Evaluation Assistants Doctoral student graduate assistants	\$6,480.00	\$6,480.00	\$12,960.00
Travel / Meetings Co-PIs and evaluation staff	\$2,000.00	\$2,000.00	\$4,000.00
Technology and Supplies Purchase and maintenance of Tableau Online data visualization software	\$2,000.00	\$2,000.00	\$4,000.00
Totals	\$99,597.00	\$99,597.00	\$199,194.00

Limitation on Price: This contract will not exceed \$199,194.00

Source of Funding: Funding for this contract is 100% Federal Funds from the account titled Special Education-Elem/Sec. as follows:

Account: 06-56-56-562510-41100000-102-500731	<u>FY'18</u>	<u>FY'19</u>
Contracts for Program Services	\$99,597.00	\$99,597.00

Method of Payment:

Payment will be made upon the submittal of an invoice that is received by the 10<sup>th</sup> of the following month which is supported by a summary of activities that have taken place in accordance with the terms of the contract.

Barbara Dauphinais, Program Specialist  
NH Department of Education  
Bureau of Special Education  
101 Pleasant Street  
Concord, New Hampshire 03301

Initial WWT  
Date 5/18/17

Exhibit C

The Department will exercise the option to renew for two additional fiscal years, if services are determined to be satisfactory and funds are available.

Any document(s) developed and published, as a project of the New Hampshire State Department of Education (NHDOE), Bureau of Special Education, will recognize the NHDOE, Bureau of Special Education as a sponsor. All documents created shall be the property of the Bureau of Special Education

Initial WBT  
Date 5/18/17

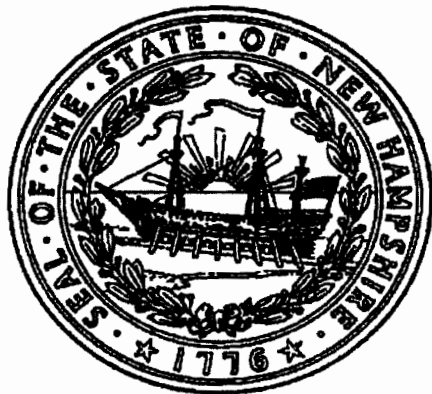
# State of New Hampshire

## Department of State

### CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that ANTIOCH UNIVERSITY is a Ohio Nonprofit Corporation registered to transact business in New Hampshire on November 04, 1974. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 239



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 9th day of May A.D. 2017.

A handwritten signature in cursive script, appearing to read "William M. Gardner".

William M. Gardner  
Secretary of State

## CERTIFICATE OF VOTE

I, Leslie Bates, do hereby certify that:

1. I am a duly elected Officer of Antioch University;
2. The following is a true copy of the resolution duly adopted at a meeting of the Board of Governors of the University duly held on October 28, 2016;  
  
SEE ATTACHED RESOLUTION, which provides contract signatory authority for certain University officers and employees.
3. The foregoing resolution has not been amended or revoked, and remains in full force and effect at least until May 31, 2017; and
4. Melinda D. Treadwell, PhD, is the duly authorized Provost of Antioch University New England.

*Leslie Bates*

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Leslie Bates  
Assistant Secretary of the Corporation

STATE OF Ohio

County of Greene

The foregoing instrument was acknowledged before me this 18th day of May 2017 by Leslie Bates, Assistant Secretary.

*Diana Louderback*  
\_\_\_\_\_  
(Notary Public/Justice of the Peace)

(NOTARY SEAL)

Commission Expires: *June 30 2019*



# ANTIOCH UNIVERSITY

Office of the Chancellor | 900 Dayton Street, Yellow Springs, OH 45387 | 937-769-1345

May 18, 2017

I, Leslie Bates, do hereby certify that I am the duly appointed, qualified, and current Assistant Secretary of Antioch University, Greene County, Ohio, and that I am duly authorized to execute this certificate; and do hereby certify that Melinda Treadwell is the duly appointed, qualified, and current Provost of Antioch University, and is authorized to take action on behalf of Antioch University (reference Resolution 10.28.16:8, attached).

Witness my hand this 18th Day of May 2017.



Leslie Bates  
Assistant Secretary, Antioch University

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**RESOLUTION  
10.29.16:8**

WHEREAS, Antioch University enters into numerous contracts of varying amounts for a wide range of services and goods; and

WHEREAS, due to the recent structural reorganization of the University, there is a need to update and describe

1. who has authority to enter into legally binding agreements on behalf of the University;
2. expenditure limits associated with that authority; and
3. the criteria for delegation of any signatory authority.

WHEREAS, the existing Expenditure, Contract and Signature Authority Policy, Policy 2.403 has been amended to accomplish these needs; and

WHEREAS, the Executive Committee of the Board of Governors reviewed a draft of Policy 2.403 at its meeting on September 30, 2016.

WHEREAS, the Board of Governors has set forth additional guidance in the document attached and incorporated herein entitled "Guidance for Contract Review by the Board of Governors" which describes how the Board will review contracts for which the Chair of the Board of Governors has signatory authority;

NOW THEREFORE, BE IT RESOLVED, that the Expenditure, Contract and Signature Authority Policy 2.403 is hereby adopted;

RESOLVED FURTHER, that the Board agrees to follow the Guidance for Contract Review by the Board of Governors; and

RESOLVED FURTHER, that the Chancellor of Antioch University is hereby authorized to take all necessary actions to carry out the above resolution.





# ANTIOCH UNIVERSITY

NEW ENGLAND

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## **Mission**

*Antioch University provides learner-centered education to empower students with the knowledge and skills to lead meaningful lives and to advance social, economic, and environmental justice.*

## **Vision**

*Antioch University aspires to be a leading university offering learners and communities transformative education in a global context that fosters innovation and inspires social action.*

## **Purpose**

*Antioch University New England provides transformative education through scholarship, innovation, and community action for a just and sustainable society.*

## **Values**

*Antioch University New England is committed to innovative academic excellence, integrating practice with theory in a collaborative learning environment that is attentive to multiple learning styles.*

*Antioch University New England believes in ecological stewardship and social justice, cultivating local as well as global perspectives to educate students with diverse backgrounds and opinions to become leaders of change.*

*Antioch University New England values community engagement: using place-based practices to foster scholarship, activism, and service learning; creating organizational integrity through shared governance.*

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Antioch University New England is part of Antioch University, a national university with campuses in Keene, New Hampshire, Yellow Springs, Ohio, Seattle, Los Angeles, and Santa Barbara. Now in its 50<sup>th</sup> year, Antioch University New England provides transformative education through scholarship, innovation, and community action for a just and sustainable society.

# ANTIOCH UNIVERSITY

## BOARD OF GOVERNORS

**(Effective July 1, 2016 – June 30, 2017)**

The AU Board of Governors meets regularly three times each year.

### **Officer Members:**

Charlotte M. Roberts, Ph.D., *Chair*

*Member since 2010*

Founder and Executive Consultant, Blue Fire Partners, Inc.  
Sherrills Ford, NC

Howard Coleman, JD, *Vice Chair*

*Member since 2006*

Partner, Coldstream Capital Management  
Bellevue, WA

William R. Groves, JD (*Ex-Officio*)

Interim Chancellor

Antioch University

### **Members:**

Bruce Bedford, Ph.D (Hon)

*Member since 2011*

Retired, Former Chair, CEO of Paddington Resources  
St. Michaels, MD

Maureen Curley, MHSA

*Member since 2008*

Retired, Former President/CEO Campus Compact  
Medford, MA

Katrin Dambrot

*Member since 2014*

Principal, Dambrot & Company  
Mendham, NJ

Lance Dublin

*Member since 2013*

CEO & Chief Solutions Architect, Dublin Consulting  
San Francisco, CA

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*Member since 2011*  
Director, Roberto Hernandez Center  
Associate Professor, College of Continuing Education  
University of Wisconsin  
Madison, WI

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Community Volunteer  
Santa Barbara, CA

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*Member since 2012*  
CFO, Southern California Public Radio  
Los Angeles, CA

Holiday Hart McKiernan, JD  
*Member since 2013*  
General Counsel and Chief of Staff, Lumina Foundation  
Indianapolis, IN

James J. Morley, Jr., M.S.  
*Member since 2009*  
Director, Washington Advisory Group/LECG  
Annapolis, MD

Paul Mutty, JD  
*Member since 2014*  
Sr Vice President and Deputy General Counsel  
Starbucks Coffee Company  
Seattle WA

Bill Plater, Ph.D  
*Member since 2015*  
Higher Education Consultant  
Indiana University Public Policy Institute, IUPUI  
Indianapolis, IN

Anne Smith  
*Member since 2014*  
Chief of Staff, Burning Glass Technologies  
Boston, MA

Lawrence D. Stone, Ph.D  
*Member since 2015 (previously served 2002-14)*  
Chief Scientist, Metron, Inc.  
Reston, VA

Martha Summerville, Ph.D  
*Member since 2014*  
President of Summerville Consulting, LLC  
Executive Consultant, Facilitator  
New Haven, CT

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## BIOGRAPHICALSKETCH

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NAME: JAMES FAUTH

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POSITION TITLE: Associate Chair, Clinical Psychology Department;  
Director, Center for Behavioral Health Innovation

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### EDUCATION/TRAINING

INSTITUTION AND LOCATION	DEGREE	DATES	FIELD
Hartwick College	B.A.	05/1993	Psychology
Western Carolina University	M.A.	05/1996	Clinical Psych
The Pennsylvania State University	Ph.D.	08/2000	Counseling Psych

### A. Personal Statement

I direct the Center for Behavioral Health Innovation (BHI) at Antioch University New England (AUNE), which works shoulder to shoulder with community stakeholders to improve behavioral health practice and outcomes for underserved populations. My experience includes serving as external evaluator for eleven youth-focused SAMHSA initiatives as well as many other projects funded by HRSA, CDC, DOE, local foundations, and more. Specific to this FOA, I was lead evaluator on NH's FAST Forward System of Care (SoC) project and am currently evaluating NH DOE's FAST Forward 2020 and the Monadnock Region's SoC projects. My areas of expertise are in behavior change and psychotherapy research; utilization focused evaluation; qualitative and quantitative research; implementation science, and population health. I am a member of the American Evaluation Association. I have twice served as a reviewer for large-scale integrated care and behavioral health dissemination, diffusion, and implementation projects for AHRQ. I am Associate Chair of the doctoral program in Clinical Psychology at AUNE, where I teach courses in Integrative Psychotherapy, Program Evaluation, Research Methods, and Population Health.

### B. Positions and Honors

2000-2002 University at Buffalo, Counseling, School, and Ed Psych, Assistant Professor  
2002-present Antioch University New England, Clinical Psychology, Core Faculty  
2002-present Antioch University New England, Center for Behavioral Health Innovation (BHI; formerly the Center for Research on Psychological Services), Director

### Selected Honors

2003-2012 Editorial Boards, *Psychotherapy Research* and *Psychotherapy*  
2008-2010 President, Faculty Senate, Antioch University New England  
2010-2011 Chair, Research Committee, APA Division 29 (Psychotherapy)  
2010-present Editorial Board, *Journal of Counseling Psychology* (Editor: Terence Tracey)  
2012, 2014 Grant Reviewer, Agency for Healthcare Research and Quality  
2015 Antioch University New England, Community Service Award

### C. Selected peer-reviewed publications (Selected from 21 publications)

1. **Fauth, J., & Tremblay, G.** (2011). Beyond dissemination and translation: Practice-Based Participatory Research. *Psychotherapy Bulletin*, 46(1), 15-18.
2. Hodges, K. M., Greene, L. R., **Fauth, J., & Mangione, L.** (2012). Processes and outcomes in prevention-focused time-limited groups for girls. *International Journal of Group Psychotherapy*, 62(3), 459–469.
3. Mendenhall, T., Doherty, W., Berge, J., **Fauth, J., & Tremblay, G.** (2013). Community-based participatory research: Advancing collaborative care through novel partnerships. In L. Ronan & M. Tehan (Eds.), *Essentials of Integrated Care: Connecting Systems of Care, Clinical Practice and Evidence-based Approaches* (pp. 99-130). Philadelphia, PA: Springer Science + Business Media
4. Hayes, J. A., Nelson, D. L. B., & **Fauth, J.** (2015). Countertransference in successful and unsuccessful cases of psychotherapy. *Psychotherapy*, 52(1), 127-133.

**D. Selected Research Support** (selected from >25 funded projects)

1. SAMSHA Dennis Calcutt (PI) 10/16-9/20  
 Monadnock Region’s System of Care project  
**Role – Lead Evaluator:** Evaluate and improve the Monadnock Region’s system of care implementation.
  
2. SAMSHA Mary Steady (PI) 10/16-9/20  
 NH DOE’s System of Care project  
**Role – Lead Evaluator:** Evaluate and improve NH DOE’s FAST FORWARD 2020 system of care implementation.
  
3. SAMSHA  
 New Hampshire Fast Forward System of Care grant  
**Role – Lead Evaluator:** Evaluate and improve implementation of a system of care for youth with severe emotional disturbance and their families.
  
4. SAMSHA Mary Steady (PI) 10/13-9/17  
 New Hampshire Safe Schools Healthy Students  
**Role – Lead Evaluator:** Evaluate and improve DOE’s Safe School Health Students implementation in 3 NH school districts.
  
5. SAMSHA Mary Steady (PI) 10/14-9/19  
 New Hampshire Project Aware  
**Role – Co-Evaluator:** Evaluate and improve DOE’s Project Aware implementation in 3 NH school districts.

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**BIOGRAPHICAL SKETCH**

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NAME George Tremblay	POSITION TITLE Professor and Chair, Dept of Clinical Psychology Co-Director, Center for Behavioral Health Innovation
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EDUCATION/TRAINING			
INSTITUTION AND LOCATION	DEGREE (if applicable)	YEAR(s)	FIELD OF STUDY
University of Rhode Island, Kingston RI	B.A.	05/1985	Psychology
University at Albany (SUNY), Albany NY	Ph.D.	06/1996	Clinical Psychology
University of Mississippi & Veterans Affairs Medical Centers, Jackson MI	Pre-doctoral Clinical Residency	1995-96	Clinical Psychology

**Personal Statement.**

I have spent more than 15 years developing program evaluation capacity in three contexts, first developing the Program Evaluation Team at Antioch New England Institute, then helping to found the independent consulting group PEER Associates in 2003 (peerassociates.net), and finally joining my faculty colleague, Jim Fauth, in building Antioch's Center for Behavioral Health Innovation (BHI) into a regional resource for program evaluation and technical assistance over the last decade. BHI has served as the external evaluator for more than a dozen multi-year, federally-funded initiatives to improve behavioral health outcomes, the majority of which are focused on youth. I have been the lead evaluator for two cycles of funding (under the Garrett Lee Smith Memorial Youth Suicide Prevention Act) for statewide suicide prevention, and a third for campus-based suicide prevention, while contributing to many other projects as well. My area of specialized clinical expertise is multiply stressed and often high conflict families. My primary contributions to BHI's evaluation and quality improvement work are in the domains of behavior change intervention strategies; evaluation planning; methodological expertise (research design, data management, statistical analysis and reporting); and implementation science. I have managed large and complex datasets using SAS and SPSS software, and I teach doctoral courses in Research Methods and Statistics, Cognitive and Behavioral Interventions, and Consultation. I also served on Antioch University's IRB for 15 years, 9 of those as its Chair.

**Positions and Honors.****Positions and Employment**

1996 -1999    Research Assistant Professor, University of Missouri, Columbia MO  
1999 - 2002    Assistant Professor and Director of Research, Antioch Univ., Keene NH  
2003 - 2007    Associate Professor and Director of Research, Antioch Univ., Keene NH  
2000 - 2009    Assistant Director, Antioch Psychological Services Center, Keene NH  
2007 – 2015    Professor and Director of Research, Antioch Univ., Keene NH  
2015 –         Professor and Dept Chair, Antioch Univ., Keene NH

**Other Experience and Professional Memberships**

2012 – present    American Evaluation Association  
1995 - 2016    Association for Behavioral and Cognitive Therapies  
1993 - 2012    American Psychological Association  
1996 - 2102    APA Divisions 12 (Clinical Psychology) and 53 (Clinical Child Psychology)  
1998 - 2010    Society for a Science of Clinical Psychology

### C. Selected peer-reviewed publications (in chronological order).

1. Tremblay, G.C., & Peterson, L. (1999). Prevention of childhood injury: Clinical and public policy issues. *Clinical Psychology Review, 19*, 415-434.
2. Kruse, R.L., Ewigman, B., & Tremblay, G.C. (2001). The zipper: A method for using personal identifiers to link data while preserving confidentiality. *Child Abuse & Neglect, 25*, 1241-1248.
3. Tremblay, G.C. & Landon, B. (2003). Research in prevention and promotion (adults & children). In M. Roberts & S. Ilardi (Eds.), *Methods of research in clinical psychology: A handbook* (pp. 354-373). Oxford, U.K.: Blackwell Publishers.
4. Peterson, L., Tremblay, G.C., Ewigman, B., & Saldana, L. (2003). Multi-level selected primary prevention of child maltreatment. *Journal of Consulting and Clinical Psychology, 71*, 601-612.
5. Fauth, J., Tremblay, G. (2011). Beyond dissemination and translation: Practice-Based Participatory Research. *Psychotherapy Bulletin, 46*(1), 15-18.
6. Mendenhall, T., Doherty, W., Berge, J., Fauth, J., & Tremblay, G. (in press). Community-based participatory research: Advancing collaborative care through novel partnerships. In L. Ronan & M. Tehan (Eds.), *Essentials of Integrated Care: Connecting Systems of Care, Clinical Practice and Evidence-based Approaches*. Philadelphia, PA: Springer Science + Business Media

### D. Selected Research Support

SAMHSA	Ken Norton (PI)	10/2014 – 9/2016 and 1/2010 – 9/2013
NEXUS NH Statewide Garrett Lee Smith Suicide Prevention Project Evaluation of process, outcomes and impact of this statewide suicide prevention program directed by NAMI NH, along with contributing to the national cross-site evaluation through monitoring and reporting TRAC, GPRA and other indicators. Role: Evaluator		
SAMHSA	John Pakstis (PI)	8/2012 – 7/2015
UMASS - Lowell Campus Garrett Lee Smith Suicide Prevention Project Evaluation of process, outcomes and impact of UMASS Lowell's campus suicide prevention program, along with contributing to the national cross-site evaluation through monitoring and reporting GPRA and other indicators. Role: Evaluator		
NH Endowment for Health	Jim Fauth (PI)	4/2008 – 9/2011
Integrated Care Evaluation Project Promoting integration of behavioral health services and primary care in rural/underserved NH through evaluation to improve integrated care services through systematic cycles of utilization-focused evaluation at local and cross-site levels. Role: Co-PI		
SAMHSA	NH DHHS (PI)	3/2008 – 4/2009
NH Statewide Strategic Prevention Framework, State Incentive Grant (SPF-SIG) SPF-SIG project targeting underage and binge drinking, across ten regions in NH that engaged in coordinated data gathering, strategic planning, and implementation processes. Included contributing to the national cross-site evaluation. Role: Region G Evaluation Consultant		



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**BIOGRAPHICAL SKETCH**

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**NAME: Megan Edwards**POSITION TITLE: Evaluator

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**EDUCATION/TRAINING**

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INSTITUTION AND LOCATION	DEGREE	COMPLETION DATES	FIELD OF STUDY
Vassar College	B.A.	06/1997	Biopsychology
Antioch University New England	Psy.D.	06/2009	Clinical Psychology

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**A. Personal Statement**

I am an evaluator at the Center for Behavioral Health Innovation (BHI) at Antioch University New England (AUNE), which specializes in improving behavioral health practice quality through external facilitation, knowledge translation, and evaluation in underserved settings. My experience includes serving as an evaluator for several SAMHSA and DOE funded youth-focused initiatives in public school settings, as well as other projects funded by HRSA, CDC, and private foundations. I currently serve as lead evaluator for New Hampshire's Safe Schools Healthy Students and Project AWARE initiatives, as well as Laconia School District's School Culture Transformation Grant. I work closely with the NH DOE on these initiatives. Each of these school-based projects includes a focus on early childhood (EC) education access and social-emotional skill development for disabled and underserved children, including implementation of EC universal screening measures, increased enrollment opportunities in EC settings, and enhanced youth behavioral health supports and services. I have content expertise in behavioral health, mental health promotion, prevention, and treatment, utilization-focused evaluation design, and quantitative and qualitative research. I am a member of the American Evaluation Association and have served as adjunct faculty in the Clinical Psychology Department at AUNE, teaching courses in Intervention with Individuals and Families and Psychopathology and Behavioral Disorders.

**B. Positions**

2010	Consulting Associate, Program Evaluation & Educational Research Associates
2010-present	Antioch University New England, Clinical Psychology, Adjunct Faculty
2011-2014	Staff Psychologist & Assistant Director of Outreach, Wellesley College
2014-present	Evaluator, Center for Behavioral Health Innovation, Antioch University New England

**C. Peer-reviewed publications**

1. Tremblay, G.C., & **Phillips, M.** (2009). Child, family, and couples therapy. In D.C.S. Richard & S.K. Huprich, Eds., *Clinical psychology: Assessment, treatment, and research* (pp. 329-349). Boston, MA: Elsevier Academic Press
2. Donahoe, P., & **Phillips, M.** (2010). Truth telling. In M. Trotter-Mathison, J.M. Koch, S. Sanger, & T.M. Skovholt (Eds.), *Voices from the field: Defining moments in counselor and therapist development*. New York: Routledge.

**D. Selected Research Support**

1. U.S. Department of Education McKenzie Harrington- 10/14-9/17  
Bacote (PI)

Laconia School District School Culture Transformation Project

Role – Lead Evaluator: Evaluate and improve behavioral health implementation in Laconia School District.

2. SAMHSA Mary Steady (PI) 10/12-9/16

New Hampshire Safe Schools Healthy Students

Role – Lead Evaluator: Evaluate and improve behavioral health implementation in three NH school districts, focusing on early childhood, youth behavioral health, family engagement, school climate, and youth risk behaviors.

3. SAMHSA Mary Steady (PI) 10/13-9/17

New Hampshire Project AWARE

Role – Lead Evaluator: Evaluate and improve behavioral health implementation in three NH school districts, focusing on early childhood, youth behavioral health, family engagement, school climate, and youth risk behaviors.

4. SAMHSA Ann Ciraldi (PI) 10/12-5/16

UMass Lowell Garrett Lee Smith Suicide Prevention Project

Role – Evaluator: Evaluate and improve university-based suicide prevention program.

# **Antioch University**

Financial Report  
June 30, 2016

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RSM US LLP

## Independent Auditor's Report

Board of Governors  
Antioch University  
Yellow Springs, Ohio

### Report on the Financial Statements

We have audited the accompanying financial statements of Antioch University (the University) which comprise the statements of financial position as of June 30, 2016 and 2015, and the related statements of activities and cash flows for the years then ended and the related notes to the financial statements (collectively, the financial statements).

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**THE POWER OF BEING UNDERSTOOD**  
AUDIT | TAX | CONSULTING

**Independent Auditor's Report (Continued)**

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Antioch University as of June 30, 2016 and 2015, and the changes in net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*RSM US LLP*

Columbus, Ohio  
December 13, 2016

**Antioch University**

**Statements of Financial Position  
June 30, 2016 and 2015**

	2016	2015
<b>Assets</b>		
Cash and cash equivalents	\$ 2,220,182	\$ 2,870,899
Accounts receivable:		
Students, net	1,183,976	857,923
Grants	17,251	248,213
Other	576,405	626,830
Notes receivable	18,500,000	-
Prepaid expenses	1,855,967	1,984,764
Loans to students, net	5,164,733	5,398,465
Contributions receivable, net	1,358,885	1,560,978
Investments	23,055,336	27,940,072
Land, buildings, and equipment, net	17,511,535	23,249,091
	<u>\$ 71,444,270</u>	<u>\$ 64,737,235</u>
<b>Liabilities and Net Assets</b>		
Accounts payable	\$ 3,525,080	\$ 1,746,446
Accrued benefit liabilities	1,439,422	1,505,079
Other accrued liabilities	4,355,332	3,632,092
Deferred revenue	5,993,895	6,178,142
Notes and bonds payable	9,216,568	16,746,191
Obligation under capital leases	109,904	-
Deposits held for others	255,342	255,869
Advances from government for student loans	4,919,799	4,960,395
	<u>29,815,342</u>	<u>35,024,214</u>
<b>Net Assets</b>		
Unrestricted	27,903,329	15,602,514
Temporarily restricted	9,011,273	9,591,174
Permanently restricted	4,714,326	4,519,333
	<u>41,628,928</u>	<u>29,713,021</u>
	<u>\$ 71,444,270</u>	<u>\$ 64,737,235</u>

See notes to financial statements.

**Antioch University**

**Statement of Activities  
Year Ended June 30, 2016**

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues, gains and other support:				
Tuition and fees	\$ 59,325,440	\$ -	\$ -	\$ 59,325,440
Less student aid	(1,716,215)	-	-	(1,716,215)
	57,609,225	-	-	57,609,225
Contributions	632,159	964,995	194,045	1,791,199
Contracts and other exchange transactions	3,780,759	-	-	3,780,759
Investment income	662,783	31,697	948	695,428
Net realized and unrealized loss on investments	(335,806)	(182,311)	-	(518,117)
Sales and service of auxiliary enterprises	202,560	-	-	202,560
Gain on sale of land, buildings and equipment	21,544,914	-	-	21,544,914
Other income	1,108,501	-	-	1,108,501
<b>Total revenues and gains (losses)</b>	<b>85,205,095</b>	<b>814,381</b>	<b>194,993</b>	<b>86,214,469</b>
Net assets released from restrictions	1,394,282	(1,394,282)	-	-
<b>Total revenues, gains (losses), and other support</b>	<b>86,599,377</b>	<b>(579,901)</b>	<b>194,993</b>	<b>86,214,469</b>
Expenses:				
Educational and general:				
Instruction	29,109,079	-	-	29,109,079
Research	159,244	-	-	159,244
Public service	1,945,595	-	-	1,945,595
Academic support	7,335,679	-	-	7,335,679
Student services	5,867,033	-	-	5,867,033
Institutional support	27,006,087	-	-	27,006,087
Scholarships and fellowships	2,557,816	-	-	2,557,816
<b>Total educational and general expenses</b>	<b>73,980,533</b>	<b>-</b>	<b>-</b>	<b>73,980,533</b>
Auxiliary enterprises	387,159	-	-	387,159
<b>Total expenses</b>	<b>74,367,692</b>	<b>-</b>	<b>-</b>	<b>74,367,692</b>
Change in net assets before change in fair value of interest rate swap and effect of postretirement changes other than net periodic postretirement cost	12,231,685	(579,901)	194,993	11,846,777
Change in fair value of interest rate swaps	98,091	-	-	98,091
Postretirement changes other than net periodic postretirement cost	(28,961)	-	-	(28,961)
<b>Change in net assets</b>	<b>12,300,815</b>	<b>(579,901)</b>	<b>194,993</b>	<b>11,915,907</b>
Net assets - beginning	15,602,514	9,591,174	4,519,333	29,713,021
Net assets - ending	\$ 27,903,329	\$ 9,011,273	\$ 4,714,326	\$ 41,628,928

See notes to financial statements.



**Antioch University**

**Statement of Activities  
Year Ended June 30, 2015**

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues, gains and other support:				
Tuition and fees	\$ 59,881,203	\$ -	\$ -	\$ 59,881,203
Less student aid	(1,495,677)	-	-	(1,495,677)
	58,385,526	-	-	58,385,526
Contributions	489,034	1,678,086	94,461	2,261,581
Contracts and other exchange transactions	3,172,580	-	-	3,172,580
Investment income	772,656	87,633	16	860,305
Net realized and unrealized gain (loss) on investments	18,363	(40,519)	-	(22,156)
Sales and service of auxiliary enterprises	275,926	-	-	275,926
Other income	841,760	-	-	841,760
<b>Total revenues and gains (losses)</b>	63,955,845	1,725,200	94,477	65,775,522
Net assets released from restrictions	1,089,924	(1,089,924)	-	-
<b>Total revenues, gains (losses), and other support</b>	65,045,769	635,276	94,477	65,775,522
Expenses:				
Educational and general:				
Instruction	29,504,490	-	-	29,504,490
Research	96,649	-	-	96,649
Public service	979,402	-	-	979,402
Academic support	6,373,612	-	-	6,373,612
Student services	5,798,514	-	-	5,798,514
Institutional support	27,153,206	-	-	27,153,206
Scholarships and fellowships	2,479,362	-	-	2,479,362
<b>Total educational and general expenses</b>	72,385,235	-	-	72,385,235
Auxiliary enterprises	350,040	-	-	350,040
<b>Total expenses</b>	72,735,275	-	-	72,735,275
Change in net assets before change in fair value of interest rate swap and effect of postretirement changes other than net periodic postretirement cost	(7,689,506)	635,276	94,477	(6,959,753)
Change in fair value of interest rate swaps	82,633	-	-	82,633
Postretirement changes other than net periodic postretirement cost	(142,577)	-	-	(142,577)
<b>Change in net assets</b>	(7,749,450)	635,276	94,477	(7,019,697)
Net assets - beginning	23,351,964	8,955,898	4,424,856	36,732,718
Net assets - ending	\$ 15,602,514	\$ 9,591,174	\$ 4,519,333	\$ 29,713,021

See notes to financial statements.

**Antioch University**

**Statements of Cash Flows  
Years Ended June 30, 2016 and 2015**

	2016	2015
Cash flows from operating activities:		
Change in net assets	\$ 11,915,907	\$ (7,019,697)
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation and amortization	1,769,430	2,061,693
Gain on sale of land, buildings and equipment	(21,544,914)	(200)
Net realized and unrealized loss on investments	518,117	22,156
Change in fair value of interest rate swap	(98,091)	(82,633)
Contributions restricted for permanent investment	(194,045)	(94,461)
Contribution of land	-	(79,000)
Changes in operating assets and liabilities:		
Accounts and grants receivable	(44,666)	(95,790)
Prepaid expenses	(105,714)	(103,234)
Contributions receivable	202,093	(213,795)
Accounts payable, accrued benefit liabilities and other accrued liabilities	2,534,308	125,250
Deferred revenue	(184,247)	957,159
Deposits held for others	(527)	(27,856)
<b>Net cash used in operating activities</b>	<b>(5,232,349)</b>	<b>(4,550,408)</b>
Cash flows from investing activities:		
Proceeds from sales and maturities of investments	18,400,682	9,928,261
Purchases of investments	(14,034,063)	(5,260,319)
Purchases of land, building, and equipment	(714,862)	(554,583)
Proceeds from sales of land, building, and equipment	8,126,206	200
Disbursements of loans to students	(832,412)	(772,901)
Repayments of loans from students	1,066,144	801,931
<b>Net cash provided by investing activities</b>	<b>12,011,695</b>	<b>4,142,589</b>
Cash flows from financing activities:		
Contributions restricted for permanent investment	194,045	94,461
Repayments of principal of indebtedness	(7,529,623)	(1,166,969)
Principal payments on capital lease obligations	(53,889)	-
Net (payments) borrowings of government student loans	(40,596)	44,323
<b>Net cash used in financing activities</b>	<b>(7,430,063)</b>	<b>(1,028,185)</b>
<b>Net decrease in cash and cash equivalents</b>	<b>(650,717)</b>	<b>(1,436,004)</b>
Cash and cash equivalents:		
Beginning	2,870,899	4,306,903
Ending	<b>\$ 2,220,182</b>	<b>\$ 2,870,899</b>
Supplemental disclosures of cash flow activities:		
Cash paid for interest	<b>\$ 355,411</b>	<b>\$ 390,995</b>
Supplemental schedule of noncash investing and financing activities:		
Note receivable issued for sale of land, building, and equipment	<b>\$ 18,500,000</b>	<b>\$ -</b>
Equipment purchased under capital leases	<b>\$ 163,793</b>	<b>\$ -</b>
Contribution of land	<b>\$ -</b>	<b>\$ 79,000</b>

See notes to financial statements.

## Antioch University

### Notes to Financial Statements

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#### Note 1. Nature of Activities and Significant Accounting Policies

**Nature of activities:** Antioch University (the University) provides student-centered education to empower students with the knowledge and skills to lead meaningful lives and to advance social, economic, and environmental justice. Students engage in innovative, experiential learning through face-to-face programs offered on five campuses along with online and low-residency programs offered nation-wide. As scholar-practitioners, graduates are focusing their attentions on research and practice: that makes a difference, that fosters innovation and creativity, that builds inclusion and collaboration that expands opportunity and access, ultimately to make the world a better place.

Approximately 4,200 students currently study online or in low-residency programs through the AU Graduate School for Leadership and Change and Antioch University Connected and at the five campuses: Antioch University New England in Keene, New Hampshire; Antioch University Seattle; Antioch University Los Angeles; Antioch University Santa Barbara; and Antioch University Midwest. The University's Chancellor and administrative offices are housed on the campus of Antioch University Midwest in Yellow Springs, Ohio. The Chancellor's Office provides University-wide planning, fiscal review and accountability for all operations and advice to the Board of Governors on University-wide policies.

**Basis of accounting:** The financial statements of the University have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America (GAAP).

**Basis of presentation:** The financial statement presentation follows the requirements of the Financial Accounting Standards Board (FASB). The University is required to report information regarding its financial position, and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted.

**Unrestricted net assets:** Net assets that are not subject to donor-imposed stipulations.

**Temporarily restricted net assets:** Net assets subject to donor-imposed stipulations that may or will be met either by actions of the University and/or the passage of time.

**Permanently restricted:** Net assets subject to donor-imposed stipulations that will be maintained permanently by the University. Generally, the donors of these assets permit the University to use all or part of the income earned on related investments for general or specific purposes.

The expiration of a donor-imposed restriction on a contribution or on endowment income is recognized in the period in which the restriction expires and, at that time, the related resources are reclassified to unrestricted net assets. A restriction expires when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

**Use of estimates:** The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Antioch University

### Notes to Financial Statements

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#### Note 1. Nature of Activities and Significant Accounting Policies (Continued)

**Fair value of financial instruments:** The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

- Cash and cash equivalents, accounts receivable, notes receivable, grants receivable, other accrued liabilities, and deferred revenue: The carrying amounts approximate fair value because of the short maturity of these financial instruments.
- Investments: The fair value of investments is based upon quoted market values.
- Notes and bonds payable: The carrying value of the University's notes and bonds payable approximates fair value as these financial instruments have variable rates that reflect currently available terms and conditions for similar debt.
- Interest rate swaps: Current market pricing models were used to estimate the fair value of the interest rate swap agreement.

**Cash and cash equivalents:** The University considers temporary investments purchased with an initial maturity of three months or less to be cash equivalents for the statements of financial position and for purposes of preparing the statements of cash flows. In addition, the University maintains cash which may exceed federally insured amounts. The University continually monitors its balances to minimize the risk of loss.

**Accounts receivable:** Accounts receivable are stated at the amount the University expects to collect from outstanding balances. Management estimates an allowance for doubtful accounts based upon management's review of delinquent accounts and an assessment of the University's historical evidence of collections. Specific accounts are charged to the reserve when management determines that the account is deemed uncollectible. Management has reviewed the detail of accounts receivable and has determined an allowance is necessary at June 30, 2016 and 2015. (See Note 2)

**Investments:** Investments are recorded at fair value based upon market values or dealer quotes, with changes in market value being recognized as gains and losses during the period in which they occur. Net appreciation on endowment funds is reported as temporarily restricted net assets, unless such net appreciation has been permanently restricted by the donor or by law. Net depreciation on endowment funds below the historical dollar gift of a permanently restricted fund are recorded as a reduction in unrestricted net assets.

**Land, buildings, and equipment:** Land, buildings, and equipment are recorded at cost at the date of acquisition or fair value at date of donation in the case of gifts. Depreciation is provided on the straight-line basis over the estimated useful lives of the applicable assets, which range from 3 to 20 years. Depreciation expense was \$1,534,919 and \$2,025,964 for the years ended June 30, 2016 and 2015, respectively.

**Bond issuance costs:** The University capitalized bond discounts and certain issuance costs associated with the issuance of the New Hampshire Health and Education Facilities Authority Adjustable Rate Demand Refunding Revenue Bonds, the Washington State Housing Finance Commission Variable Rate Demand Nonprofit Revenue Bonds, and the 2006 State of Ohio Higher Education Facility Variable Rate Revenue Bonds. The costs are being amortized over the maturities of the bonds. Amortization expense was \$234,511 and \$35,729 for the years ended June 30, 2016 and 2015, respectively. The unamortized balance amounts to \$206,977 and \$441,528 at June 30, 2016 and 2015, respectively, and is included in prepaid expenses in the statements of financial position. Accumulated amortization on bond issuance cost was \$166,398 and \$350,521 at June 30, 2016 and 2015, respectively. (See Note 7).

## Antioch University

### Notes to Financial Statements

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#### Note 1. Nature of Activities and Significant Accounting Policies (Continued)

**Interest rate swap agreements:** Interest rate swap agreements are recognized as either assets or liabilities at their estimated fair value in the statements of financial position with the changes in the fair value reported in current-period change in net assets. These instruments are included on the statements of financial position in other accrued liabilities and the change in the fair value is recorded on the statements of activities as change in fair value of interest rate swaps. The University's interest rate swap agreements are used to manage exposure to interest rate movement by effectively changing the variable rate of the University's bonds payable to a fixed rate.

**Valuation of long-lived assets:** Long-lived assets and certain identifiable intangible assets are required to be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Recoverability of the long-lived asset is measured by a comparison of the carrying amount of the asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds the estimated fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value, less costs to sell. During 2016 and 2015, the University reviewed their assets for potential impairment, and no impairment losses were identified.

**Deferred revenue:** Deferred revenue represents cash received from students for the following fiscal year but not yet earned. Grant proceeds which have been received but not yet spent according to the grantors terms are also reported as deferred revenue.

**Advances from government for student loans:** Funds provided by the United States government under the Federal Perkins Loan program are loaned to qualified students and may be reloaned after collections. These funds are ultimately refundable to the government and, therefore, recorded as a liability in the accompanying financial statements.

#### Revenue recognition:

**Tuition and fees:** The University records the income from tuition and fees at the beginning of the quarter when classes begin. Tuition for summer quarter is recorded as a percentage of the quarter revenue based upon the number of weeks in each fiscal year. The remainder of tuition received is recorded as deferred revenue.

**Contracts and exchange transactions:** The University records income and exchange transactions in the period earned.

**Auxiliary enterprises:** Auxiliary enterprise revenue is recognized when earned based upon a service date.

**Contributions:** Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of gift. Contributions to be received after one year are discounted at a rate commensurate with the risk involved. Amortization of the discount is recorded as additional contribution revenue and used in accordance with donor-imposed restrictions, if any, on the contributions. An allowance is made for uncollectible contributions based upon management's judgment and analysis of the creditworthiness of the donors, past collection experience and other relevant factors.

**In-kind contributions:** In-kind contributions are recorded as revenue and expense in the statements of activities at the time those contributions and services are received.

**Note 1. Nature of Activities and Significant Accounting Policies (Continued)**

During 2011, the University entered into a 10-year operating lease for a facility for which the University received a rental rate that was below the fair value for the facility. The University also entered into an interest free loan for improvements to the facility. Management estimated the fair value of the rental rate for the facility by obtaining comparable rental rates for other properties in the area. The difference between the fair value rental rate of the facility and the amount the University is obligated to pay under the agreement has been recorded as an in-kind contribution. Additionally, an in-kind contribution has been recorded for the imputed interest on the loan. At June 30, 2016 and 2015, the present value of the future in-kind rent over the lease and the imputed interest on the loan was recorded as a contribution receivable amounting to \$801,782 and \$977,894, respectively.

**Advertising:** Advertising costs are expensed as incurred and exclude fundraising costs. Amounts charged to expense were \$1,992,233 and \$2,137,889 for the years ended June 30, 2016 and 2015, respectively.

**Federal income taxes:** The University is a qualifying organization under Section 501(c)(3) of the Internal Revenue Code (IRC) and is, therefore, exempt from income taxes under IRC Section 501(a) on its normal operations. However, the University is taxed on other unrelated income, if any. The University is subject to federal income tax on rental income.

The University follows FASB guidance on accounting for uncertainty in income taxes, which addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this guidance, the University may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. Examples of tax positions include the tax-exempt status of the University, the continued tax-exempt status of bonds issued by the University, and various positions related to the potential sources of unrelated business taxable income (UBIT). The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement. The guidance on accounting for uncertainty in income taxes also addresses de-recognition, classification, interest and penalties on income taxes, and accounting in interim periods. At June 30, 2016 and 2015, there were no unrecognized tax benefits identified or recorded as liabilities.

The University files forms 990 and 990-T in the U.S. federal jurisdiction and the required states. With few exceptions, the University is no longer subject to examination by the Internal Revenue Service for years before 2012.

**Recent accounting pronouncements:** In April 2015, the FASB issued Accounting Standards Update (ASU) 2015-03, Interest— Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs. This ASU requires that debt issuance costs related to a recognized debt liability be presented in the statement of financial position as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. This ASU will be effective for the University for fiscal years beginning after December 15, 2015. The adoption of this standard is not expected to have a material impact on our financial statements.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606), requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative effect transition method. In August 2015, the FASB issued ASU 2015-14 which defers the effective date of ASU 2014-09 one year making it effective for annual reporting periods beginning after December 15, 2018. The University has not yet selected a transition method and is currently evaluating the effect that the standard will have on the financial statements.

## Antioch University

### Notes to Financial Statements

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#### Note 1. Nature of Activities and Significant Accounting Policies (Continued)

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e. lessees and lessors). The new standard requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether lease expense is recognized based on an effective interest method or on a straight line basis over the term of the lease, respectively. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases today. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases and operating leases. The standard is effective on January 1, 2020, with early adoption permitted. The University is in the process of evaluating the impact of this new guidance.

In August 2016, the FASB issued ASU 2016-14, Not-for-Profit Entities, (Topic 958) Presentation of Financial Statements of Not-for-Profit Entities. The objective of this statement is to improve the current net asset classification requirements and information presented in financial statements and notes about an entity's liquidity, financial performance and cash flows. The statement is effective for fiscal years beginning after December 15, 2017. The University has not yet determined the impact this statement will have on its financial statements.

**Reclassifications:** Certain reclassifications have been made to the prior year amounts to conform to the current year financial statement presentations.

**Subsequent events:** The University has evaluated subsequent events for potential recognition and/or disclosure through December 13, 2016 the date the financial statements were available to be issued.

#### Note 2. Receivables

Receivables consist of the following at June 30:

	2016				
	Gross Amount	Allowance	Net	Current Portion	Long-Term Portion
Students	\$ 1,662,805	\$ 478,829	\$ 1,183,976	\$ 1,183,976	\$ -
Grants	17,251	-	17,251	17,251	-
Other	576,405	-	576,405	576,405	-
Student loans	7,125,068	1,960,335	5,164,733	-	5,164,733
	<u>\$ 9,381,529</u>	<u>\$ 2,439,164</u>	<u>\$ 6,942,365</u>	<u>\$ 1,777,632</u>	<u>\$ 5,164,733</u>
	2015				
	Gross Amount	Allowance	Net	Current Portion	Long-Term Portion
Students	\$ 1,234,014	\$ 376,091	\$ 857,923	\$ 857,923	\$ -
Grants	248,213	-	248,213	248,213	-
Other	626,830	-	626,830	626,830	-
Student loans	7,437,635	2,039,170	5,398,465	-	5,398,465
	<u>\$ 9,546,692</u>	<u>\$ 2,415,261</u>	<u>\$ 7,131,431</u>	<u>\$ 1,732,966</u>	<u>\$ 5,398,465</u>

## Antioch University

### Notes to Financial Statements

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#### Note 3. Contributions Receivable

Contributions receivable consist of the following at June 30:

	2016	2015
Unconditional promises expected to be collected in:		
Less than one year	\$ 380,672	\$ 403,973
One to five years	951,165	990,852
More than five years	33,877	171,183
	<u>1,365,714</u>	<u>1,566,008</u>
Allowance for uncollectible contributions	(6,829)	(5,030)
	<u>\$ 1,358,885</u>	<u>\$ 1,560,978</u>

The amounts are recorded after discounting to the present value of the future cash flows at a rate of 1.01% as of June 30, 2016 and 1.63% as of 2015, for pledge receivables beyond one year.

#### Note 4. Investments

Investments of the University at June 30, are comprised of the following:

	2016	
	Fair Value	Cost
Cash and money market funds	\$ 455,053	\$ 455,053
Equity securities	13,922,769	11,320,050
Fixed income securities	4,425,079	4,319,919
Treasury bonds	4,252,435	4,346,321
	<u>\$ 23,055,336</u>	<u>\$ 20,441,343</u>
	2015	
	Fair Value	Cost
Cash and money market funds	\$ 612,227	\$ 612,227
Equity securities	16,528,075	12,713,903
Fixed income securities	5,438,175	5,470,810
Treasury bonds	5,361,595	5,473,925
	<u>\$ 27,940,072</u>	<u>\$ 24,270,865</u>

The University invests in a professionally managed portfolio that consists of equity mutual funds, fixed income mutual funds, money market mutual funds, United States Treasury notes and United States Treasury bills. Such investments are exposed to various risks such as interest rate, market and credit. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in risks in the near term would materially affect investment balances and the amounts reported in the financial statements.



## Antioch University

### Notes to Financial Statements

#### Note 5. Fair Value Measurements

The University follows the FASB guidance regarding fair value measurements. The guidance applies to all financial instruments that are being measured and reported at fair value and establishes a three level hierarchy for disclosure to show the extent and the level of judgment used to estimate fair value measurements. The three categories are defined as follows:

Level 1 — Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange. Level 1 also includes U.S. Treasury and federal agency securities and federal agency mortgage-backed securities, which are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 — Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third party pricing services for identical or similar assets or liabilities.

Level 3 — Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

For the fiscal years ended June 30, 2016 and 2015, the application of valuation techniques applied to similar assets and liabilities has been consistent. The following is a description of the valuation methodologies used for instruments measured at fair value:

**Investments:** The fair values of investments, are based on quoted market prices, when available, or market prices provided by recognized broker dealers. If listed prices or quotes are not available, due to the limited market activity of the instrument, fair value is based upon externally developed models that use unobservable inputs.

**Interest rate swaps:** The fair value of the University's interest rate swaps was provided by valuation experts. Certain derivatives with limited market activity are valued using externally developed models that consider unobservable market parameters.

The following table sets forth by level within the fair value hierarchy the University's financial assets and liabilities that were accounted for at a fair value on a recurring basis as of June 30, 2016 and 2015. The financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The University's assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the valuation of fair value assets and their placement within the fair value hierarchy levels.

	2016			
	Total	Level 1	Level 2	Level 3
Financial assets:				
Investments:				
Treasury bonds	\$ 4,252,435	\$ 4,252,435	\$ -	\$ -
Equity securities:				
Mutual funds - equity	13,922,769	13,922,769	-	-
Mutual funds - fixed income	4,425,079	4,425,079	-	-
	22,600,283	22,600,283	-	-
Money market funds and cash	455,053			
<b>Total investments</b>	<b>23,055,336</b>			
<b>Total assets</b>	<b>\$ 23,055,336</b>	<b>\$ 22,600,283</b>	<b>\$ -</b>	<b>\$ -</b>
Financial liabilities:				
Interest rate swaps	\$ 807,339	\$ -	\$ 807,339	\$ -
<b>Total liabilities</b>	<b>\$ 807,339</b>	<b>\$ -</b>	<b>\$ 807,339</b>	<b>\$ -</b>

**Antioch University**

**Notes to Financial Statements**

**Note 5. Fair Value Measurements (Continued)**

	2015			
	Total	Level 1	Level 2	Level 3
Financial assets:				
Investments:				
Treasury bonds	\$ 5,361,595	\$ 5,361,595	\$ -	\$ -
Equity securities:				
Mutual funds - equity	16,528,075	16,528,075	-	-
Mutual funds - fixed income	5,438,175	5,438,175	-	-
	27,327,845	27,327,845	-	-
Money market funds and cash	612,227			
<b>Total investments</b>	<b>27,940,072</b>			
<b>Total assets</b>	<b>\$ 27,940,072</b>	<b>\$ 27,327,845</b>	<b>\$ -</b>	<b>\$ -</b>
Financial liabilities:				
Interest rate swaps	\$ 905,420	\$ -	\$ 905,420	\$ -
<b>Total liabilities</b>	<b>\$ 905,420</b>	<b>\$ -</b>	<b>\$ 905,420</b>	<b>\$ -</b>

**Note 6. Land, Building, and Equipment**

The following is a summary of land, building, and equipment as of June 30:

	2016	2015
Building	\$ 15,000,057	\$ 19,357,093
Building improvements	12,604,662	20,350,521
Equipment	2,809,121	2,711,047
Furniture and fixtures	1,732,152	1,755,900
Land and land improvements	315,760	315,760
Library books	773,583	773,583
Art	70,948	70,948
Vehicles	22,086	22,086
Construction in progress	672,814	-
	34,001,183	45,356,938
Less accumulated depreciation	(16,489,648)	(22,107,847)
<b>Net book value</b>	<b>\$ 17,511,535</b>	<b>\$ 23,249,091</b>

**Note 7. Notes and Bonds Payable**

The New Hampshire bonds were secured by a letter of credit (LOC) with a bank, which expired on February 16, 2016. On February 1, 2016 the University redeemed the New Hampshire bonds for the redemption price of \$2,360,000. Bond issue costs of \$68,549 were expensed in fiscal 2016 as a result of this transaction.

The Seattle bonds were secured by a LOC which expired on October 31, 2015. On September 30, 2015 the University redeemed the Seattle bonds for the redemption price of \$4,245,000. Bond issue costs of \$137,892 were expensed in fiscal 2016 as a result of this transaction.

**Antioch University**

**Notes to Financial Statements**

**Note 7. Notes and Bonds Payable (Continued)**

The Ohio bonds are secured by a letter of credit (LOC) with a bank, which expires on February 16, 2017. In the event that the remarketing agent is unable to remarket the bonds, the bonds become a demand note under the LOC issued by the bank. If the LOC cannot be renewed and an alternative LOC cannot be obtained, the bonds require immediate repayment. On November 16, 2016, the University received notice from the bank that the letter of credit would not be renewed or extended beyond the expiration date. The University is engaged in securing a short-term borrowing facility from a lender to redeem the Ohio bonds prior to the expiration of the LOC.

The Ohio, New Hampshire and Seattle bonds contain certain restrictive covenants that include, among other things, minimum requirements for annual debt service, liquidity and debt-to-equity ratios. As of June 30, 2016, the University was not in compliance with certain financial covenants; however the lender has waived the noncompliance for the year then ended.

Notes and bonds payable consist of the following at June 30:

	2016	2015
New Hampshire Health and Education Facilities Authority Adjustable Rate Demand Refunding Revenue Bonds (New Hampshire Bonds), Antioch University Issue, Series 2004, secured by gross receipts, due in annual installments of principal beginning December 2005 through December 2024, plus interest at a variable rate. Interest rate at June 30, 2015 was 0.07%.	\$ -	\$ 2,575,000
Washington State Housing Finance Commission Variable Rate Demand Nonprofit Revenue Bonds (Seattle Bonds) Series 2005, secured by deed of trust, annual installments of principal beginning January 2006 through January 2027, plus interest at a variable rate. Interest rate at June 30, 2015 was 0.07%.	-	4,245,000
2006 State of Ohio Higher Education Facility Variable Rate Revenue Bonds (Ohio Bonds), secured by gross receipts, annual installments of principal beginning February 2007 through February 2029, plus interest at a variable rate. Interest rates at June 30, 2016 and 2015 were 0.41% and 0.07%, respectively.	8,810,000	9,320,000
Unsecured \$650,153 loan bearing interest at 4.4% from a financial institution; due in quarterly principal and interest installments of \$44,482 through 2017.	239,177	402,278
Unsecured \$350,000 loan bearing interest at 0% from a foundation; due in monthly principal installments of \$3,044 through 2021.	167,391	203,913
	\$ 9,216,568	\$ 16,746,191

## Antioch University

### Notes to Financial Statements

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#### Note 7. Notes and Bonds Payable (Continued)

Maturities of the notes and bonds for the years succeeding June 30, 2016 are:

2017	\$ 9,017,442
2018	105,408
2019	36,522
2020	36,522
2021	20,674
	<u>\$ 9,216,568</u>

Interest expense amounted to \$561,513 and \$433,129 in 2016 and 2015, respectively.

As a part of a strategy to manage the University's debt position over time and decrease variable rate risk, the University entered into two interest rate swap agreements during 2010 to exchange the difference between the variable-rate interest rate indexed to the Securities Industry and Financial Markets Association (SIFMA) rate (0.41% and 0.07% at June 30, 2016 and 2015, respectively) and a fixed interest rate (2.99% and 2.91%, respectively). The swaps are calculated on a notional value of \$8,810,000 and \$2,360,000, respectively. The original notional value was \$12,000,000 and \$3,530,000, respectively. The difference between the fixed interest rate and the variable interest rate is settled on a monthly basis. The agreements terminate on December 1, 2019. The University is exposed to credit loss in the event of nonperformance by the counter party, however, the University does not anticipate nonperformance by the counter party. The change in fair value of the interest rate swaps are reflected in the statement of activities. The fair value of the interest rate swaps at June 30, 2016 and 2015 is a liability of \$807,339 and \$905,420, respectively, and is included in other accrued liabilities in the accompanying statements of financial position.

During 2011, the University purchased an interest rate swap to cap its variable interest rate on certain bonds at 2%. The swap was calculated on a notional amount of \$4,245,000. The original notional value was \$5,640,000. The difference between the fixed interest rate and the variable interest rate was settled on a monthly basis. The University was exposed to credit loss in the event of nonperformance by the counter party, however, the University does not anticipate nonperformance by the counter party. The change in fair value of the interest rate swap was reflected in the statement of activities. The fair value of the interest rate cap at June 30, 2015 was \$0. On September 30, 2015, the interest rate cap was terminated.

#### Note 8. Capital Leases

In 2016 the University entered into leases to lease equipment under capital leases expiring at various dates through June 2019. The assets and liabilities under capital leases are recorded at the lesser of the present value of the lease payments or the fair value of the equipment. The assets are being amortized over three to four years. Amortization of the assets under capital leases was \$43,777 for the year ended June 30, 2016. Accumulated amortization of assets under capital leases was \$43,777 as of June 30, 2016. The interest rate on the capitalized leases is 4.0%.

## Antioch University

### Notes to Financial Statements

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#### Note 8. Capital Leases (Continued)

The following table is a schedule of the future minimum payments required under the leases, together with their present value as of June 30, 2016:

	Amount
2017	\$ 53,889
2018	53,889
2019	9,295
<b>Total minimum lease payments</b>	<b>117,073</b>
Less: amount representing interest	(7,169)
<b>Present value of minimum lease payments</b>	<b>\$ 109,904</b>

#### Note 9. Retirement Plans

The University has three defined contribution retirement plans for eligible faculty and non-faculty personnel managed by Teachers Insurance and Annuity Association—College Retirement Equities Fund (TIAA-CREF). Contributions to these plans by the University were \$3,360,832 and \$3,358,010 in 2016 and 2015, respectively. Participants may also contribute at their option to TIAA-CREF through individual retirement annuity contracts.

The University also maintains separate, self-administered, noncontributory pension plans for certain individuals, who were faculty employees at June 30, 1970 or non-faculty personnel at June 30, 1973. Substantially all benefits previously earned under these plans are paid directly by the University and amounted to approximately \$28,091 and \$33,640 in 2016 and 2015, respectively. The unfunded, actuarially determined liability utilizing an average interest assumption of 6.0 percent for benefits earned under these plans was approximately \$28,434 and \$32,731 at June 30, 2016 and 2015, respectively, and is included in accrued benefit liabilities in the accompanying statements of financial position. The net periodic pension benefit cost included as income in the statements of activities amounted to \$4,297 and \$23,415 in 2016 and 2015, respectively.

#### Note 10. Other Postretirement Benefit Plans

In addition to the University's defined contribution retirement plan, the University has two defined benefit postretirement plans covering most salaried employees. One plan provides medical and prescription drug benefits, and the second provides life insurance benefits. The postretirement health care and prescription drug plan is contributory; with retiree contributions adjusted annually, and contain other cost-sharing features such as deductibles and coinsurance. The accounting for health care and prescription drug plan anticipates future cost-sharing changes to the written plan that are consistent with the University's expressed intent to increase the retiree contribution rate annually for the expected general inflation rate for that year. The University's policy is to pay the cost of retirees' postretirement health care and drug benefit claims as incurred and to pay the premiums to the life insurance plan for participants on an annual basis. Therefore, the plan is unfunded.

In March 2013, the University amended the medical and prescription drug coverage for retirees over the age of 65. In lieu of a \$30 monthly benefit, the University through the support of a third-party, is assisting the retiree in finding a Medicare sponsored medical and prescription drug plan most beneficial to their personal situation. Eligible retirees under 65 may choose to stay on the University's medical plan, with the retiree paying the full cost with no defined benefit provided.

**Antioch University**

**Notes to Financial Statements**

**Note 10. Other Postretirement Benefit Plans (Continued)**

In accordance with FASB guidance, a summary of the changes in the benefit obligation and the resulting funded status of the University's postretirement benefit plans are as follows:

The accumulated postretirement benefit obligation (APBO) was as follows at June 30:

	2016	2015
Retirees	\$ 204,156	\$ 179,973
Fully eligible active plan participants	356,736	461,450
Other active plan participants	417,559	407,075
	<u>\$ 978,451</u>	<u>\$ 1,048,498</u>

The following table sets forth the plan's change in benefit obligation for the year ended June 30:

	2016	2015
Benefit obligation at beginning of year	\$ 1,048,498	\$ 1,024,193
Service cost	53,749	52,310
Interest cost	43,285	42,515
Estimated benefits paid	(47,227)	(48,170)
Actuarial (gain) loss	(119,854)	(22,350)
<b>Benefit obligation at end of year</b>	<u>\$ 978,451</u>	<u>\$ 1,048,498</u>

The following table sets forth the plan's funded status at June 30:

	2016	2015
Benefit obligation, end of year	\$ (978,451)	\$ (1,048,498)
Fair value of assets, end of year	-	-
<b>Unfunded status, end of year</b>	<u>\$ (978,451)</u>	<u>\$ (1,048,498)</u>

The statements of financial position recognizes a liability of \$978,451 and \$1,048,498 for the years ended June 30, 2016 and 2015 respectively, and is included accrued benefit liabilities on the statements of financial position.

Postretirement expense recognized in the statements of activities consists of the following components for the year ended June 30:

	2016	2015
Service cost of benefits earned	\$ 53,749	\$ 52,310
Interest cost on liability	43,285	42,515
Recognition of net gain	(148,815)	(164,927)
<b>Net periodic postretirement benefit (income) cost</b>	<u>\$ (51,781)</u>	<u>\$ (70,102)</u>

**Antioch University**

**Notes to Financial Statements**

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**Note 10. Other Postretirement Benefit Plans (Continued)**

Items not yet recognized as a component of net periodic postretirement expense as of June 30:

	<u>2016</u>	<u>2015</u>
Unrecognized net gain	<u>\$ 1,415,228</u>	<u>\$ 1,444,189</u>

The weighted-average discount rate used in determining the APBO was 4.25% at June 30, 2016 and 2015. The weighted-average annual assumed rate of increase in the per capita cost of covered benefits (i.e., health care-cost trend rate) is 9.0% for 2016 and 2015 and is assumed to decrease ½ percent per year to 5.0% until 2023 and remain at that level thereafter.

A one percentage point change in assumed health care cost trend rates would have had the following effects in fiscal year 2016:

	<u>1% Increase</u>	<u>1% Decrease</u>
Total of service and interest cost	\$ 8,961	\$ (7,723)
Postretirement benefit obligation	\$ 52,826	\$ (46,551)

Estimated future benefit payments reflecting anticipated service, as appropriate, are expected to be paid as follows:

2017	\$ 29,170
2018	37,643
2019	43,062
2020	54,303
2021	61,397
2022-2026	338,521

**Note 11. Lease Commitments**

Certain of the University's education centers lease their facilities. The University generally pays real estate taxes, insurance and specified maintenance costs. The University also has operating agreements to lease computer equipment and software. These leases are non-cancelable operating agreements for varying periods through 2031, with renewal options for additional periods in some cases. Future minimum rentals under these non-cancelable leases are as follows:

2017	\$ 4,292,258
2018	4,780,698
2019	4,839,734
2020	4,719,522
2021	4,484,172
Thereafter	25,848,061
	<u>\$ 48,964,445</u>

Rental expense for the years ended June 30, 2016 and 2015 was \$3,901,533 and \$3,772,452, respectively.

**Note 12. Endowment Funds**

The University's endowment consists of approximately 30 individual donor restricted endowment funds established for a variety of purposes. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence of donor-imposed restrictions.

**Interpretation of relevant law:** Ohio's version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) became effective June 1, 2009. The University has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the University classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Beginning June 1, 2009, the portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the University in a manner consistent with the standard prudence prescribed by UPMIFA.

In accordance with UPMIFA, the University will consider the following factors in making a determination to appropriate or accumulate donor restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and appreciation of investments
- (6) Other resources of the University
- (7) The investment policies of the University

**Funds with deficiencies:** From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the University to retain as a fund of perpetual duration. As of June 30, 2016 and 2015, there were no funds with deficiencies.

**Return objectives and risk parameters:** The University has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the University must hold in perpetuity. Under this policy, as approved by the Board of Governors, the endowment assets are invested in a manner that is intended to grow in excess of the spending rate in a conservative manner. The University expects its endowment funds, over time, to provide a target return of approximately 7.5% annually. Actual returns in any given year may vary from this amount.

**Strategies employed for achieving objectives:** To satisfy its long-term rate-of-return objectives, the University relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The University targets a diversified, periodically rebalanced, asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.



Antioch University

Notes to Financial Statements

**Note 12. Endowment Funds (Continued)**

**Spending policy and how the investment objectives relate to spending policy:** The University has a policy of appropriating for distribution each year 3.5% of the moving twelve quarter average value of the endowment, for those funds whose market value is 90% or greater than historic dollar value, as determined at the end of each quarter, and will be incorporated in the following quarter's distribution as income available to programs. For funds which have a market value greater than 80%, but less than 90% of historic dollar value only 1.5% will be appropriated. For funds whose market value is less than 80% of historic dollar value, no funds shall be appropriated. In establishing this policy the University considered the long-term expected return on its endowment. Accordingly, over the long term, the University expects the current spending policy to allow its endowment to grow at an average of 3% annually. This is consistent with the University's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

Endowment net asset composition by type of fund as of June 30:

	2016			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Donor restricted endowment	\$ -	\$ 4,033,607	\$ 4,305,518	\$ 8,339,125
Board designated endowment	474,127	-	-	474,127
<b>Total</b>	<b>\$ 474,127</b>	<b>\$ 4,033,607</b>	<b>\$ 4,305,518</b>	<b>\$ 8,813,252</b>

	2015			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Donor restricted endowment	\$ -	\$ 4,506,065	\$ 4,111,473	\$ 8,617,538
Board designated endowment	489,029	-	-	489,029
<b>Total</b>	<b>\$ 489,029</b>	<b>\$ 4,506,065</b>	<b>\$ 4,111,473</b>	<b>\$ 9,106,567</b>

Changes in endowment net assets for the year ended June 30:

	2016			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Balance at June 30, 2015	\$ 489,029	\$ 4,506,065	\$ 4,111,473	\$ 9,106,567
Investment return				
Net investment income	11,790	23,485	-	35,274
Net depreciation	(11,233)	(191,970)	-	(203,202)
<b>Total investment return</b>	<b>557</b>	<b>(168,485)</b>	<b>-</b>	<b>(167,928)</b>
Gifts	-	-	194,045	194,045
Amounts allocated for spending	(15,459)	(303,974)	-	(319,433)
<b>Balance at June 30, 2016</b>	<b>\$ 474,127</b>	<b>\$ 4,033,607</b>	<b>\$ 4,305,518</b>	<b>\$ 8,813,252</b>

Antioch University

Notes to Financial Statements

**Note 12. Endowment Funds (Continued)**

	2015			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Balance at June 30, 2014	\$ 375,997	\$ 4,755,626	\$ 4,017,012	\$ 9,148,635
Investment return				
Net investment income	12,950	80,140	-	93,090
Net appreciation (depreciation)	13,062	(49,899)	-	(36,837)
<b>Total investment return</b>	26,012	30,241	-	56,253
Gifts	-	-	94,461	94,461
Board designated additions	100,000	-	-	100,000
Amounts allocated for spending	(12,980)	(279,802)	-	(292,782)
<b>Balance at June 30, 2015</b>	<b>\$ 489,029</b>	<b>\$ 4,506,065</b>	<b>\$ 4,111,473</b>	<b>\$ 9,106,567</b>

**Note 13. Nature and Amount of Temporarily Restricted Net Assets**

Temporarily restricted net assets are available for the following purposes at June 30:

	2016	2015
Instruction	\$ 12,114	\$ 15,923
Research	16,646	2,767
Public Service	221,080	266,289
Academic Support	1,065,919	1,285,811
Student Services	387	1,216
Institutional Support	5,999,528	6,438,666
Scholarships	1,695,599	1,579,495
Construction	-	1,007
<b>Total</b>	<b>\$ 9,011,273</b>	<b>\$ 9,591,174</b>

**Note 14. Nature and Amount of Permanently Restricted Net Assets**

Permanently restricted net assets are restricted to the following purposes at June 30:

	2016	2015
Academic Support	\$ 129,711	\$ 75,461
Institutional Support	2,903,818	2,894,042
Scholarships	1,272,514	1,142,495
Loans	408,283	407,335
<b>Total</b>	<b>\$ 4,714,326</b>	<b>\$ 4,519,333</b>

## Antioch University

### Notes to Financial Statements

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#### Note 15. Net Assets Released From Restrictions

**Temporarily restricted:** Net assets were released from donor-imposed restrictions by incurring expenditures satisfying the restricted purpose or by occurrence of other events specified by the donors for the years ended June 30 as follows:

	2016	2015
Purpose restricted contributions for:		
Instruction	\$ 5,009	\$ 4,180
Research	-	2,000
Public service	357,485	257,178
Academic support	356,030	226,959
Student services	6,786	6,588
Institutional support	171,823	178,634
Scholarships	397,149	314,386
Construction	100,000	100,000
<b>Total net assets released from restriction</b>	<b>\$ 1,394,282</b>	<b>\$ 1,089,924</b>

#### Note 16. Functional Expenses

The functional classification of expenses is as follows:

	2016	2015
Educational and program services	\$ 52,638,961	\$ 51,887,539
Management and general	19,658,597	18,504,283
Fundraising	2,070,134	2,343,453
<b>Total functional expenses</b>	<b>\$ 74,367,692</b>	<b>\$ 72,735,275</b>

#### Note 17. Natural Expense Classification

The natural classification of expenses is as follows:

	2016	2015
Salaries and wages	\$ 36,157,313	\$ 35,567,159
Benefits	11,240,543	10,302,758
<b>Total compensation</b>	<b>47,397,856</b>	<b>45,869,916</b>
Travel and entertainment	2,184,881	2,180,530
Student aid services	1,507,027	1,259,238
Plant	6,087,500	5,358,310
Depreciation	1,534,919	2,025,964
Banking and interest	1,243,328	1,171,648
Supplies and services	14,412,181	14,869,670
<b>Total expenses</b>	<b>\$ 74,367,692</b>	<b>\$ 72,735,275</b>

## Antioch University

### Notes to Financial Statements

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#### **Note 18. Commitment and Contingencies**

The University is subject to claims and lawsuits in the ordinary course of its business. In the opinion of management, the University has adequate legal defenses and/or adequate insurance coverage for such matters. If not insured, management believes that such matters will not, in the aggregate, have a materially adverse impact on the University's financial position, results of future operations and cash flow.

On September 26, 2016, the University received a Final Program Review Determination (FPRD) from the U.S. Department of Education (Department) as a result of a program review conducted in March 2015. The FPRD contained findings regarding the University's failure to comply with the requirements of the Higher Education Act, particularly, the Clery Act and the Drug Free Schools and Colleges Act (DFSCA). The FPRD is being referred to the Department's Administrative Actions and Appeals Service Group (AAASG) for its consideration of possible adverse action. A reasonable estimate of the liability for fines could fall in a range between \$0 and \$315,000, with no amount within that range a better estimate than any other amount; accordingly, \$0 has been accrued as of June 30, 2016. It is possible, although perhaps unlikely, that there will be no fine. The decision from the AAASG, which is expected to occur within one year, could result in a loss of up to \$315,000. However, there is also an appeals process for any AAASG fine, and the University will carefully review its options for appeal should the need arise.

#### **Note 19. Sale of Building and AEA Program**

**Seattle Building Sale:** In September 2015, the University sold the Seattle building for \$26,500,000. The building proceeds included \$8,000,000 in cash and \$18,500,000 in a promissory note receivable. The buyer paid off the promissory note in August 2016. A portion of the proceeds from the sale were used to retire the Seattle bond for \$4,245,000 on September 30, 2015. There was approximately \$1,000,000 in closing costs paid related to the sale. As of September 30, 2015, the total building and building improvement asset value disposed of was approximately \$4,955,000. The University has maintained use of the building through December 2016. In connection with the sale, the University also entered into non-cancelable operating lease agreement for new building space for a period of 180 months, beginning upon the substantial completion of improvements of the building or December 1, 2016. The lease requires a base rent of approximately \$99,000 per month for the first year, which shall escalate at a rate of 2.75% annually thereafter. In connection with the new lease the University has committed to spend approximately \$6,200,000 to construct certain leasehold improvement. As of June 30, 2016 the University has entered into a contract for approximately \$6,200,000 of the projected budget with construction scheduled to be completed during fiscal 2017.

**Antioch University**

**Notes to Financial Statements**

**Note 19. Sale of Building and AEA Program (Continued)**

**Antioch Education Abroad Sale:** On January 21, 2016, the University entered into an asset purchase agreement to transfer ownership of certain international study abroad instructional programs referred to as Antioch Education Abroad (AEA) for \$75,000. The sale included certain intangible assets, such as course syllabi and course materials. At June 30, 2015 the University still held \$121,547 of student receivables and prepaid assets and \$179,748 of deferred revenue, benefit liabilities and deposits held for others related to AEA. Revenue and expenses recorded in the accompanying statements of activities for AEA are as follows for the years ended June 30:

	2016			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues, gains and other support	\$ 1,237,737	\$ -	\$ -	\$ 1,237,737
Total expenses	1,051,752	-	-	1,051,752
<b>Change in net assets</b>	<b>\$ 185,985</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 185,985</b>

	2015			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues, gains and other support	\$ 1,327,135	\$ -	\$ -	\$ 1,327,135
Total expenses	1,551,023	-	-	1,551,023
<b>Change in net assets</b>	<b>\$ (223,888)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (223,888)</b>