



**THE STATE OF NEW HAMPSHIRE**  
**DEPARTMENT OF TRANSPORTATION**



**VICTORIA F. SHEEHAN**  
**COMMISSIONER**

**WILLIAM CASS, P.E.**  
**ASSISTANT COMMISSIONER**

Bureau of Construction  
November 1, 2016

Her Excellency, Governor Margaret Wood Hassan  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**REQUESTED ACTION**

1. Authorize the Department of Transportation to enter into a contract with CWS Sliter and Sons, Inc. dba CWS Fence and Guardrail Co. (Vendor 155763) of Andover, NH on the basis of a low bid of \$478,433.50 for replacing substandard cable and beam guardrail with standard beam guardrail with steel posts and terminal end units in the Districts 5 and 6 area, from the date of Governor and Council approval through June 23, 2017 unless extended by the Department in accordance with the Standard Specifications. 100% Federal Funds.

|                                      |                |
|--------------------------------------|----------------|
| Funding is available as follows:     | <u>FY 2017</u> |
| 04-96-96-963515-3054                 |                |
| Consolidated Federal Aid             |                |
| 400-500870 Highway Contract Payments | \$478,433.50   |

2. Further authorize that a contingency in the amount of \$33,490.35 be approved for payment of latent conditions, which may appear during the construction of the project. The contingency requested is 7% of the contract amount.

|                                      |                |
|--------------------------------------|----------------|
| Funding is available as follows:     | <u>FY 2017</u> |
| 04-96-96-963515-3054                 |                |
| Consolidated Federal Aid             |                |
| 400-500870 Highway Contract Payments | \$33,490.35    |

**EXPLANATION**

This project is part of the State's Ten Year Transportation Improvement Plan, under the Highway Safety Improvement Program (HSIP). This project will replace substandard cable with standard beam guardrail with steel post and terminal end units in Highway Maintenance Districts 5 and 6. The new guardrail shall be installed approximately in the same location as the obsolete rail. Some minor extensions of guardrail and bridge approach rail may be associated with these replacements.

The work is located as follows:

- Concord, on NH Route 13 at the Bridge over the Turkey River, 0.40 miles from I-89 (300 feet of new guardrail),
- Weare, on NH Route 114 from Flanders Memorial Road south 0.27 miles to the Bridge over Breeds Brook (500 feet of new guardrail),
- Manchester, on NH Route 3A from 700 feet north of Delia Drive north 0.48 miles (1,450 feet of new guardrail),

- ❑ Litchfield, on NH Route 3A from the intersection of Snowdrop Lane north 3.5 miles (500 feet of new guardrail),
- ❑ Windham, on NH Route 28 from Harris Road north 0.36 miles to Roulston Road (500 feet of new guardrail),
- ❑ Pelham, on NH Route 38 from 0.25 miles south of the northerly Main Street connection to NH 38 (500 feet of new guardrail),
- ❑ Rollinsford, on Rollins Road at the Bridge over Rollins Brook (400 feet of new guardrail), and
- ❑ Newmarket and Newfields, on NH Route 108 from Ash Swamp Road north 1.62 miles to New Road (3,200 feet of new guardrail).

This project will replace existing sub-standard cable guardrail on Tier 2 roadways with guardrail meeting current standards. The existing three-strand cable guardrail was originally constructed between 1940 and 1960. The cable guardrail posts are rotten below ground, the cable is rusted and the height of the rail does not meet current safety standards and requires replacement.

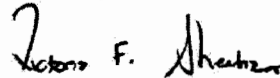
A contingency of 7% of the contract amount is requested for this guardrail contract. With sites at various locations within Districts 5 & 6, field conditions may warrant additional guardrail, grading and environmental protection measures.

The Contractor has been prequalified by this Department. The Contract has been approved by the Attorney General as to form and execution, and the Department has certified that the necessary funds are available and the bid reasonably conforms to the engineer's estimate in accordance with State procedure. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Service's Office, and subsequent to Governor and Council approval will be on file at the Department of Transportation.

This project funding is 90% federal funds with 10% state match. Turnpike toll credit is being utilized for match requirements, effectively using 100% federal funds.

A copy of the Tabulation of Bids received for this project is attached along with the Contract Supplemental Sheet and a map indicating the location of the project.

Sincerely,



Victoria F. Sheehan  
Commissioner

VFS/md

Department Estimate: \$513,602.50  
 Contract Amount: \$478,433.50  
 Under Estimate: \$ 35,169.00  
 Attachments

## SUPPLEMENTAL PROJECT INFORMATION SHEET

**DESCRIPTION:** This project will replace substandard cable with standard beam guardrail with steel post and terminal end units in Highway Maintenance Districts 5 and 6. The new guardrail shall be installed approximately in the same location as the obsolete rail. Some minor extensions of guardrail and bridge approach rail may be associated with these replacements.

The work is located as follows:

- ❑ Concord, on NH Route 13 at the Bridge over the Turkey River, 0.40 miles from I-89 (300 feet of new guardrail),
- ❑ Weare, on NH Route 114 from Flanders Memorial Road south 0.27 miles to the Bridge over Breeds Brook (500 feet of new guardrail),
- ❑ Manchester, on NH Route 3A from 700 feet north of Delia Drive north 0.48 miles (1,450 feet of new guardrail),
- ❑ Litchfield, on NH Route 3A from the intersection of Snowdrop Lane north 3.5 miles (500 feet of new guardrail),
- ❑ Windham, on NH Route 28 from Harris Road north 0.36 miles to Roulston Road (500 feet of new guardrail),
- ❑ Pelham, on NH Route 38 from 0.25 miles south of the northerly Main Street connection to NH 38 (500 feet of new guardrail),
- ❑ Rollinsford, on Rollins Road at the Bridge over Rollins Brook (400 feet of new guardrail), and
- ❑ Newmarket and Newfields, on NH Route 108 from Ash Swamp Road north 1.62 miles to New Road (3,200 feet of new guardrail).

**FEDERAL FUNDING:** The Construction funding is identified from the Highway Safety Improvement Program (HSIP #6767) at 90% federal funding and 10% Turnpike Toll Credit match.

**CONTINGENCY:** A contingency of 7% of the contract amount is requested for this guardrail contract. With sites at various locations within Districts 5 & 6, field conditions may warrant additional guardrail, grading and environmental protection measures.

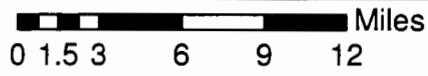
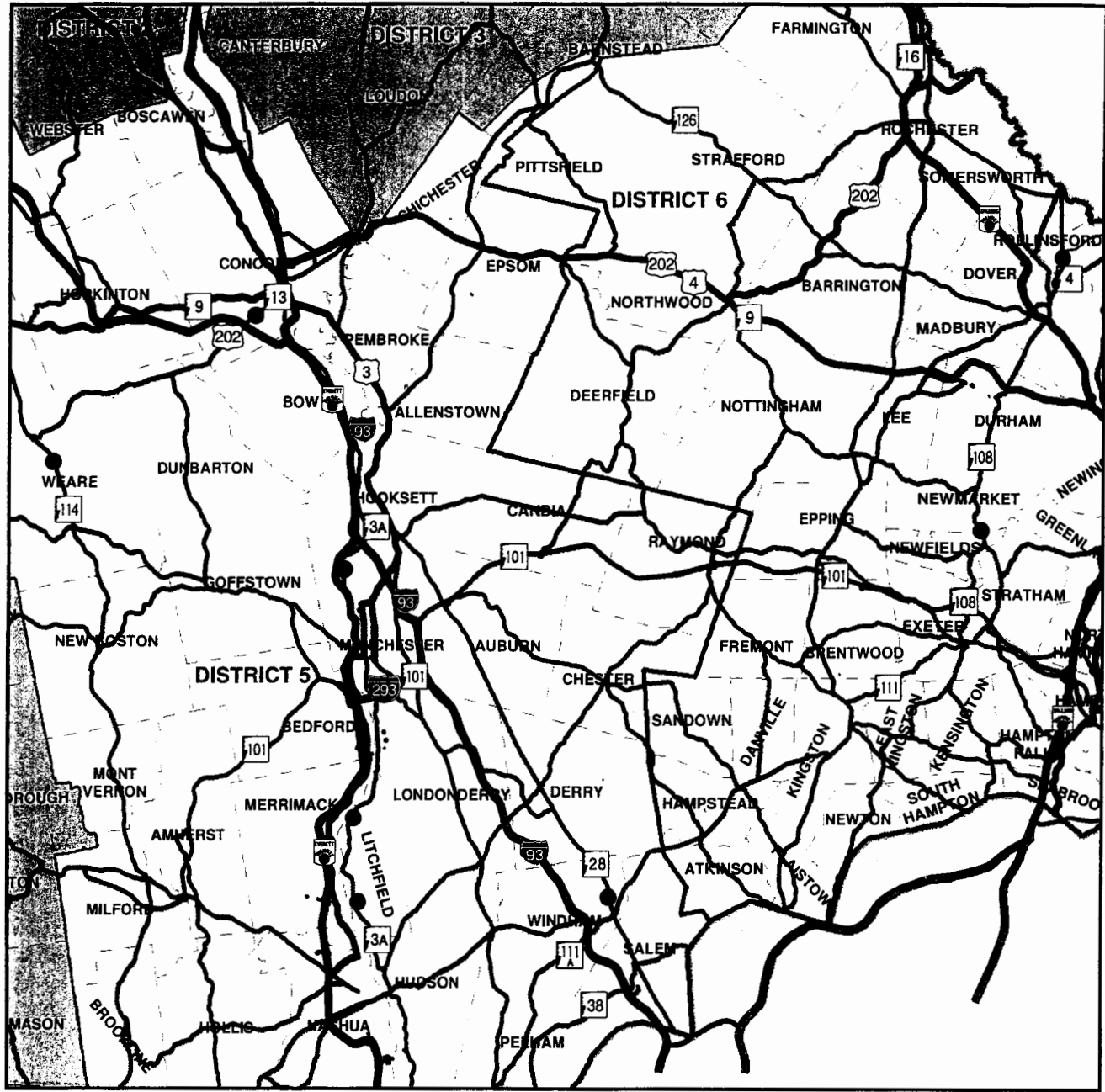
**PROJECT INITIATED:** State's Ten-Year Transportation Plan – Highway Safety Improvement Program (HSIP).

**PROJECT EXPLANATION:** This project will replace existing sub-standard cable guardrail on Tier 2 roadways with guardrail meeting current standards. The existing three-strand cable guardrail was originally constructed between 1940 and 1960. The cable guardrail posts are rotten below ground, the cable is rusted and the height of the rail does not meet current safety standards and requires replacement.

**TRAFFIC IMPLICATIONS:** One-lane, alternating two-way traffic will be permitted on a single 14' minimum width lane with the use of flaggers or uniformed officers. Two-way traffic will be maintained whenever possible and will be restored prior to non-work hours. Daytime shoulder closures will be permitted in conjunction with traffic shifts allowing for guardrail and other operations, where feasible.

**COMPLETION DATE:** June 23, 2017

# STATEWIDE - GUARDRAIL REPLACEMENT



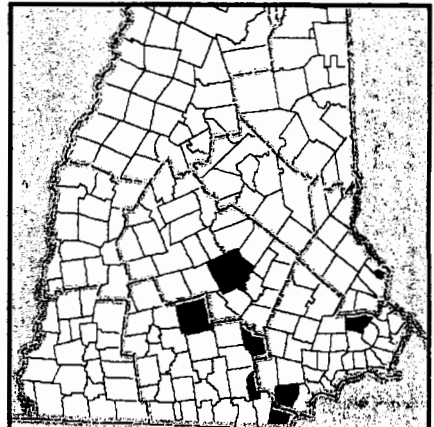
**LEGEND**

- Streams
- Water Bodies
- US Routes
- State Routes
- Interstates
- Local Roads
- Town Boundary

*New Hampshire*  
**DOT**  
 Department of Transportation

State #: 40802  
 Federal #: X-A004(492)

**LOCATION MAP**



**PROJECT:** STATEWIDE  
**STATE PROJECT NUMBER:** 40802  
**FED. PROJECT NUMBER:** X-A004(492)  
**DATE BIDS OPEN:** October 19, 2016, 2:00  
**SCOPE OF WORK:** Replace cable guardrail on Tier 2 roadways.  
**COMPLETION DATE:** June 23, 2017  
**LOCATION:**

**Awarded To:** CWS FENCE & GUARDRAIL  
 CO  
 261 FRANKLIN HWY  
 ANDOVER, NH 03216-3810

**Amount:** \$478,433.50  
**Award Date:**  
**Certified by:** PETER.E.STAMNAS  
Director of Project Development

**Summary of Bidders**

| Contractor  | Bid Amount   | Rank |
|---|--------------|------|
| CWS FENCE & GUARDRAIL CO<br>261 FRANKLIN HWY, ANDOVER NH 03216-3810 | \$478,433.50 | A    |
| DELUCCA FENCE CO., INC.<br>FIVE OLD FERRY ROAD, METHUEN MA 01844    | \$508,728.00 | B    |
| PREMIER FENCE LLC<br>1010 TURNPIKE STREET, CANTON MA 02021          | \$515,370.05 | C    |

| Item No. | Description | Unit | Quantity | Unit Price | Total | PS&E | CWS FENCE & GUARDRAIL CO<br>261 FRANKLIN HWY<br>ANDOVER, NH 03216-3810 | DELUCA FENCE CO., INC.<br>FIVE OLD FERRY ROAD<br>METHUEN, MA 01844 | Unit Price | Total |
|----------|-------------|------|----------|------------|-------|------|--|--|------------|-------|
|----------|-------------|------|----------|------------|-------|------|--|--|------------|-------|

**Items**

|           |  |      |            |             |              |  |  |  |             |              |
|-----------|--|------|------------|-------------|--------------|--|--|--|-------------|--------------|
| 201.881   | INVASIVE SPECIES CONTROL TYPE I                                    | SY   | 190,000    | \$10.00     | \$1,900,000  |  |  |  | \$5.00      | \$950,000    |
| 201.882   | INVASIVE SPECIES CONTROL TYPE II                                   | SY   | 90,000     | \$5.00      | \$450,000    |  |  |  | \$5.00      | \$450,000    |
| 202.6     | CURB REMOVAL FOR SALVAGE   | LF   | 3,400,000  | \$4.50      | \$15,300,000 |  |  |  | \$5.00      | \$17,000,000 |
| 202.7     | REMOVAL OF GUARDRAIL   | LF   | 6,950,000  | \$1.44      | \$10,008,000 |  |  |  | \$1.50      | \$10,425,000 |
| 203.1     | COMMON EXCAVATION  | CY   | 70,000     | \$35.00     | \$2,450,000  |  |  |  | \$24.00     | \$1,680,000  |
| 203.55542 | GUARDRAIL EAGRT OFFSET PLATFORM ALTERNATE, TL                      | U    | 2,000      | \$1,000.00  | \$2,000,000  |  |  |  | \$975.00    | \$1,950,000  |
| 203.55552 | GUARDRAIL EAGRT OFFSET PLATFORM ALTERNATE, TR                      | U    | 28,000     | \$1,000.00  | \$28,000,000 |  |  |  | \$975.00    | \$27,300,000 |
| 206.19    | COMMON STRUCTURE EXCAVATION EXPLORATORY                            | CY   | 20,000     | \$60.00     | \$1,200,000  |  |  |  | \$60.00     | \$1,200,000  |
| 304.32    | CRUSHED GRAVEL FOR SHOULDER LEVELING                               | TON  | 300,000    | \$36.18     | \$10,854,000 |  |  |  | \$30.00     | \$9,000,000  |
| 304.401   | CRUSHED STONE (FINE GRADATION)                                     | CY   | 190,000    | \$60.00     | \$11,400,000 |  |  |  | \$36.00     | \$6,840,000  |
| 403.12    | HOT BITUMINOUS PAVEMENT, HAND METHOD                               | TON  | 90,000     | \$170.00    | \$15,300,000 |  |  |  | \$150.00    | \$13,500,000 |
| 403.6     | PAVEMENT JOINT ADHESIVE  | LF   | 7,200,000  | \$1.00      | \$7,200,000  |  |  |  | \$1.00      | \$7,200,000  |
| 565.72    | BRIDGE APPROACH RAIL F (2-BAR)                                     | U    | 8,000      | \$6,000.00  | \$48,000,000 |  |  |  | \$5,775.00  | \$46,200,000 |
| 585.3     | STONE FILL, CLASS C  | CY   | 65,000     | \$71.00     | \$4,615,000  |  |  |  | \$44.00     | \$2,860,000  |
| 606.012   | WX9 STEEL POST REPLACEMENTS FOR BEAM GUARDRAIL POSTS               | EA   | 18,000     | \$60.00     | \$1,080,000  |  |  |  | \$50.00     | \$900,000    |
| 606.0122  | WX9 STEEL POST ASSEMBLIES FOR BEAM GUARDRAIL POSTS                 | EA   | 18,000     | \$15.00     | \$270,000    |  |  |  | \$15.00     | \$270,000    |
| 606.1254  | BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 3)                    | U    | 1,000      | \$2,000.00  | \$2,000,000  |  |  |  | \$2,240.00  | \$2,240,000  |
| 606.1255  | BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 2)                    | U    | 26,000     | \$1,850.00  | \$48,100,000 |  |  |  | \$2,040.00  | \$53,040,000 |
| 606.12551 | BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 2 - 25') (STEEL POST) | U    | 1,000      | \$1,700.00  | \$1,700,000  |  |  |  | \$1,895.00  | \$1,895,000  |
| 606.1256  | TERMINAL UNIT (X-TENSION)  | U    | 7,000      | \$5,250.00  | \$36,750,000 |  |  |  | \$5,000.00  | \$35,000,000 |
| 606.15809 | BEAM GUARDRAIL, 7'-8" STEEL POSTS (NU-GUARD-31)                    | LF   | 1,400,000  | \$20.00     | \$28,000,000 |  |  |  | \$17.00     | \$23,800,000 |
| 606.18001 | 31" W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)             | LF   | 4,525,000  | \$16.50     | \$74,662,500 |  |  |  | \$16.50     | \$74,662,500 |
| 606.183   | 31" W-BEAM GUARDRAIL LONG SPAN (25') (STEEL POST)                  | U    | 3,000      | \$3,700.00  | \$11,100,000 |  |  |  | \$3,450.00  | \$10,350,000 |
| 609.5     | RESET GRANITE CURB   | LF   | 120,000    | \$28.00     | \$3,360,000  |  |  |  | \$14.00     | \$1,680,000  |
| 615.034   | RELOCATING TRAFFIC SIGN, TYPE C                                    | U    | 1,000      | \$120.00    | \$120,000    |  |  |  | \$300.00    | \$300,000    |
| 618.61    | UNIFORMED OFFICERS WITH VEHICLE                                    | \$   | 20,000,000 | \$1.00      | \$20,000,000 |  |  |  | \$1.00      | \$20,000,000 |
| 618.7     | FLAGGERS   | HR   | 400,000    | \$25.00     | \$10,000,000 |  |  |  | \$24.50     | \$9,800,000  |
| 619.1     | MAINTENANCE OF TRAFFIC   | U    | 1,000      | \$20,000.00 | \$20,000,000 |  |  |  | \$12,000.00 | \$12,000,000 |
| 619.253   | PORTABLE CHANGEABLE MESSAGE SIGN (UNIT WEEK)                       | UNWK | 12,000     | \$300.00    | \$3,600,000  |  |  |  | \$200.00    | \$2,400,000  |
| 621.2     | RETROREFLECTIVE BEAM GUARDRAIL DELINEATOR                          | EA   | 90,000     | \$4.00      | \$360,000    |  |  |  | \$4.00      | \$360,000    |
| 621.31    | SINGLE DELINEATOR WITH POST  | EA   | 25,000     | \$35.00     | \$875,000    |  |  |  | \$36.00     | \$900,000    |
| 621.32    | DOUBLE DELINEATOR WITH POST  | EA   | 25,000     | \$36.00     | \$900,000    |  |  |  | \$40.00     | \$1,000,000  |
| 628.2     | SAWED BITUMINOUS PAVEMENT  | LF   | 3,500,000  | \$2.00      | \$7,000,000  |  |  |  | \$2.00      | \$7,000,000  |
| 645.512   | COMPOST SOCK FOR PERIMETER BERM                                    | LF   | 8,500,000  | \$4.70      | \$39,950,000 |  |  |  | \$1.10      | \$9,350,000  |
| 645.531   | SILT FENCE   | LF   | 100,000    | \$3.48      | \$348,000    |  |  |  | \$10.00     | \$1,000,000  |
| 646.31    | TURF ESTABLISHMENT WITH MULCH AND TACKIFIERS                       | SY   | 3,500,000  | \$2.00      | \$7,000,000  |  |  |  | \$3.00      | \$10,500,000 |
| 647.1     | HUMUS  | CY   | 200,000    | \$35.00     | \$7,000,000  |  |  |  | \$22.00     | \$4,400,000  |
| 670.066   | MAILBOX SUPPORT ASSEMBLIES   | EA   | 1,000      | \$200.00    | \$200,000    |  |  |  | \$150.00    | \$150,000    |
| 692.      | MOBILIZATION   | U    | 1,000      | \$25,000.00 | \$25,000,000 |  |  |  | \$43,881.00 | \$43,881,000 |

| Item No. | Description  | Unit | Quantity  | PS&E       |            | CWS FENCE & GUARDRAIL CO |            | DELUCA FENCE CO., INC. |            |
|----------|--|------|-----------|------------|------------|--------------------------|------------|------------------------|------------|
|          |  |      |           | Unit Price | Total      | Unit Price               | Total      | Unit Price             | Total      |
| 897.11   | INVASIVE SPECIES CONTROL AND MANAGEMENT PLAN         | U    | 1,000     | \$1,000.00 | \$1,000.00 | \$500.00                 | \$500.00   | \$2,000.00             | \$2,000.00 |
| 899.     | MISCELLANEOUS TEMPORARY EROSION AND SEDIMENT CONTROL | \$   | 2,500,000 | \$1.00     | \$2,500.00 | \$1.00                   | \$2,500.00 | \$1.00                 | \$2,500.00 |
| 1010.15  | FUEL ADJUSTMENT                                      | \$   | 2,000,000 | \$1.00     | \$2,000.00 | \$1.00                   | \$2,000.00 | \$1.00                 | \$2,000.00 |

Totals: **\$513,602.50**      **\$478,433.50**      **\$508,728.00**

| Item No. | Description | Unit | Quantity | PS&E       |       | PREMIER FENCE LLC<br>1010 TURNPIKE STREET<br>CANTON, MA 02021 |       |
|----------|-------------|------|----------|------------|-------|---|-------|
|          |             |      |          | Unit Price | Total | Unit Price  | Total |

**Items**

|           |  |     |            |             |              |             |              |
|-----------|--|-----|------------|-------------|--------------|-------------|--------------|
| 201.881   | INVASIVE SPECIES CONTROL TYPE I                                    | SY  | 190,000    | \$10.00     | \$1,900,000  | \$3.00      | \$570,000    |
| 201.882   | INVASIVE SPECIES CONTROL TYPE II                                   | SY  | 90,000     | \$5.00      | \$450,000    | \$3.20      | \$288,000    |
| 202.6     | CURB REMOVAL FOR SALVAGE   | LF  | 3,400,000  | \$4.50      | \$15,300,000 | \$4.16      | \$14,144,000 |
| 202.7     | REMOVAL OF GUARDRAIL   | LF  | 6,950,000  | \$1.44      | \$10,008,000 | \$2.70      | \$18,765,000 |
| 203.1     | COMMON EXCAVATION  | CY  | 70,000     | \$35.00     | \$2,450,000  | \$100.00    | \$7,000,000  |
| 203.55542 | GUARDRAIL EAGRT OFFSET PLATFORM ALTERNATE, TL                      | U   | 2,000      | \$1,000.00  | \$2,000,000  | \$980.00    | \$1,960,000  |
| 203.55552 | GUARDRAIL EAGRT OFFSET PLATFORM ALTERNATE, TL                      | U   | 28,000     | \$1,000.00  | \$28,000,000 | \$980.00    | \$27,440,000 |
| 208.19    | COMMON STRUCTURE EXCAVATION EXPLORATORY                            | CY  | 20,000     | \$60.00     | \$1,200,000  | \$100.00    | \$2,000,000  |
| 304.32    | CRUSHED GRAVEL FOR SHOULDER LEVELING                               | TON | 300,000    | \$36.18     | \$10,854,000 | \$44.00     | \$13,200,000 |
| 304.401   | CRUSHED STONE (FINE GRADATION)                                     | CY  | 190,000    | \$60.00     | \$11,400,000 | \$38.00     | \$7,220,000  |
| 403.12    | HOT BITUMINOUS PAVEMENT, HAND METHOD                               | TON | 90,000     | \$170.00    | \$15,300,000 | \$250.00    | \$22,500,000 |
| 403.6     | PAVEMENT JOINT ADHESIVE  | LF  | 7,200,000  | \$1.00      | \$7,200,000  | \$0.75      | \$5,400,000  |
| 565.72    | BRIDGE APPROACH RAIL F (2-BAR)                                     | U   | 8,000      | \$6,000.00  | \$48,000,000 | \$6,390.00  | \$51,120,000 |
| 585.3     | STONE FILL, CLASS C  | CY  | 65,000     | \$71.00     | \$4,615,000  | \$49.75     | \$3,233,750  |
| 606.012   | W6X9 STEEL POST REPLACEMENTS FOR BEAM GUARDRAIL POSTS              | EA  | 18,000     | \$60.00     | \$1,080,000  | \$59.00     | \$1,062,000  |
| 606.0122  | W8X9 STEEL POST ASSEMBLIES FOR BEAM GUARDRAIL POSTS                | EA  | 18,000     | \$15.00     | \$270,000    | \$14.00     | \$252,000    |
| 606.1254  | BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 3)                    | U   | 1,000      | \$2,000.00  | \$2,000,000  | \$1,937.00  | \$1,937,000  |
| 606.1255  | BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 2)                    | U   | 26,000     | \$1,850.00  | \$48,100,000 | \$1,767.00  | \$45,942,000 |
| 606.12561 | BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 2 - 25') (STEEL POST) | U   | 1,000      | \$1,700.00  | \$1,700,000  | \$1,767.00  | \$1,767,000  |
| 606.1256  | TERMINAL UNIT (X-TENSION)  | U   | 7,000      | \$5,250.00  | \$36,750,000 | \$6,060.00  | \$42,420,000 |
| 606.15809 | BEAM GUARDRAIL, 7'-8" STEEL POSTS (NU-GUARD-31)                    | LF  | 1,400,000  | \$20.00     | \$28,000,000 | \$19.54     | \$27,356,000 |
| 606.18001 | 31" W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)             | LF  | 4,525,000  | \$16.50     | \$74,662,500 | \$17.86     | \$80,816,500 |
| 606.183   | 31" W-BEAM GUARDRAIL LONG SPAN (25') (STEEL POST)                  | U   | 3,000      | \$3,700.00  | \$11,100,000 | \$2,640.00  | \$7,920,000  |
| 609.5     | RESET GRANITE CURB   | LF  | 120,000    | \$28.00     | \$3,360,000  | \$30.00     | \$3,600,000  |
| 615.034   | RELOCATING TRAFFIC SIGN, TYPE C                                    | U   | 1,000      | \$120.00    | \$120,000    | \$200.00    | \$200,000    |
| 618.61    | UNIFORMED OFFICERS WITH VEHICLE                                    | \$  | 20,000,000 | \$1.00      | \$20,000,000 | \$1.00      | \$20,000,000 |
| 618.7     | FLAGGERS   | HR  | 400,000    | \$25.00     | \$10,000,000 | \$14.70     | \$5,880,000  |
| 619.1     | MAINTENANCE OF TRAFFIC   | U   | 1,000      | \$20,000.00 | \$20,000,000 | \$20,950.00 | \$20,950,000 |
| 619.263   | PORTABLE CHANGEABLE MESSAGE SIGN (UNIT WEEK)                       | UWK | 12,000     | \$300.00    | \$3,600,000  | \$120.00    | \$1,440,000  |
| 621.2     | RETROREFLECTIVE BEAM GUARDRAIL DELINEATOR                          | EA  | 90,000     | \$4.00      | \$360,000    | \$4.42      | \$397,800    |
| 621.31    | SINGLE DELINEATOR WITH POST  | EA  | 25,000     | \$35.00     | \$875,000    | \$34.00     | \$850,000    |
| 621.32    | DOUBLE DELINEATOR WITH POST  | EA  | 25,000     | \$38.00     | \$950,000    | \$42.00     | \$1,050,000  |
| 628.2     | SAWED BITUMINOUS PAVEMENT  | LF  | 3,500,000  | \$2.00      | \$7,000,000  | \$2.50      | \$8,750,000  |
| 645.512   | COMPOST SOCK FOR PERIMETER BERM                                    | LF  | 8,500,000  | \$4.70      | \$39,950,000 | \$3.25      | \$27,625,000 |
| 645.531   | SILT FENCE   | LF  | 100,000    | \$3.48      | \$348,000    | \$3.50      | \$350,000    |
| 646.31    | TURF ESTABLISHMENT WITH MULCH AND TACKIFIERS                       | SY  | 3,500,000  | \$2.00      | \$7,000,000  | \$0.50      | \$1,750,000  |
| 647.1     | HUMUS  | CY  | 200,000    | \$35.00     | \$7,000,000  | \$40.00     | \$8,000,000  |
| 670.066   | MAILBOX SUPPORT ASSEMBLIES   | EA  | 1,000      | \$200.00    | \$200,000    | \$414.00    | \$414,000    |
| 692.      | MOBILIZATION   | U   | 1,000      | \$25,000.00 | \$25,000,000 | \$24,800.00 | \$24,800,000 |



| Item No. | Description  | Unit | Quantity  | PS&E       |            | PREMIER FENCE LLC<br>100 WINDY HILL STREET<br>CANTON, MA 02021 |            | Total      | Unit Price | Total |
|----------|--|------|-----------|------------|------------|--|------------|------------|------------|-------|
|          |  |      |           | Unit Price | Total      | Unit Price   | Total      |            |            |       |
| 697.11   | INVASIVE SPECIES CONTROL AND MANAGEMENT PLAN         | U    | 1,000     | \$1,000.00 | \$1,000.00 | \$500.00   | \$500.00   | \$500.00   |            |       |
| 699.     | MISCELLANEOUS TEMPORARY EROSION AND SEDIMENT CONTROL | \$   | 2,500,000 | \$1.00     | \$2,500.00 | \$1.00   | \$2,500.00 | \$2,500.00 |            |       |
| 1010.15  | FUEL ADJUSTMENT                                      | \$   | 2,000,000 | \$1.00     | \$2,000.00 | \$1.00   | \$2,000.00 | \$2,000.00 |            |       |

Totals: **\$513,602.50** **\$515,370.05**

# PS&E Comparison

| Item No.  | Description  | Unit | Quantity  | A-Bidder   |             | PS&E       |             | A-PS&E Difference |
|-----------|--|------|-----------|------------|-------------|------------|-------------|-------------------|
|           |  |      |           | Unit Price | Total       | Unit Price | Total       |                   |
| 201.881   | INVASIVE SPECIES CONTROL TYPE I                    | SY   | 190.000   | \$5.00     | \$950.00    | \$10.00    | \$1,900.00  | (\$950.00)        |
| 201.882   | INVASIVE SPECIES CONTROL TYPE II                   | SY   | 90.000    | \$5.00     | \$450.00    | \$5.00     | \$450.00    | \$0.00            |
| 202.6     | CURB REMOVAL FOR SALVAGE                           | LF   | 3,400.000 | \$5.00     | \$17,000.00 | \$4.50     | \$15,300.00 | \$1,700.00        |
| 202.7     | REMOVAL OF GUARDRAIL                               | LF   | 6,950.000 | \$1.50     | \$10,425.00 | \$1.44     | \$10,008.00 | \$417.00          |
| 203.1     | COMMON EXCAVATION                                  | CY   | 70.000    | \$24.00    | \$1,680.00  | \$35.00    | \$2,450.00  | (\$770.00)        |
| 203.55542 | GUARDRAIL EAGRT OFFSET PLATFORM ALTERNATE, TL<br>3 | U    | 2.000     | \$975.00   | \$1,950.00  | \$1,000.00 | \$2,000.00  | (\$50.00)         |
| 203.55552 | GUARDRAIL EAGRT OFFSET PLATFORM ALTERNATE, TR<br>2 | U    | 28.000    | \$975.00   | \$27,300.00 | \$1,000.00 | \$28,000.00 | (\$700.00)        |
| 206.19    | COMMON STRUCTURE EXCAVATION EXPLORATORY            | CY   | 20.000    | \$60.00    | \$1,200.00  | \$60.00    | \$1,200.00  | \$0.00            |
| 304.32    | CRUSHED GRAVEL FOR SHOULDER LEVELING               | TON  | 300.000   | \$30.00    | \$9,000.00  | \$36.18    | \$10,854.00 | (\$1,854.00)      |
| 304.401   | CRUSHED STONE (FINE GRADATION)                     | CY   | 190.000   | \$36.00    | \$6,840.00  | \$60.00    | \$11,400.00 | (\$4,560.00)      |
| 403.12    | HOT BITUMINOUS PAVEMENT, HAND METHOD               | TON  | 90.000    | \$150.00   | \$13,500.00 | \$170.00   | \$15,300.00 | (\$1,800.00)      |
| 403.6     | PAVEMENT JOINT ADHESIVE                            | LF   | 7,200.000 | \$1.00     | \$7,200.00  | \$1.00     | \$7,200.00  | \$0.00            |
| 565.72    | BRIDGE APPROACH RAIL F (2-BAR)                     | U    | 8.000     | \$5,775.00 | \$46,200.00 | \$6,000.00 | \$48,000.00 | (\$1,800.00)      |
| 585.3     | STONE FILL, CLASS C                                | CY   | 65.000    | \$44.00    | \$2,860.00  | \$71.00    | \$4,615.00  | (\$1,755.00)      |

**Items**

|           |   |     |            |             |             |             |             |               |
|-----------|---|-----|------------|-------------|-------------|-------------|-------------|---------------|
| 606.012   | W6X9 STEEL POST REPLACEMENTS FOR BEAM GUARDRAIL POSTS             | EA  | 18.000     | \$50.00     | \$900.00    | \$60.00     | \$1,080.00  | (\$180.00)    |
| 606.0122  | W6X9 STEEL POST ASSEMBLIES FOR BEAM GUARDRAIL POSTS               | EA  | 18.000     | \$15.00     | \$270.00    | \$15.00     | \$270.00    | \$0.00        |
| 606.1254  | BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 3) (STEEL POST)      | U   | 1.000      | \$2,240.00  | \$2,240.00  | \$2,000.00  | \$2,000.00  | \$240.00      |
| 606.1255  | BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 2) (STEEL POST)      | U   | 26.000     | \$2,040.00  | \$53,040.00 | \$1,850.00  | \$48,100.00 | \$4,940.00    |
| 606.12551 | BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 2 - 25) (STEEL POST) | U   | 1.000      | \$1,895.00  | \$1,895.00  | \$1,700.00  | \$1,700.00  | \$195.00      |
| 606.1256  | TERMINAL UNIT (X-TENSION)   | U   | 7.000      | \$5,000.00  | \$35,000.00 | \$5,250.00  | \$36,750.00 | (\$1,750.00)  |
| 606.15809 | BEAM GUARDRAIL, 7'-6" STEEL POSTS (NU-GUARD-31)                   | LF  | 1,400.000  | \$17.00     | \$23,800.00 | \$20.00     | \$28,000.00 | (\$4,200.00)  |
| 606.18001 | 31"W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)             | LF  | 4,525.000  | \$16.50     | \$74,662.50 | \$16.50     | \$74,662.50 | \$0.00        |
| 606.183   | 31"W-BEAM GUARDRAIL LONG SPAN (25) (STEEL POST)                   | U   | 3.000      | \$3,450.00  | \$10,350.00 | \$3,700.00  | \$11,100.00 | (\$750.00)    |
| 609.5     | RESET GRANITE CURB  | LF  | 120.000    | \$14.00     | \$1,680.00  | \$28.00     | \$3,360.00  | (\$1,680.00)  |
| 615.034   | RELOCATING TRAFFIC SIGN, TYPE C                                   | U   | 1.000      | \$300.00    | \$300.00    | \$120.00    | \$120.00    | \$180.00      |
| 618.61    | UNIFORMED OFFICERS WITH VEHICLE                                   | \$  | 20,000.000 | \$1.00      | \$20,000.00 | \$1.00      | \$20,000.00 | \$0.00        |
| 618.7     | FLAGGERS  | HR  | 400.000    | \$24.50     | \$9,800.00  | \$25.00     | \$10,000.00 | (\$200.00)    |
| 619.1     | MAINTENANCE OF TRAFFIC  | U   | 1.000      | \$12,000.00 | \$12,000.00 | \$20,000.00 | \$20,000.00 | (\$8,000.00)  |
| 619.253   | PORTABLE CHANGEABLE MESSAGE SIGN (UNIT WEEK)                      | UWK | 12.000     | \$200.00    | \$2,400.00  | \$300.00    | \$3,600.00  | (\$1,200.00)  |
| 621.2     | RETROREFLECTIVE BEAM GUARDRAIL DELINEATOR                         | EA  | 90.000     | \$4.00      | \$360.00    | \$4.00      | \$360.00    | \$0.00        |
| 621.31    | SINGLE DELINEATOR WITH POST                                       | EA  | 25.000     | \$36.00     | \$900.00    | \$35.00     | \$875.00    | \$25.00       |
| 621.32    | DOUBLE DELINEATOR WITH POST                                       | EA  | 25.000     | \$40.00     | \$1,000.00  | \$38.00     | \$950.00    | \$50.00       |
| 628.2     | SAWED BITUMINOUS PAVEMENT   | LF  | 3,500.000  | \$2.00      | \$7,000.00  | \$2.00      | \$7,000.00  | \$0.00        |
| 645.512   | COMPOST SOCK FOR PERIMETER BERM                                   | LF  | 8,500.000  | \$1.10      | \$9,350.00  | \$4.70      | \$39,950.00 | (\$30,600.00) |
| 645.531   | SILT FENCE  | LF  | 100.000    | \$10.00     | \$1,000.00  | \$3.48      | \$348.00    | \$652.00      |

|         |  |    |           |             |             |             |             |              |
|---------|--|----|-----------|-------------|-------------|-------------|-------------|--------------|
| 646.31  | TURF ESTABLISHMENT WITH MULCH AND TACKIFIERS         | SY | 3,500.000 | \$3.00      | \$10,500.00 | \$2.00      | \$7,000.00  | \$3,500.00   |
| 647.1   | HUMUS  | CY | 200.000   | \$22.00     | \$4,400.00  | \$35.00     | \$7,000.00  | (\$2,600.00) |
| 670.066 | MAILBOX SUPPORT ASSEMBLIES                           | EA | 1.000     | \$150.00    | \$150.00    | \$200.00    | \$200.00    | (\$50.00)    |
| 692.    | MOBILIZATION   | U  | 1.000     | \$43,881.00 | \$43,881.00 | \$25,000.00 | \$25,000.00 | \$18,881.00  |
| 697.11  | INVASIVE SPECIES CONTROL AND MANAGEMENT PLAN         | U  | 1.000     | \$500.00    | \$500.00    | \$1,000.00  | \$1,000.00  | (\$500.00)   |
| 699.    | MISCELLANEOUS TEMPORARY EROSION AND SEDIMENT CONTROL | \$ | 2,500.000 | \$1.00      | \$2,500.00  | \$1.00      | \$2,500.00  | \$0.00       |
| 1010.15 | FUEL ADJUSTMENT                                      | \$ | 2,000.000 | \$1.00      | \$2,000.00  | \$1.00      | \$2,000.00  | \$0.00       |

**Total:** \$478,433.50 \$513,602.50 (\$35,169.00)



CWSLITE-01

KPETTIT

# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
10/31/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|  |  |                                      |               |
|--|--|--------------------------------------|---------------|
| <b>PRODUCER</b><br>Davis & Towle Morrill & Everett, Inc.<br>115 Airport Road<br>Concord, NH 03301  | <b>CONTACT NAME:</b> Kathy M. Pettit<br><b>PHONE (A/C, No, Ext):</b> (603) 715-9739<br><b>E-MAIL ADDRESS:</b> kpettit@davistowle.com | <b>FAX (A/C, No):</b> (603) 225-7935 |               |
|  | <b>INSURER(S) AFFORDING COVERAGE</b>   |                                      | <b>NAIC #</b> |
| <b>INSURED</b><br><br><b>CW Sliter &amp; Sons, Inc. dba CWS Fence &amp; Guardrail Company</b><br>261 Franklin Highway<br>Andover, NH 03216 | <b>INSURER A :</b> Acadia Insurance Company  |                                      | <b>31325</b>  |
|  | <b>INSURER B :</b>   |                                      |               |
|  | <b>INSURER C :</b>   |                                      |               |
|  | <b>INSURER D :</b>   |                                      |               |
|  | <b>INSURER E :</b>   |                                      |               |
| <b>INSURER F :</b>   |  |                                      |               |

### COVERAGES      CERTIFICATE NUMBER:      REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE   | ADDL INSD | SUBR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS   |
|----------|---|-----------|----------|---------------|-------------------------|-------------------------|--|
| A        | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY<br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  | X         |          | CPA0210457-19 | 06/01/2016              | 06/01/2017              | EACH OCCURRENCE \$ 1,000,000   |
|          |   |           |          |               |                         |                         | DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 250,000                           |
|          |   |           |          |               |                         |                         | MED EXP (Any one person) \$ 5,000  |
|          |   |           |          |               |                         |                         | PERSONAL & ADV INJURY \$ 1,000,000   |
|          | GEN'L AGGREGATE LIMIT APPLIES PER:  |           |          |               |                         |                         | GENERAL AGGREGATE \$ 2,000,000   |
|          | <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input checked="" type="checkbox"/> LOC   |           |          |               |                         |                         | PRODUCTS - COMP/OP AGG \$ 2,000,000  |
|          | OTHER:  |           |          |               |                         |                         | \$   |
| A        | AUTOMOBILE LIABILITY<br><input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS<br><input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY |           |          | CAA0210461-19 | 06/01/2016              | 06/01/2017              | COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000                               |
|          |   |           |          |               |                         |                         | BODILY INJURY (Per person) \$  |
|          |   |           |          |               |                         |                         | BODILY INJURY (Per accident) \$  |
|          |   |           |          |               |                         |                         | PROPERTY DAMAGE (Per accident) \$  |
|          |   |           |          |               |                         |                         | \$   |
| A        | <input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR<br><input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE  |           |          | CUA0210463-19 | 06/01/2016              | 06/01/2017              | EACH OCCURRENCE \$ 5,000,000   |
|          |   |           |          |               |                         |                         | AGGREGATE \$ 5,000,000   |
|          | <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 0   |           |          |               |                         |                         | \$   |
| A        | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY<br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input checked="" type="checkbox"/> N<br>If yes, describe under DESCRIPTION OF OPERATIONS below                    | Y/N<br>N  | N/A      | WCA0210462-19 | 06/01/2016              | 06/01/2017              | <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER |
|          |   |           |          |               |                         |                         | E.L. EACH ACCIDENT \$ 100,000  |
|          |   |           |          |               |                         |                         | E.L. DISEASE - EA EMPLOYEE \$ 100,000  |
|          |   |           |          |               |                         |                         | E.L. DISEASE - POLICY LIMIT \$ 500,000   |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
\*\* Workers Comp Information 3A States: NH, ME\*\*

RE: Statewide X-A004(492), 40802. The State of New Hampshire, Department of Transportation is included as additional insured on General Liability for ongoing operations when required by written contract.

#### CERTIFICATE HOLDER

State of New Hampshire, Dept. of Transportation  
 Office of Federal Compliance  
 PO Box 483  
 Concord, NH 03302

#### CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
11/7/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|   |   |                                      |
|---|---|--------------------------------------|
| <b>PRODUCER</b><br>Davis & Towle Morrill & Everett, Inc.<br>115 Airport Road<br>Concord, NH 03301 | <b>CONTACT NAME:</b> Kathy M. Pettit        |                                      |
|   | <b>PHONE (A/C, No, Ext):</b> (603) 715-9739 | <b>FAX (A/C, No):</b> (603) 225-7935 |
| <b>E-MAIL ADDRESS:</b> kpettit@davistowle.com   |   |                                      |
| <b>INSURER(S) AFFORDING COVERAGE</b>  |   | <b>NAIC #</b>                        |
| <b>INSURER A :</b> Acadia Insurance Company   |   | <b>31325</b>                         |
| <b>INSURER B :</b>  |   |                                      |
| <b>INSURER C :</b>  |   |                                      |
| <b>INSURER D :</b>  |   |                                      |
| <b>INSURER E :</b>  |   |                                      |
| <b>INSURER F :</b>  |   |                                      |

**INSURED**

State of New Hampshire, Dept. of Transportation  
 PO Box 483  
 Concord, NH 03302

### COVERAGES

### CERTIFICATE NUMBER:

### REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE  | ADDL INSD | SUBR WVD                                      | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS                                    |                       |
|----------|--|-----------|---|---------------|-------------------------|-------------------------|---|-----------------------|
| A        | COMMERCIAL GENERAL LIABILITY   |           |   | OCP5280337-10 | 11/02/2016              | 05/02/2018              | EACH OCCURRENCE                           | \$ 2,000,000          |
|          | <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR                 |           |   |               |                         |                         | DAMAGE TO RENTED PREMISES (Ea occurrence) | \$                    |
|          | <input checked="" type="checkbox"/> Owner's & Contractor                                       |           |   |               |                         |                         | MED EXP (Any one person)                  | \$                    |
|          | GEN'L AGGREGATE LIMIT APPLIES PER:   |           |   |               |                         |                         |   | PERSONAL & ADV INJURY |
|          | <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC |           |   |               |                         |                         | GENERAL AGGREGATE                         | \$ 3,000,000          |
|          | OTHER:   |           |   |               |                         |                         | PRODUCTS - COMP/OP AGG                    | \$                    |
|          | AUTOMOBILE LIABILITY   |           |   |               |                         |                         | COMBINED SINGLE LIMIT (Ea accident)       | \$                    |
|          | <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY   |           | <input type="checkbox"/> SCHEDULED AUTOS      |               |                         |                         | BODILY INJURY (Per person)                | \$                    |
|          | <input type="checkbox"/> HIRED AUTOS ONLY  |           | <input type="checkbox"/> NON-OWNED AUTOS ONLY |               |                         |                         | BODILY INJURY (Per accident)              | \$                    |
|          | UMBRELLA LIAB  |           | <input type="checkbox"/> OCCUR                |               |                         |                         | PROPERTY DAMAGE (Per accident)            | \$                    |
|          | EXCESS LIAB  |           | <input type="checkbox"/> CLAIMS-MADE          |               |                         |                         |   | \$                    |
|          | DED  |           | RETENTION \$                                  |               |                         |                         | EACH OCCURRENCE                           | \$                    |
|          | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY  |           |   |               |                         |                         | AGGREGATE                                 | \$                    |
|          | ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)                    |           | <input type="checkbox"/> Y/N                  | N/A           |                         |                         | PER STATUTE                               | OTH-ER                |
|          | If yes, describe under DESCRIPTION OF OPERATIONS below   |           |   |               |                         |                         | E.L. EACH ACCIDENT                        | \$                    |
|          |  |           |   |               |                         |                         | E.L. DISEASE - EA EMPLOYEE                | \$                    |
|          |  |           |   |               |                         |                         | E.L. DISEASE - POLICY LIMIT               | \$                    |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
RE: Statewide X-A004(492), 40802.

### CERTIFICATE HOLDER

### CANCELLATION

State of New Hampshire, Dept. of Transportation  
 PO Box 483  
 Concord, NH 03302

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

