



Nicholas A. Toumpas
Commissioner

José Thier Montero
Director

STATE OF NEW HAMPSHIRE
DEPARTMENT OF HEALTH AND HUMAN SERVICES

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January 22, 2013

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Health and Human Services, Division of Public Health Services, Bureau of Population Health and Community Services, Chronic Disease Prevention and Screening Section, Tobacco Prevention and Control Program to enter into an agreement with JSI Research and Training Institute, Inc. dba Community Health Institute, Inc. (Vendor #161611-B001), 501 South Street, Second Floor, Bow, New Hampshire 03304, in an amount not to exceed \$652,500.00, to provide proactive telephonic tobacco treatment services and to support the standardization and implementation of the U.S. Public Health Service Clinical Practice Guidelines, Treating Tobacco Use and Dependence in New Hampshire, effective April 1, 2013 or date of Governor and Council approval, whichever is later, through June 30, 2015. Funds are available in the following accounts for State Fiscal Year 2013, and are anticipated to be available in State Fiscal Year 2014 and 2015, upon the availability and continued appropriation of funds in future operating budgets, with authority to adjust amounts, if needed and justified, between State Fiscal Years.

05-95-90-902010-5608 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF POPULATION HEALTH AND COMMUNITY SERVICES, TOBACCO PREVENTION PROGRAM

100% FED

Fiscal Year	Class/Object	Class Title	Job Number	Total Amount
SFY 2013	102-500731	Contracts for Program Services	90018004	72,500.00
			Sub Total	\$72,500.00
SFY 2014	102-500731	Contracts for Program Services	90018000	188,495.00
	102-500731	Contracts for Program Services	90018004	101,505.00
			Sub Total	\$290,000.00
SFY 2015	102-500731	Contracts for Program Services	90018000	282,435.00
	102-500731	Contracts for Program Services	90018004	7,565.00
			Sub Total	\$290,000.00
			Total	\$652,500.00

EXPLANATION

The purpose of this agreement is to operate and sustain the New Hampshire Tobacco Helpline, which provides free, confidential tobacco cessation services to New Hampshire residents who want to quit using tobacco. Quitlines are a proven scientific strategy for increasing quitting success and are in place in the 50 states, Guam, Puerto Rico, each Canadian Province, Mexico, and throughout Europe. The Center for Disease Control and Prevention expects that New Hampshire will provide expert cessation counseling as outlined in, *Telephone Quitlines, A Resource for Development, Implementation and Effectiveness*. JSI Research and Training Institute, Inc. dba Community Health Institute, Inc. is the current vendor of these services.

Tobacco related diseases kill more people than alcohol, AIDS, car crashes, illegal drugs, murders, and suicides combined and remain the most preventable cause of disease and premature death. According to the 2011 Behavior Risk Factor Surveillance Survey, the New Hampshire adult smoking prevalence is 19.8%. Of particular concern are pregnant women and children who have medical issues caused by smoking and exposure to secondhand smoke.

The Division has contracted with JSI Research and Training Institute, Inc. dba Community Health Institute, Inc. for New Hampshire Tobacco Helpline services since 2005. This new contract will continue to provide five essential quit line services: 1) 1-800-QUIT-NOW (Self-referral via phone); 2) www.trytostopnh.org (Self-referral via secure e-mail for a counselor to call back); 3) Phone Text (Self-referral via text message for a counselor to call back); 4) QuitWorks-NH (fax referral from a clinician to a counselor either by phone-fax or electronically); and 5) stakeholder meetings for sustaining New Hampshire Tobacco Helpline.

Under this agreement all self-referrals and clinician-referred patients will be offered mailed print materials and a counseling call model that uses social learning theory, motivational interviewing and cognitive behavior strategies. By creating a variety of ways to enroll in tobacco cessation counseling, the New Hampshire Tobacco Helpline will provide no cost, barrier-free services that are non-discriminatory to those who reside rurally, lack transportation, are unable to enroll and pay for a community cessation classes, or are disabled.

The New Hampshire Tobacco Helpline staff is thoroughly trained in cessation counseling through the University of Massachusetts Medical School, followed by rigorous in-house training. Further, the Helpline staff has direct access to an on-site clinical manager and receives regular performance evaluations. All New Hampshire Tobacco Helpline services comply with the Health Insurance Portability and Accountability Act and collect data that exceeds the Minimal Data Set required by the North American Quitline Consortium and the Center for Disease Control and Prevention.

Should Governor and Executive Council not authorize this Request, New Hampshire residents would not have access to evidence-based, effective, and free tobacco cessation counseling; a valuable service with the potential for improving health outcomes for New Hampshire residents.

JSI Research and Training Institute, Inc. dba Community Health Institute, Inc. was selected for this project through a competitive bid process. A Request for Proposals was posted on The Department of Health and Human Services' web site from May 1, 2012 through August 15, 2012. In addition, a Bidders Conference was held on May 10, 2012.

JSI Research and Training Institute, Inc. dba Community Health Institute, Inc. was the only vendor to submit a proposal in response to the Request for Proposals. Three reviewers, two from Department of Health and Human Services and one from Families First Health and Support Center of the Seacoast independently evaluated the proposal in accord with criteria published in the Request for Proposals. The reviewers agreed that JSI Research and Training Institute, Inc. dba Community Health Institute, Inc. has the capacity to provide the services and meet the performance measures outlined in the Request for Proposal. The Bid Summary is attached. All

Program Name Tobacco Prevention and Control Program
Contract Purpose NH Tobacco Helpline Operations and Sustainability
RFP Score Summary

RFA/RFP CRITERIA	Max Pts	John Snow Research and Training, Inc. dba Community Health Institute, Inc.					
Agy Capacity	30	29.33					
Program Structure	50	47.00					
Budget & Justification	15	14.67					
Format	5	4.00					
Total	100	95.00					

BUDGET REQUEST							
Year 01		72,500.00	-	-	-	-	-
Year 02		290,000.00	-	-	-	-	-
Year 03		290,000.00	-	-	-	-	-
TOTAL BUDGET REQUEST		652,500.00	-	-	-	-	-
BUDGET AWARDED							
Year 01		72,500.00	-	-	-	-	-
Year 02		290,000.00	-	-	-	-	-
Year 03		290,000.00	-	-	-	-	-
TOTAL BUDGET AWARDED		652,500.00	-	-	-	-	-

RFP Reviewers	Name	Job Title	Dept/Agency	Qualifications
1	Teresa Brown, BS, TTS	Cessation Specialist	DPHS, TPCP	Teresa Brown has 12 years in TPCP; 9 years as the NH Tobacco Helpline contract manger. Peter was the champion of the pilot project that brought about a major systems change within the health center to connect QuitWorks-NH with each provider through a secure electronic submission and feedback loop.
2	Peter Fifield, MS, LCMHC	Mental Health Counselor	Families First Health and Support Center of the Seacoast	Tiffany has worked closely with TPCP over the past 5 years to promote NH Tobacco Helpline Services through the Breast and Cervical newsletter as a resource for low-income women that want to quit smoking.
3	Tiffany Fuller, MS	Program Planner	DPHS, Breast and Cervical Cancer Program	

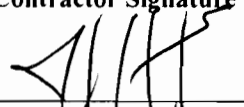
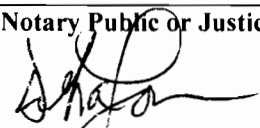

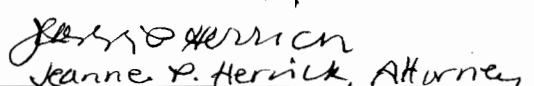
Subject: NH Tobacco Helpline Operation and Sustainability

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION.

1.1 State Agency Name NH Department of Health and Human Services Division of Public Health Services		1.2 State Agency Address 29 Hazen Drive Concord, NH 03301-6504	
1.3 Contractor Name JSI Research and Training Institute, Inc. dba Community Health Institute, Inc.		1.4 Contractor Address 501 South Street 2 nd Floor Bow NH 03304	
1.5 Contractor Phone Number (603) 573-3300	1.6 Account Number 05-95-90-902010-5608-102-500731	1.7 Completion Date June 30, 2015	1.8 Price Limitation \$652,500
1.9 Contracting Officer for State Agency Lisa L. Bujno, MSN. APRN Bureau Chief		1.10 State Agency Telephone Number 603-271-4501	
1.11 Contractor Signature 		1.12 Name and Title of Contractor Signatory Jonathan Stewart, Director	
1.13 Acknowledgement: State of <u>NH</u> , County of <u>Merrimack</u> On <u>September 18, 2012</u> , before the undersigned officer, personally appeared the person identified in block 1.12, or satisfactorily proven to be the person whose name is signed in block 1.11, and acknowledged that s/he executed this document in the capacity indicated in block 1.12.			
1.13.1 Signature of Notary Public or Justice of the Peace [Seal] 			
1.13.2 Name and Title of Notary or Justice of the Peace DEBRA L. LOVE, Notary Public My Commission Expires December 3, 2013			
1.14 State Agency Signature 		1.15 Name and Title of State Agency Signatory Lisa L. Bujno, Bureau Chief	
1.16 Approval by the N.H. Department of Administration, Division of Personnel (if applicable) By: _____ Director, On: _____			
1.17 Approval by the Attorney General (Form, Substance and Execution) By:  Jeanne P. Herrick, Attorney On: <u>31 Dec. 2012</u>			
1.18 Approval by the Governor and Executive Council By: _____ On: _____			

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.
3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, this Agreement, and all obligations of the parties hereunder, shall not become effective until the date the Governor and Executive Council approve this Agreement ("Effective Date").
3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT.
Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/PAYMENT.
5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.
5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.
5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.

5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. In addition, the Contractor shall comply with all applicable copyright laws.
6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination.
6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.
7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.
7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this Agreement. This provision shall survive termination of this Agreement.
7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

8. EVENT OF DEFAULT/REMEDIES.

8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder (“Event of Default”):

- 8.1.1 failure to perform the Services satisfactorily or on schedule;
- 8.1.2 failure to submit any report required hereunder; and/or
- 8.1.3 failure to perform any other covenant, term or condition of this Agreement.

8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

- 8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;
- 8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;
- 8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or
- 8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

9. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.

9.1 As used in this Agreement, the word “data” shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.

9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.

9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report (“Termination Report”) describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination

Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

11. CONTRACTOR’S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers’ compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS. The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written consent of the N.H. Department of Administrative Services. None of the Services shall be subcontracted by the Contractor without the prior written consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:

14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$2,000,000 per occurrence; and

14.1.2 fire and extended coverage insurance covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property.

14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than fifteen (15) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each

Contractor Initials:
Date: 9/18/12

certificate(s) of insurance shall contain a clause requiring the insurer to endeavor to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than ten (10) days prior written notice of cancellation or modification of the policy.

15. WORKERS' COMPENSATION.

15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("Workers' Compensation").

15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.

16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.

17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.

18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire.

19. CONSTRUCTION OF AGREEMENT AND TERMS. This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.

20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.

22. SPECIAL PROVISIONS. Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.

23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.

24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.

NH Department of Health and Human Services

Exhibit A

Scope of Services

NH Tobacco Helpline Operations and Sustainability

CONTRACT PERIOD: April 1, 2013 or date of G&C approval, whichever is later, through June 30, 2015

CONTRACTOR NAME: JSI Research and Training Institute, Inc. dba
Community Health Institute

ADDRESS: 501 South Street, 2nd Floor
Bow, NH 03304

DIRECTOR: Jonathan Stewart
TELEPHONE: 603-573-3300

General Provisions:

- 1) **Provide NH Tobacco Helpline Services:**
 - a. **Quit Works-NH (www.quitworksnh.org), a facsimile or electronic referral resource for health professionals to refer patients to that want cessation counseling via telephone.**
 - b. **1-800-QUIT-NOW (www.trytostophn.org), a way of self-referring to obtain cessation counseling via telephone.**
- 2) **The Contractor shall follow the guidance in the Centers for Disease Control and Prevention (CDC) Quitline Resource Guide (2004):**

1. Administrative

- 1.1. Provide meeting site and document regularly scheduled contract meetings with NH Tobacco Prevention and Control Program (TPCP);
- 1.2. Maintain an in-state office during the contract period;
- 1.3. Attend pertinent meetings with the Citizens Health Initiative and the Comprehensive Cancer Collaborative;
- 1.4. Collaborate with the Tri-State Initiative states (MA, NH, RI) in quarterly meetings for coordinating operations, media and data collection activities.
- 1.5. Establish a template for a NH Business Agreement between TPCP and NH health plans for a cost-sharing partnerships;
- 1.6. Provide monthly budgetary reporting to the Bureau of Population Health and Community Services financial department;
- 1.7. Provide an Annual Report within 30 days of the end of the contract period, using a format agreed upon by the Division of Public Health Services and the contractor; and
- 1.8. Provide support for Tobacco Prevention and Control Program staff to attend continuing education opportunities.

2. Operational

- 2.1. During hours of operation, provide live answer capacity at 95% of calls to 1-800-QUIT-NOW during the contract period with the exception of state or national media campaigns;
- 2.2. During state or national media campaigns, maintain live answer capacity at no less than 90% of calls to 1-800-QUIT-NOW;
- 2.3. Provide voicemail capabilities for 1-800-QUIT-NOW seven days a week, 24 hours a day, returning calls within 48 hours of voicemail receipt at 90%;
- 2.4. Provide recorded Quit Tips on a separate access line-available seven days a week, 24 hours a day;
- 2.5. Provide capabilities to receive facsimile and electronic referrals from health care providers; and
- 2.6. Provide capabilities to send Facsimile and Secure File Transfer Portal (FTP) electronic feedback to providers referring patients to Quit Works-NH.

3. Counseling Services

- 3.1. Provide an initial Intake Screener Call before counseling calls begin for those calling 1-800-QUIT-NOW:
 - 3.1.1. Conduct a 5-7 minute Intake Screener Call to obtain demographic data and nicotine addiction status;
 - 3.1.2. Offer a mailed booklet on self-help quitting strategies;
 - 3.1.3. Recommend working with a healthcare provider during any quit attempts;
 - 3.1.4. Offer a 45 minute counseling call in accordance with the Centers for Disease Control and Prevention (CDC) Quitline Resource Guide strategies immediately following the screener call or within 7 days by appointment with caller;
 - 3.1.5. Offer up to four additional follow up counseling calls by appointment:
 - 3.1.5.1. The second call is to take place 1-3 days before the planned quit date,
 - 3.1.5.2. The third call is to take place 1-2 days after the quit date,
 - 3.1.5.3. The fourth call is to take place 5-9 days after the third call; and
 - 3.1.5.4. The fifth call is to take place 12-16 days after the third call.
- 3.2. Repeat counseling cycles at least twice for individuals that relapse.
- 3.3. Provide proactive counseling services to Quit Works-NH patients:
 - 3.3.1. Five attempts to reach patient by phone;
 - 3.3.2. The first call is made within 48 hours of referral receipt;
 - 3.3.3. Remainder of attempts are spread over 2 weeks in accordance with the Tri-State Initiative protocol;
 - 3.3.4. If patient is not reached within 5 calls, a letter is mailed to the patient as follow up with self-referral information;
 - 3.3.5. Referring professional is given feedback via facsimile or electronically as to patient treatment status; and
 - 3.3.6. Six month and twelve month status reports are given if the patient completed a screener.

4. Culturally and Linguistically Appropriate Services-The Department of Health and Human Services (DHHS) recognizes that culture and language have considerable impact on how consumers access and respond to public health services. Culturally and linguistically diverse populations experience barriers in efforts to access health services. To ensure equal access to quality health services, the Division of Public Health Services (DPHS) expects that the Contractor shall provide culturally and linguistically appropriate services by:
- 4.1. Offering an English and Spanish menu at 1-800-QUIT-NOW; and
 - 4.2. Offering counseling services through the AT&T Language Line.
 - 4.3. Low literacy print materials; and
 - 4.4. Spanish print materials.

5. Confidentiality Compliance

- 5.1. The Contractor will adhere to the Health Insurance Portability and Privacy Act (HIPPA) in all communications with healthcare providers; and
 - 5.1.1. Secure File Transfer Protocol (FTP) for all information passed between the Contractor and NH Referring professionals.
 - 5.1.2. Any requested data of the Contractor will be approved by TPCP prior to being granted.

6. Data Collection and Reporting

- 6.1. The Contractor will collect data on each client (Client-Level Data) participating in an Intake Screener Call according to the Minimal Data Set in accordance with the CDC and the North American Quitline Consortium criteria.
- 6.2. Contractor will cooperate with the North American Quitline Consortium requests to provide de-identified data for national quitline reporting and/or Data Warehouse reporting.
- 6.3. Monthly, supply TPCP with reports covering the following data:
 - 6.3.1. Aggregate number of self referrals through 1-800-QUIT-NOW, Text 22122 and www.trytostopnh.org;
 - 6.3.2. Aggregate number of referrals to Quit Works-NH;
 - 6.3.3. Providers referring to Quit Works-NH and the number of patients referred monthly;
 - 6.3.4. Identify demographics for self referrals completing an Intake Screener Call;
 - 6.3.5. De-identified self referred clients that were mailed a self-help booklet and / or subsequent counseling calls
 - 6.3.6. De-identified customer satisfaction with services results to be reported in July and January;
 - 6.3.7. De-identified client quit rate results to be reported in July and January; and

- 6.3.8. Reports are to be formatted in an easy-to-interpret view.
- 6.4. Provide technical assistance to TPCP epidemiologic staff to access information from Tobacco Web:
 - 6.4.1. One-on-one Informational Webinars; and
 - 6.4.2. Presentations at contract meetings.
- 6.5. Test data transfer from new providers implementing Quit Works-NH
 - 6.5.1. Provide feedback to providers on successful transmission and/or necessary changes for successful transmission.
- 7. Media
 - 7.1. Work with TPCP Specialist on all promotional print materials for branding NH Tobacco Helpline purposes:
 - 7.1.1. Brochures
 - 7.1.2. Fact Sheets
 - 7.1.3. Web-site www.trytostopnh.org
 - 7.1.4. Banners
 - 7.1.5. Educational items
 - 7.2. Work with TPCP Media Specialist to prepare web, video, radio, television and public service announcements.
 - 7.2.1. Tag with funding source on each promotional announcement.
 - 7.2.2. Changes to www.trytostopnh.org and www.quitworksnh.org
- 8. Sustainability
 - 8.1. Work with TPCP to strategize about sustainability over time:
 - 8.1.1. Develop relationships with NH health plans that promote cost-sharing partnerships through Quit Works-NH;
 - 8.1.2. Participate with North American Quitline Consortium Public and Private Partnerships initiative to collaborate for cost-sharing of NH Tobacco Helpline services with NH health plan members; and
 - 8.1.3. Provide TPCP with technical assistance to develop relationships with community-based entities that influence health plan policies.

Performance Measures

The Division of Public Health Services will set performance measures each year with the contractor.

Measure:

The percent of calls to 1-800-QUIT-NOW that are answered live.

Target during National Media Campaign: 85%

Target for normal daily business operations: 95%

Measure:

The number of self-referred clients that complete an Intake Screener Call.

Target: 90%

Measure:

The number of Quit Works-NH clients that complete an Intake Screener Call.

Target: 55%

Measure:

The number of self-referrals through WWW.TRYTOSTOPNH.ORG that complete an Intake Screener Call.

Target: 75%

Measure:

The number of self-referred by text "QUIT NOW" to 22122 that complete an Intake Screener Call.

Target: 75%

Measure:

The number of completed Business Agreements with NH health plans (either public or private).

Target: 2

NH Department of Health and Human Services

Exhibit B

Purchase of Services

NH Tobacco Helpline Operations and Sustainability

Contract Price

\$652,500.00

CONTRACT PERIOD: April 1, 2013 or date of G&C approval, whichever is later, through June 30, 2015

CONTRACTOR NAME: John Snow Research and Training Institute, Inc. dba Community Health Institute, Inc.

**ADDRESS: 501 South Street
2nd Floor
Bow, NH 03304**

**DIRECTOR: Jonathan Stewart
TELEPHONE: 603-573-3300**

Vendor #161611-B001

Job # 90018000

Appropriation # 010-090-5608-102-500731

Vendor #161611-B001

Job # 90018004

Appropriation # 010-090-5608-102-500731

1. The total amount of all payments made to the Contractor for cost and expenses incurred in the performance of the services during the period of the contract shall not exceed:

\$470,930.00 for NH Tobacco Helpline Operations and Sustainability funded from 100% federal funds from the Centers for Disease Control and Prevention CDFA # 93.283 and \$181,570.00 for NH Tobacco Helpline Operations and Sustainability funded from 100% federal funds from the Centers for Disease Control and Prevention CDFA # 93.735.

1.2 TOTAL: \$652,500.00

2. The Contractor agrees to use and apply all contract funds from the State for direct and indirect costs and expenses including, but not limited to, personnel costs and operating expenses related to the Services, as detailed in the attached budgets. Allowable costs and expenses shall be determined by the State in accordance with applicable state and federal laws and regulations. The Contractor agrees not to use or apply such funds for capital additions or improvements, entertainment costs, or any other costs not approved by the State.
3. This is a cost-reimbursement contract based on an approved budget for the contract period. Reimbursement shall be made monthly based on actual costs incurred during the previous month.
4. Invoices shall be submitted by the Contractor to the State in a form satisfactory to the State for each of the Service category budgets. Said invoices shall be submitted within twenty (20) working days following the end of the month during which the contract activities were completed, and the final invoice shall be due to the State no later than sixty (60) days after the contract Completion Date. Said invoice shall contain a description of all allowable costs and expenses incurred by the Contractor during the contract period.
5. Payment will be made by the State agency subsequent to approval of the submitted invoice and if sufficient funds are available in the Service category budget line items submitted by the Contractor to cover the costs and expenses incurred in the performances of the services.
6. The Contractor may amend the contract budget for any Service category through line item increases, decreases, or the creation of new line items provided these amendments do not exceed the contract price for that particular Service category. Such amendments shall only be made upon written request to and written approval by the State. Budget revisions will not be accepted after June 20th of each contract year.

- 7. The Contractor shall have written authorization from the State prior to using contract funds to purchase any equipment with a cost in excess of three hundred dollars (\$300.00) and with a useful life beyond one year.

The remainder of this page is intentionally left blank.

**Exhibit C
Special Provisions**

1. **Contractors Obligations:** The Contractor covenants and agrees that all funds received by the Contractor under the Agreement shall be used only as payment to the Contractor for services provided to eligible individuals and in the furtherance of the aforesaid covenants the Contractor hereby covenants and agrees as follows:
2. **Compliance with Federal and State Laws:** If the Contractor is permitted to determine the eligibility of individuals such eligibility determination shall be made in accordance with applicable federal and state laws, regulations, orders, guidelines, policies and procedures.
3. **Time and Manner of Determination:** Eligibility determinations shall be made and remade at such times as are prescribed by the Department.
4. **Documentation:** In addition to the determination forms, the Contractor shall maintain a data file on each recipient of Services hereunder, which file shall include all information necessary to support an eligibility determination and such other information as the Department requests. The Contractor shall make available to the Department all forms and documentation regarding eligibility determinations which the Department may request or require.
5. **Fair Hearings:** The Contractor understands that all applicants for Services hereunder, as well as individuals declared ineligible have a right to a fair hearing regarding that determination. The Contractor hereby covenants and agrees that all applicants for Services shall be permitted to fill out an application form and that each applicant or reapplicant shall be informed of his/her right to a fair hearing in accordance with Department regulations.
6. **Gratuities or Kickbacks:** The Contractor agrees that it is a breach of this Agreement to accept or make a payment, gratuity or offer of employment on behalf of the Contractor, any Sub-Contractor or the State in order to influence the performance of the Scope of Work detailed in Exhibit A of this Agreement. The State may terminate this Agreement and any sub-contract or sub-agreement if it is determined that payments, gratuities or offers of employment of any kind were offered or received by any officials, officers, employees or agents of the Contractor or Sub-Contractor.
7. **Retroactive Payments:** Notwithstanding anything to the contrary contained in the Contract or in any other document, contract or understanding, it is expressly understood and agreed by the parties hereto, that no payments will be made hereunder to reimburse the Contractor for costs incurred for any purpose or for any services provided to any individual prior to the Effective Date of the Contract for any services provided prior to the date on which the individual applies for services or (except as otherwise provided by the federal regulations) prior to a determination that the individual is eligible for such services.
8. **Conditions of Purchase:** Notwithstanding anything to the contrary contained in the Agreement, nothing contained shall be deemed to obligate or require the Department to purchase Services hereunder at a rate which reimburses the Contractor in excess of the Contractor's Costs, at a rate which exceeds the amounts reasonable and necessary to assure the quality of such Service, or at a rate which exceeds the rate charged by the Contractor to ineligible individuals or other third party fundors for such service. If at any time during the term of this Agreement or after receipt of the Final Expenditure Report hereunder, the Department shall determine that the Contractor has used payments hereunder to reimburse items of expense other than such Costs, or has received payment in excess of such Costs or in excess of such rates charged by the Contractor to ineligible individuals or other third party fundors, the Department may elect to:
 - 8.1 Renegotiate the rates for payment hereunder, in which event new rates shall be established;
 - 8.2 Deduct from any future payment to the Contractor the amount of any prior reimbursement in excess of Costs;

8.3 Demand repayment of the excess payment by the Contractor in which event failure to make such repayment shall constitute an Event of Default hereunder. When the Contractor is permitted to determine the eligibility of individuals for Services, the Contractor agrees to reimburse the Department for all funds paid by the Department to the Contractor for Services provided to any individual who is found by the Department to be ineligible for such Services at any time during the period of retention of records established herein.

Records: Maintenance, Retention, Audit, Disclosure, and Confidentiality:

9. **Maintenance of Records:** In addition to the eligibility records specified above, the Provider covenants and agrees to maintain the following records during the Program Period:

9.1 **Fiscal Records:** Books, records, documents and other data evidencing and reflecting all Costs and other expenses incurred by the Provider in the performance of the Agreement, and all income received or collected by the Provider during the Program Period, said records to be maintained in accordance with accounting procedures and practices which sufficiently and properly reflect all such Costs and expenses, and which are acceptable to the Department, and to include, without limitation, all ledgers, books, records, and original evidence of costs such as purchase requisitions and orders, vouchers, requisitions for materials, inventories, valuations of in-kind contributions, labor time cards, payrolls, and other records requested or required by the Department.

9.2 **Statistical Records:** Program statistical and enrollment, attendance, or visit records for each recipient of Services during the Program Period, which records shall include all records of application and eligibility (including all forms required to determine eligibility for each recipient).

9.3 **Medical Records:** Where appropriate and as prescribed by the Department regulations, the Contractor shall retain medical records on each patient/recipient of services;

10. **Audit:** Contractor shall submit an annual audit to the Department within nine months after the close of the agency fiscal year. It is recommended that the report be prepared in accordance with the provision of Office of Management and Budget Circular A-133, "Audits of States, Local Governments, and Non Profit Organizations" and the provisions of Standards for Audit of Governmental Organizations, Programs, Activities and Functions, issued by the US General Accounting Office (GAO standards) as they pertain to financial compliance audits. The Contractor shall deliver to the State, at the address set forth in Section 1.2 of these General Provisions, an independent audit performed by a Certified Public Accountant, of the Contractor, including the funds received under this Agreement.

10.1 **Audit and Review:** During the term of this Contract and the period for retention hereunder, the Department, the United States Department of Health and Human Services, and any of their designated representatives shall have access to all reports and records maintained pursuant to the Contract for purposes of audit, examination, excerpts and transcripts.

10.2 **Audit Liabilities:** In addition to and not in any way in limitation of obligations of the Contract, it is understood and agreed by the Contractor that the Contractor shall be held liable for any state or federal audit exceptions and shall return to the Department, all payments made under the Contract to which exception has been taken or which have been disallowed because of such an exception.

11. **Confidentiality of Records:** All information, reports, and records maintained hereunder or collected in connection with the performance of the services and the Contract shall be confidential and shall not be disclosed by the Contractor, provided however, that pursuant to state laws and the regulations of the Department regarding the use and disclosure of such information, disclosure may be made to public officials administration of the services and the Contract; and provided further, that the use or disclosure by any party of any information concerning a recipient for any purpose not directed connected with the administration of the Department or the Contractor's responsibilities with respect to purchased services hereunder is prohibited except on written consent of the

recipient, his attorney or guardian. Notwithstanding anything to the contrary contained herein, the covenants and conditions contained in the Paragraph shall survive the termination of the Contract for any reason whatsoever.

12. **Reports: Fiscal and Statistical:** The Contractor agrees to submit the following reports at the following times if requested by the Department

12.1 Interim Financial Reports: Written interim financial reports containing a detailed description of all costs and non-allowable expenses incurred by the Contractor to the date of the report and containing such other information as shall be deemed satisfactory by the Department to justify the rate of payment hereunder. Such Financial Reports shall be submitted on the form designated by the Department or deemed satisfactory by the Department.

12.2 Final Report: A final report shall be submitted within sixty (60) days after the end of the term of this Contract. The Final Report shall be in a form satisfactory to the Department and shall contain a summary statement of progress toward goals and objectives stated in the Proposal and other information required by the Department.

13. **Completion of Services: Disallowance of Costs:** Upon the purchase by the Department of the maximum number of unit provided for in the Contract and upon payment of the price limitation hereunder, the Contract and all the obligations of the parties hereunder (except such obligations as, by the terms of the Contract are to be performed after the end of the term of the Contract and/or survive the termination of the Contract) shall terminate, provided however, that if, upon review of the Final Expenditure Report the Department shall disallow any expenses claimed by the Contractor as costs hereunder the Department shall retain the right, at its discretion, to deduct the amount of such expenses as are disallowed or to recover such sums from the Contractor.

14. **Credits:** All documents, notices, press releases, research reports, and other materials prepared during or resulting from the performance of the services of the Contract shall include the following statement

14.1 The preparation of this (report, document, etc.), was financed under a Contract with the State of New Hampshire, Department of Health and Human Services, Division of Public Health Services, with funds provided in part or in whole by the State of New Hampshire and/or such other funding sources as were available or required, e.g., the United States Department of Health and Human Services.

15. **Operation of Facilities: Compliance with Laws and Regulations:** In the operation of any facilities for providing services, the Contractor shall comply with all laws, orders and regulations of federal, state, county and municipal authorities and with any direction of any Public Officer or officers pursuant to laws which shall impose an order or duty upon the contractor with respect to the operation of the facility or the provision of the services at such facility. If any government license or permit shall be required for the operation of the said facility or the performance of the said services, the Contractor will procure said license or permit, and will at all times comply with the terms and conditions of each such license or permit. In connection with the foregoing requirements, the Contractor hereby covenants and agrees that, during the term of this Contract the facilities shall comply with all rules, orders, regulations, and requirements of the State Office of the Fire Marshal and the local fire protection agency, and shall be in conformance with local building and zoning codes, by-laws and regulations.

16. **Insurance:** Select either (1) or (2) below:

As referenced in the Request for Proposal, Comprehensive General Liability Insurance Acknowledgement Form, the Insurance requirement checked under this section is applicable to this contract:

Insurance Requirement for (1) - 501(c) (3) contractors whose annual gross amount of contract work with the State does not exceed \$500,000, per RSA 21-I:13, XIV, (Supp. 2006): The general liability insurance requirements of standard state contracts for contractors that qualify for nonprofit status under section 501(c)(3) of the Internal Revenue Code and whose annual gross amount of contract work with the state does not exceed \$500,000, is comprehensive general liability insurance in amounts of not less than \$1,000,000 per claim or occurrence and \$2,000,000 in the aggregate. *These amounts may NOT be modified.*

- (1) The contractor certifies that it **IS** a 501(c) (3) contractor whose annual total amount of contract work with the State of New Hampshire does **not** exceed \$500,000.

Insurance Requirement for (2) - All other contractors who do not qualify for RSA 21-I:13, XIV, (Supp. 2006), Agreement P-37 General Provisions, 14.1 and 14.1.1. Insurance and Bond, shall apply: The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, both for the benefits of the State, the following insurance: comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$2,000,000 per incident or occurrence. *These amounts MAY be modified if the State of NH determines contract activities are a risk of lower liability.*

- (2) The contractor certifies it does **NOT** qualify for insurance requirements under RSA 21-I:13, XIV (Supp. 2006).

SPECIAL PROVISIONS – DEFINITIONS

As used in the Contract, the following terms shall have the following meanings:

COSTS: Shall mean those direct and indirect items of expense determined by the Department to be allowable and reimbursable in accordance with cost and accounting principles established in accordance with state and federal laws, regulations, rules and orders.

DEPARTMENT: NH Department of Health and Human Services.

FINANCIAL MANAGEMENT GUIDELINES: Shall mean the section of the Contractor Manual which is entitled "Financial Management Guidelines" and which contains the regulations governing the financial activities of contractor agencies which have contracted with the State of NH to receive funds.

PROPOSAL: If applicable, shall mean the document submitted by the Contractor on a form or forms required by the Department and containing a description of the Services to be provided to eligible individuals by the Contractor in accordance with the terms and conditions of the Contract and setting forth the total cost and sources of revenue for each service to be provided under the Contract.

UNIT: For each service that the Contractor is to provide to eligible individuals hereunder, shall mean that period of time or that specified activity determined by the Department and specified in Exhibit B of the Contract.

FEDERAL/STATE LAW: Whenever federal or state laws, regulations, rules, orders, and policies, etc., are referred to in the Contract, the said reference shall be deemed to mean all such laws, regulations, etc., as they may be amended or revised from time to time.

CONTRACTOR MANUAL: Shall mean that document prepared by the NH Department of Administrative Services containing a compilation of all regulations promulgated pursuant to the New Hampshire Administrative Procedures Act. NH RSA Ch 541-A, for the purpose of implementing State of NH and federal regulations promulgated thereunder.

SUPLANTING OTHER FEDERAL FUNDS: The Contractor guarantees that funds provided under this Contract will not supplant any existing federal funds available for these services.

Standard Exhibit D

CERTIFICATION REGARDING DRUG-FREE WORKPLACE REQUIREMENTS

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Sections 5151-5160 of the Drug-Free Workplace Act to 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701 et seq.), and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

ALTERNATIVE I – FOR GRANTEES OTHER THAN INDIVIDUALS

**US DEPARTMENT OF HEALTH AND HUMAN SERVICES – CONTRACTORS
US DEPARTMENT OF EDUCATION – CONTRACTORS
US DEPARTMENT OF AGRICULTURE – CONTRACTORS**

This certification is required by the regulations implementing Sections 5151-51-5160 of the Drug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701 et seq.). the January 31, 1989 regulations were amended and published as Part II of the May 25, 1990 Federal Register (pages 21681-21691), and require certification by grantees (and by inference, sub-grantees and sub-contractors), prior to award, that they will maintain a drug-free workplace. Section 3017.630 of the regulation provides that a grantee (and by inference, sub-grantees and sub-contractors) that is a State may elect to make one certification to the Department in each federal fiscal year in lieu of certificates for each grant during the federal fiscal year covered by the certification. The certification set out below is a material representation of fact upon which reliance is placed when the agency awards the grant. False certification or violation of the certification shall be grounds for suspension of payments, suspension or termination of grants, or government wide suspension or debarment. Contractors using this form should send it to:

**Commissioner
NH Department of Health and Human Services,
129 Pleasant Street
Concord, NH 03301**

- 1) The grantee certifies that it will or will continue to provide a drug-free workplace by:
 - (a) Publishing a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the grantee's workplace and specifying the actions that will be taken against employees for violation of such prohibition;
 - (b) Establishing an ongoing drug-free awareness program to inform employee's about:
 - (1) The dangers of drug abuse in the workplace;
 - (2) The grantee's policy of maintaining a drug-free workplace;
 - (3) Any available drug counseling, rehabilitation, and employee assistance programs; and
 - (4) The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;
 - (c) Making it a requirement that each employee to be engaged in the performance of the grant be given a copy of the statement required by paragraph (a);
 - (d) Notifying the employee in the statement required by paragraph (a) that, as a condition of employment under the grant, the employee will:
 - (1) Abide by the terms of the statement; and

- (2) Notify the employer in writing of his or her conviction for a violation of a criminal drug statute occurring in the workplace no later than five calendar days after such conviction;
 - (e) Notifying the agency in writing, within ten calendar days after receiving notice under subparagraph (d) (2) from an employee or otherwise receiving actual notice of such conviction. Employers of convicted employees must provide notice, including position title, to every grant officer on whose grant activity the convicted employee was working, unless the Federal agency has designated a central point for the receipt of such notices. Notice shall include the identification number(s) of each affected grant;
 - (f) Taking one of the following actions, within 30 calendar days of receiving notice under subparagraph (d)(2), with respect to any employee who is so convicted
 - (1) Taking appropriate personnel action against such an employee, up to and including termination, consistent with the requirements of the Rehabilitation Act of 1973, as amended; or
 - (2) Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a Federal, State, or local health, law enforcement, or other appropriate agency;
 - (g) Making a good faith effort to continue to maintain a drug-free workplace through implementation of paragraphs (a), (b), (c), (d), (e), and (f).
- 2) The grantee may insert in the space provided below the site(s) for the performance of work done in connection with the specific grant.

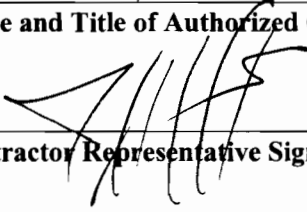
Place of Performance (street address, city, county, State, zip code) (list each location)

Check if there are workplaces on file that are not identified here.

JSI Research and Training Institute, Inc. dba Community Health Institute
Contractor Name

From: April 1, 2013 or date of G&C Approval, whichever is later To: June 30, 2015
Period Covered by this Certification

Jonathan Stewart, Director
Name and Title of Authorized Contractor Representative


Contractor Representative Signature

9/18/12
Date

NH Department of Health and Human Services

Standard Exhibit E

CERTIFICATION REGARDING LOBBYING

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Section 319 of Public Law 101-121, Government wide Guidance for New Restrictions on Lobbying, and 31 U.S.C. 1352, and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

US DEPARTMENT OF HEALTH AND HUMAN SERVICES – CONTRACTORS
US DEPARTMENT OF EDUCATION – CONTRACTORS
US DEPARTMENT OF AGRICULTURE – CONTRACTORS

Programs (indicate applicable program covered):

- *Temporary Assistance to Needy Families under Title IV-A
*Child Support Enforcement Program under Title IV-D
*Socail Services Block Grant Program under Title XX
*Medicaid Program under Title XIX
*Community Services Block Grant under Title VI
*Child Care Development Block Grant under Title IV

1.1 Contract Period: April 1, 2013 or date of G&C Approval, whichever is later, through June 30, 2015

The undersigned certifies, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement (and by specific mention sub-grantee or sub-contractor).
(2) If any funds, other than Federal appropriated funds, have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement (and by specific mention sub-grantee or sub-contractor), the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions, attached and identified as Standard Exhibit E-I.
(3) The undersigned shall require that the language of this certification be included in the award document for sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Contractor Signature [Handwritten Signature] Director
Contractor's Representative Title

JSI Research and Training Institute, Inc. dba Community Health Institute 9/18/12
Contractor Name Date

NH Department of Health and Human Services

Standard Exhibit F

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Executive Office of the President, Executive Order 12549 and 45 CFR Part 76 regarding Debarment, Suspension, and Other Responsibility Matters, and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions, execute the following Certification:

Instructions for Certification

1. By signing and submitting this proposal (contract), the prospective primary participant is providing the certification set out below.
2. The inability of a person to provide the certification required below will not necessarily result in denial of participation in this covered transaction. If necessary, the prospective participant shall submit an explanation of why it cannot provide the certification. The certification or explanation will be considered in connection with the NH Department of Health and Human Services' (DHHS) determination whether to enter into this transaction. However, failure of the prospective primary participant to furnish a certification or an explanation shall disqualify such person from participation in this transaction.
3. The certification in this clause is a material representation of fact upon which reliance was placed when DHHS determined to enter into this transition. If it is later determined that the prospective primary participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, DHHS may terminate this transaction for cause or default.
4. The prospective primary participant shall provide immediate written notice to the DHHS agency to whom this proposal (contract) is submitted if at any time the prospective primary participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
5. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transition," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntary excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of the rule implementing Executive Order 12549: 45 CFR Part 76. See the attached definitions.
6. The prospective primary participant agrees by submitting this proposal (contract) that, should the proposed covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by DHHS.
7. The prospective primary participant further agrees by submitting this proposal that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion – Lower Tier Covered Transaction", "provided by DHHS, without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
8. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or involuntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List (of excluded parties).
9. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant

is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

10. Except for transactions authorized under paragraph 6 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, DHHS may terminate this transaction for cause or default.

PRIMARY COVERED TRANSACTIONS

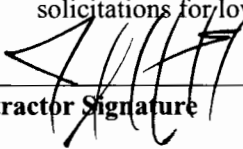
1. The prospective primary participant certifies to the best of its knowledge and belief, that it and its principals:
 - a. are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency;
 - b. have not within a three-year period preceding this proposal (contract) been convicted or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or a contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - c. are not presently indicted for otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph 1 b of this certification; and
 - d. have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.
2. Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal (contract).

Lower Tier Covered Transactions

By signing and submitting this lower tier proposal (contract), the prospective lower tier participant, as defined in 45 CFR Part 76, certifies to the best of its knowledge and belief that it and its principals:

- (a) are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.
- (b) where the prospective lower tier participant is unable to certify to any of the above, such prospective participant shall attach an explanation to this proposal (contract).

The prospective lower tier participant further agrees by submitting this proposal (contract) that it will include this clause entitled "Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion – Lower Tier Covered Transactions," without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.



Contractor Signature

Director
Contractor's Representative Title

JSI Research and Training Institute, Inc. dba Community Health Institute

Contractor Name

9/18/12

Date

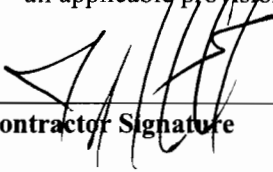
NH Department of Health and Human Services

Standard Exhibit G

CERTIFICATION REGARDING THE AMERICANS WITH DISABILITIES ACT COMPLIANCE

The contractor identified in Section 1.3 of the General Provisions agrees by signature of the Contractor's representative as identified in Sections 1.11 and 1.12 of the General Provisions, to execute the following certification:

1. By signing and submitting this proposal (contract) the Contractor agrees to make reasonable efforts to comply with all applicable provisions of the Americans with Disabilities Act of 1990.



Contractor Signature

Contractor's Representative Title

JSI Research and Training Institute, Inc. dba Community Health Institute
Contractor Name

9/18/12

Date

NH Department of Health and Human Services

STANDARD EXHIBIT H

CERTIFICATION REGARDING ENVIRONMENTAL TOBACCO SMOKE

Public Law 103-227, Part C - Environmental Tobacco Smoke, also known as the Pro-Children Act of 1994 (Act), requires that smoking not be permitted in any portion of any indoor facility owned or leased or contracted for by an entity and used routinely or regularly for the provision of health, day care, education, or library services to children under the age of 18, if the services are funded by Federal programs either directly or through State or local governments, by Federal grant, contract, loan, or loan guarantee. The law does not apply to children's services provided in private residences, facilities funded solely by Medicare or Medicaid funds, and portions of facilities used for inpatient drug or alcohol treatment. Failure to comply with the provisions of the law may result in the imposition of a civil monetary penalty of up to \$1000 per day and/or the imposition of an administrative compliance order on the responsible entity.

The Contractor identified in Section 1.3 of the General Provisions agrees, by signature of the Contractor's representative as identified in Section 1.11 and 1.12 of the General Provisions, to execute the following certification:

1. By signing and submitting this contract, the Contractor agrees to make reasonable efforts to comply with all applicable provisions of Public Law 103-227, Part C, known as the Pro-Children Act of 1994.



Contractor Signature

Director
Contractor's Representative Title

JSI Research and Training Institute, Inc. dba
Community Health Institute

9/18/12
Date

NH Department of Health and Human Services

STANDARD EXHIBIT I
HEALTH INSURANCE PORTABILITY AND ACCOUNTABILITY ACT
BUSINESS ASSOCIATE AGREEMENT

The Contractor identified in Section 1.3 of the General Provisions of the Agreement agrees to comply with the Health Insurance Portability and Accountability Act, Public Law 104-191 and with the Standards for Privacy and Security of Individually Identifiable Health Information, 45 CFR Parts 160 and 164 and those parts of the HITECH Act applicable to business associates. As defined herein, "Business Associate" shall mean the Contractor and subcontractors and agents of the Contractor that receive, use or have access to protected health information under this Agreement and "Covered Entity" shall mean the State of New Hampshire, Department of Health and Human Services.

BUSINESS ASSOCIATE AGREEMENT

(1) Definitions.

- a. "Breach" shall have the same meaning as the term "Breach" in Title XXX, Subtitle D. Sec. 13400.
- b. "Business Associate" has the meaning given such term in section 160.103 of Title 45, Code of Federal Regulations.
- c. "Covered Entity" has the meaning given such term in section 160.103 of Title 45, Code of Federal Regulations.
- d. "Designated Record Set" shall have the same meaning as the term "designated record set" in 45 CFR Section 164.501.
- e. "Data Aggregation" shall have the same meaning as the term "data aggregation" in 45 CFR Section 164.501.
- f. "Health Care Operations" shall have the same meaning as the term "health care operations" in 45 CFR Section 164.501.
- g. "HITECH Act" means the Health Information Technology for Economic and Clinical Health Act, Title XIII, Subtitle D, Part 1 & 2 of the American Recovery and Reinvestment Act of 2009.
- h. "HIPAA" means the Health Insurance Portability and Accountability Act of 1996, Public Law 104-191 and the Standards for Privacy and Security of Individually Identifiable Health Information, 45 CFR Parts 160, 162 and 164.
- i. "Individual" shall have the same meaning as the term "individual" in 45 CFR Section 164.501 and shall include a person who qualifies as a personal representative in accordance with 45 CFR Section 164.501(g).
- j. "Privacy Rule" shall mean the Standards for Privacy of Individually Identifiable Health Information at 45 CFR Parts 160 and 164, promulgated under HIPAA by the United States Department of Health and Human Services.
- k. "Protected Health Information" shall have the same meaning as the term "protected health information" in 45 CFR Section 164.501, limited to the information created or received by Business Associate from or on behalf of Covered Entity.

- l. “Required by Law” shall have the same meaning as the term “required by law” in 45 CFR Section 164.501.
- m. “Secretary” shall mean the Secretary of the Department of Health and Human Services or his/her designee.
- n. “Security Rule” shall mean the Security Standards for the Protection of Electronic Protected Health Information at 45 CFR Part 164, Subpart C, and amendments thereto.
- o. “Unsecured Protected Health Information” means protected health information that is not secured by a technology standard that renders protected health information unusable, unreasonable, or indecipherable to unauthorized individuals and is developed or endorsed by a standards developing organization that is accredited by the American National Standards Institute.
- p. Other Definitions - All terms not otherwise defined herein shall have the meaning established under 45 C.F.R. Parts 160, 162 and 164, as amended from time to time, and the HITECH Act.

(2) Use and Disclosure of Protected Health Information.

- a. Business Associate shall not use, disclose, maintain or transmit Protected Health Information (PHI) except as reasonably necessary to provide the services outlined under Exhibit A of the Agreement. Further, the Business Associate shall not, and shall ensure that its directors, officers, employees and agents, do not use, disclose, maintain or transmit PHI in any manner that would constitute a violation of the Privacy and Security Rule.
- b. Business Associate may use or disclose PHI:
 - I. For the proper management and administration of the Business Associate;
 - II. As required by law, pursuant to the terms set forth in paragraph d. below; or
 - III. or data aggregation purposes for the health care operations of Covered Entity.
- c. To the extent Business Associate is permitted under the Agreement to disclose PHI to a third party, Business Associate must obtain, prior to making any such disclosure, (i) reasonable assurances from the third party that such PHI will be held confidentially and used or further disclosed only as required by law or for the purpose for which it was disclosed to the third party; and (ii) an agreement from such third party to notify Business Associate, in accordance with the HITECH Act, Subtitle D, Part 1, Sec. 13402 of any breaches of the confidentiality of the PHI, to the extent it has obtained knowledge of such breach.
- d. The Business Associate shall not, unless such disclosure is reasonably necessary to provide services under Exhibit A of the Agreement, disclose any PHI in response to a request for disclosure on the basis that it is required by law, without first notifying Covered Entity so that Covered Entity has an opportunity to object to the disclosure and to seek appropriate relief. If Covered Entity objects to such disclosure, the Business Associate shall refrain from disclosing the PHI until Covered Entity has exhausted all remedies.
- e. If the Covered Entity notifies the Business Associate that Covered Entity has agreed to be bound by additional restrictions over and above those uses or disclosures or security safeguards of PHI pursuant to the Privacy and Security Rule, the Business Associate shall be bound by such additional restrictions and shall not disclose PHI in violation of such additional restrictions and shall abide by any additional security safeguards.

(3) **Obligations and Activities of Business Associate.**

- a. Business Associate shall report to the designated Privacy Officer of Covered Entity, in writing, any use or disclosure of PHI in violation of the Agreement, including any security incident involving Covered Entity data, in accordance with the HITECH Act, Subtitle D, Part 1, Sec.13402.
- b. The Business Associate shall comply with all sections of the Privacy and Security Rule as set forth in, the HITECH Act, Subtitle D, Part 1, Sec. 13401 and Sec.13404.
- c. Business Associate shall make available all of its internal policies and procedures, books and records relating to the use and disclosure of PHI received from, or created or received by the Business Associate on behalf of Covered Entity to the Secretary for purposes of determining Covered Entity's compliance with HIPAA and the Privacy and Security Rule.
- d. Business Associate shall require all of its business associates that receive, use or have access to PHI under the Agreement, to agree in writing to adhere to the same restrictions and conditions on the use and disclosure of PHI contained herein, including the duty to return or destroy the PHI as provided under Section (3)b and (3)k herein. The Covered Entity shall be considered a direct third party beneficiary of the Contractor's business associate agreements with Contractor's intended business associates, who will be receiving PHI pursuant to this Agreement, with rights of enforcement and indemnification from such business associates who shall be governed by standard provision #13 of this Agreement for the purpose of use and disclosure of protected health information.
- e. Within five (5) business days of receipt of a written request from Covered Entity, Business Associate shall make available during normal business hours at its offices all records, books, agreements, policies and procedures relating to the use and disclosure of PHI to the Covered Entity, for purposes of enabling Covered Entity to determine Business Associate's compliance with the terms of the Agreement.
- f. Within ten (10) business days of receiving a written request from Covered Entity, Business Associate shall provide access to PHI in a Designated Record Set to the Covered Entity, or as directed by Covered Entity, to an individual in order to meet the requirements under 45 CFR Section 164.524.
- g. Within ten (10) business days of receiving a written request from Covered Entity for an amendment of PHI or a record about an individual contained in a Designated Record Set, the Business Associate shall make such PHI available to Covered Entity for amendment and incorporate any such amendment to enable Covered Entity to fulfill its obligations under 45 CFR Section 164.526.

- h. Business Associate shall document such disclosures of PHI and information related to such disclosures as would be required for Covered Entity to respond to a request by an individual for an accounting of disclosures of PHI in accordance with 45 CFR Section 164.528.
- i. Within ten (10) business days of receiving a written request from Covered Entity for a request for an accounting of disclosures of PHI, Business Associate shall make available to Covered Entity such information as Covered Entity may require to fulfill its obligations to provide an accounting of disclosures with respect to PHI in accordance with 45 CFR Section 164.528.
- j. In the event any individual requests access to, amendment of, or accounting of PHI directly from the Business Associate, the Business Associate shall within two (2) business days forward such request to Covered Entity. Covered Entity shall have the responsibility of responding to forwarded requests. However, if forwarding the individual's request to Covered Entity would cause Covered Entity or the Business Associate to violate HIPAA and the Privacy and Security Rule, the Business Associate shall instead respond to the individual's request as required by such law and notify Covered Entity of such response as soon as practicable.
- k. Within ten (10) business days of termination of the Agreement, for any reason, the Business Associate shall return or destroy, as specified by Covered Entity, all PHI received from, or created or received by the Business Associate in connection with the Agreement, and shall not retain any copies or back-up tapes of such PHI. If return or destruction is not feasible, or the disposition of the PHI has been otherwise agreed to in the Agreement, Business Associate shall continue to extend the protections of the Agreement, to such PHI and limit further uses and disclosures of such PHI to those purposes that make the return or destruction infeasible, for so long as Business Associate maintains such PHI. If Covered Entity, in its sole discretion, requires that the Business Associate destroy any or all PHI, the Business Associate shall certify to Covered Entity that the PHI has been destroyed.

(4) Obligations of Covered Entity

- a. Covered Entity shall notify Business Associate of any changes or limitation(s) in its Notice of Privacy Practices provided to individuals in accordance with 45 CFR Section 164.520, to the extent that such change or limitation may affect Business Associate's use or disclosure of PHI.
- b. Covered Entity shall promptly notify Business Associate of any changes in, or revocation of permission provided to Covered Entity by individuals whose PHI may be used or disclosed by Business Associate under this Agreement, pursuant to 45 CFR Section 164.506 or 45 CFR Section 164.508.
- c. Covered entity shall promptly notify Business Associate of any restrictions on the use or disclosure of PHI that Covered Entity has agreed to in accordance with 45 CFR 164.522, to the extent that such restriction may affect Business Associate's use or disclosure of PHI.

(5) **Termination for Cause**

In addition to standard provision #10 of this Agreement the Covered Entity may immediately terminate the Agreement upon Covered Entity's knowledge of a breach by Business Associate of the Business Associate Agreement set forth herein as Exhibit I. The Covered Entity may either immediately terminate the Agreement or provide an opportunity for Business Associate to cure the alleged breach within a timeframe specified by Covered Entity. If Covered Entity determines that neither termination nor cure is feasible, Covered Entity shall report the violation to the Secretary.

(6) **Miscellaneous**

- a. Definitions and Regulatory References. All terms used, but not otherwise defined herein, shall have the same meaning as those terms in the Privacy and Security Rule, and the HITECH Act as amended from time to time. A reference in the Agreement, as amended to include this Exhibit I, to a Section in the Privacy and Security Rule means the Section as in effect or as amended.
- b. Amendment. Covered Entity and Business Associate agree to take such action as is necessary to amend the Agreement, from time to time as is necessary for Covered Entity to comply with the changes in the requirements of HIPAA, the Privacy and Security Rule, and applicable federal and state law.
- c. Data Ownership. The Business Associate acknowledges that it has no ownership rights with respect to the PHI provided by or created on behalf of Covered Entity.
- d. Interpretation. The parties agree that any ambiguity in the Agreement shall be resolved to permit Covered Entity to comply with HIPAA, the Privacy and Security Rule and the HITECH Act.
- e. Segregation. If any term or condition of this Exhibit I or the application thereof to any person(s) or circumstance is held invalid, such invalidity shall not affect other terms or conditions which can be given effect without the invalid term or condition; to this end the terms and conditions of this Exhibit I are declared severable.
- f. Survival. Provisions in this Exhibit I regarding the use and disclosure of PHI, return or destruction of PHI, extensions of the protections of the Agreement in section 3 k, the defense and indemnification provisions of section 3 d and standard contract provision #13, shall survive the termination of the Agreement.

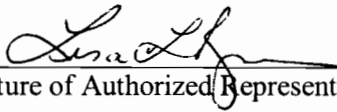
IN WITNESS WHEREOF, the parties hereto have duly executed this Exhibit I.

DIVISION OF PUBLIC HEALTH SERVICES

JSI Research & Training Institute, Inc. d/b/a Community Health Institute

The State Agency Name

Name of Contractor



Signature of Authorized Representative



Signature of Authorized Representative

Joan H. Ascheim

Jonathan Stewart

Name of Authorized Representative

Name of Authorized Representative

Bureau Chief

Director

Title of Authorized Representative

Title of Authorized Representative

Date

12/31/12

9/18/12

Date

NH Department of Health and Human Services

STANDARD EXHIBIT J

**CERTIFICATION REGARDING THE FEDERAL FUNDING ACCOUNTABILITY AND
TRANSPARENCY ACT (FFATA) COMPLIANCE**

The Federal Funding Accountability and Transparency Act (FFATA) requires prime awardees of individual Federal grants equal to or greater than \$25,000 and awarded on or after October 1, 2010, to report on data related to executive compensation and associated first-tier sub-grants of \$25,000 or more. If the initial award is below \$25,000 but subsequent grant modifications result in a total award equal to or over \$25,000, the award is subject to the FFATA reporting requirements, as of the date of the award.

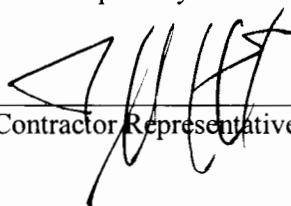
In accordance with 2 CFR Part 170 (*Reporting Sub-award and Executive Compensation Information*), the Department of Health and Human Services (DHHS) must report the following information for any sub-award or contract award subject to the FFATA reporting requirements:

- 1) Name of entity
- 2) Amount of award
- 3) Funding agency
- 4) NAICS code for contracts / CFDA program number for grants
- 5) Program source
- 6) Award title descriptive of the purpose of the funding action
- 7) Location of the entity
- 8) Principle place of performance
- 9) Unique identifier of the entity (DUNS #)
- 10) Total compensation and names of the top five executives if:
 - a. More than 80% of annual gross revenues are from the Federal government, and those revenues are greater than \$25M annually and
 - b. Compensation information is not already available through reporting to the SEC.

Prime grant recipients must submit FFATA required data by the end of the month, plus 30 days, in which the award or award amendment is made.

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of The Federal Funding Accountability and Transparency Act, Public Law 109-282 and Public Law 110-252, and 2 CFR Part 170 (*Reporting Sub-award and Executive Compensation Information*), and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

The below named Contractor agrees to provide needed information as outlined above to the NH Department of Health and Human Services and to comply with all applicable provisions of the Federal Financial Accountability and Transparency Act.



(Contractor Representative Signature)

Jonathan Stewart, Director

(Authorized Contractor Representative Name & Title)

JSI Research and Training Institute, Inc. dba Community Health Institute

(Contractor Name)

9/18/12

(Date)

NH Department of Health and Human Services

STANDARD EXHIBIT J

FORM A

As the Contractor identified in Section 1.3 of the General Provisions, I certify that the responses to the below listed questions are true and accurate.

1. The DUNS number for your entity is: 14-572-9117

2. In your business or organization's preceding completed fiscal year, did your business or organization receive (1) 80 percent or more of your annual gross revenue in U.S. federal contracts, subcontracts, loans, grants, sub-grants, and/or cooperative agreements; and (2) \$25,000,000 or more in annual gross revenues from U.S. federal contracts, subcontracts, loans, grants, sub-grants, and/or cooperative agreements?

NO YES

1.2 If the answer to #2 above is NO, stop here

If the answer to #2 above is YES, please answer the following:

3. Does the public have access to information about the compensation of the executives in your business or organization through periodic reports filed under section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C.78m(a), 78o(d)) or section 6104 of the Internal Revenue Code of 1986?

NO YES

1.3 If the answer to #3 above is YES, stop here

If the answer to #3 above is NO, please answer the following:

4. The names and compensation of the five most highly compensated officers in your business or organization are as follows:

Name: _____ Amount: _____

Name: _____ Amount: _____

Name: _____ Amount: _____

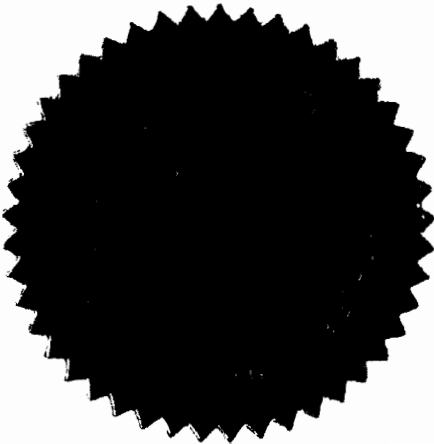
Name: _____ Amount: _____

Name: _____ Amount: _____

State of New Hampshire Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that Community Health Institute is a New Hampshire trade name registered on March 29, 2007 and that JSI RESEARCH AND TRAINING INSTITUTE, INC. presently own(s) this trade name. I further certify that it is in good standing as far as this office is concerned, having paid the fees required by law.



In TESTIMONY WHEREOF, I hereto
set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 3rd day of April, A.D. 2012

A handwritten signature in black ink, appearing to read "William M. Gardner", written in a cursive style.

William M. Gardner
Secretary of State

CERTIFICATE OF VOTE/AUTHORITY

I, Joel H. Lamstein, of the JSI Research & Training Institute, Inc., d/b/a Community Health Institute, do hereby certify that:

1. I am the duly elected President of the JSI Research & Training Institute, Inc., d/b/a Community Health Institute;
2. By Unanimous Consent in Writing of the Board of Directors in Lieu of the 2008 Annual Meeting, the following is true copy of one resolution duly adopted by the Board of Directors of the JSI Research & Training Institute, Inc., d/b/a Community Health Institute, duly dated October 24, 2008;

RESOLVED: Appointment of Jonathan Stewart as Director of the Community Health Institute with the authority to enter into contracts and agreements binding the Corporation.

3. I further certify that the foregoing resolutions have not been amended or revoked and remain in full force and effect as of September 18, 2012.

IN WITNESS WHEREOF, I have hereunto set my hand as the President of the JSI Research & Training Institute, Inc., d/b/a Community Health Institute this 18th day of September, 2012.

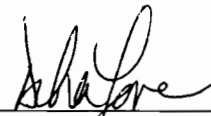


Joel H. Lamstein, President

STATE OF New Hampshire

COUNTY OF Merrimack

The foregoing instrument was acknowledged before me this 18th day of September, 2012 by Joel H. Lamstein.



Notary Public/Justice of the Peace
My Commission Expires: _____

DEBRA L. LOVE, Notary Public
My Commission Expires **December 3, 2013**

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
09/06/2012

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Mason & Mason Technology Insurance Services, Inc. 458 South Ave. Whitman, MA 02382 Deborah Meaney	CONTACT NAME: Deborah Meaney PHONE (A/C, No, Ext): 781.447.5531 FAX (A/C, No): 781.447.7230 E-MAIL ADDRESS: PRODUCER CUSTOMER ID #:	
	INSURER(S) AFFORDING COVERAGE NAIC #	
INSURED John Snow, Inc. JSI Research and Training Institute, Inc. World Education, Inc. 44 Farnsworth St. Boston, MA 02110-1214	INSURER A: Federal Insurance Company 20281	
	INSURER B:	
	INSURER C:	
	INSURER D:	
	INSURER E:	
	INSURER F:	

COVERAGES **CERTIFICATE NUMBER: 12-13 LIAB/E&O D&O** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY			35873320	09/09/2012	09/09/2013	EACH OCCURRENCE \$ 1,000,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY						DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						MED EXP (Any one person) \$ 10,000
							PERSONAL & ADV INJURY \$ 1,000,000
							GENERAL AGGREGATE \$ 2,000,000
							PRODUCTS - COMP/OP AGG \$ 2,000,000
		GEN'L AGGREGATE LIMIT APPLIES PER					\$
	<input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC					\$	
A	AUTOMOBILE LIABILITY			73546634	09/09/2012	09/09/2013	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	<input type="checkbox"/> ANY AUTO						BODILY INJURY (Per person) \$
	<input type="checkbox"/> ALL OWNED AUTOS						BODILY INJURY (Per accident) \$
	<input checked="" type="checkbox"/> SCHEDULED AUTOS						PROPERTY DAMAGE (Per accident) \$
	<input checked="" type="checkbox"/> HIRED AUTOS						\$
<input checked="" type="checkbox"/> NON-OWNED AUTOS						\$	
A	UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR			79861066	09/09/2012	09/09/2013	EACH OCCURRENCE \$ 10,000,000
	EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE						AGGREGATE \$ 10,000,000
	DEDUCTIBLE						\$
	<input checked="" type="checkbox"/> RETENTION \$ 10,000					\$	
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			71733182	09/09/2012	09/09/2013	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y/N <input type="checkbox"/> N/A						E L EACH ACCIDENT \$ 500,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E L DISEASE - EA EMPLOYEE \$ 500,000
							E L DISEASE - POLICY LIMIT \$ 500,000
A	ERRORS & OMISSIONS			82120859	09/09/2012	09/09/2013	PER CLAIM/AGG - \$1,000,000
	DIRECTORS & OFFICERS			81595534	09/09/2012	09/09/2013	PER CLAIM/AGG - \$3,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
It is understood and agreed that the State of New Hampshire Department of Health and Human Services is included as an additional insured as respects general liability as required by written contract per the terms and conditions of the policy.

CERTIFICATE HOLDER **CANCELLATION**

State of New Hampshire Department of Health and Human Services 29 Hazen Drive Concord, NH 03301	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE PHIL MASON

ADDITIONAL REMARKS SCHEDULE

AGENCY Mason & Mason Technology Insurance Services, Inc.		NAMED INSURED John Snow, Inc.	
POLICY NUMBER		World Education, Inc.	
CARRIER		NAIC CODE	44 Farnsworth St.
			Boston, MA 02110-1214
EFFECTIVE DATE:			

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: 25 FORM TITLE: ACORD Certificate of Liability Insurance

Garage Liability

INSR ADD'L LTR INSRD	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
ANY AUTO				AUTO ONLY - EA ACCIDENT \$ OTHER THAN EA ACC \$ AUTO ONLY AGG \$

Automobile Liability

INSR ADD'L LTR INSRD	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
A				

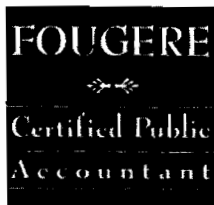
Excess/Umbrella Liability

INSR ADD'L LTR INSRD	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
A				\$

Other Liability

INSR LTR	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
A				

NORMAN R. FOUGERE, JR. CPA
99 HERITAGE LANE
DUXBURY, MA 02332-4334



PHONE: 781-934-0460
FAX: 781-934-0606

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
JSI Research and Training Institute, Inc.

We have audited the accompanying statement of financial position of JSI Research and Training Institute, Inc. (a Massachusetts non-profit organization) as of September 30, 2011, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from JSI Research and Training Institute, Inc.'s 2010 financial statements, and in our report dated April 20, 2011, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of JSI Research and Training Institute, Inc. as of September 30, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated April 10, 2012 on our consideration of JSI Research and Training Institute, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on

compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements of JSI Research and Training Institute, Inc. taken as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by the U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

A handwritten signature in black ink, reading "Thomas R. Fongue CPA". The signature is written in a cursive style with a large, stylized initial 'T'.

Duxbury, Massachusetts
April 10, 2012

JSI Research and Training Institute, Inc.
STATEMENT OF FINANCIAL POSITION

September 30, 2011
(With Comparative Totals for 2010)

	2011	2010
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 30,376,741	\$ 22,222,390
Receivables for program work:		
U.S. Department of Health and Human Services	82,270	198,704
Commonwealth of Massachusetts	263,550	393,705
Other	1,658,434	2,184,411
Field advances - program	411,461	827,751
Employee advances	73,816	55,043
Total Current Assets	32,866,272	25,882,004
Property and Equipment:		
Office furniture and equipment	219,206	216,302
Less: Accumulated depreciation	(213,516)	(207,516)
Net Property and Equipment	5,690	8,786
Other Assets:		
Deposits	43,545	32,700
TOTAL ASSETS	\$ 32,915,507	\$ 25,923,490
LIABILITIES AND NET ASSETS		
Current Liabilities:		
Accounts payable and payroll withholdings	\$ 1,910,386	\$ 1,521,110
Accrued vacation	915,939	862,375
Advances for program work:		
U.S. Agency for International Development	2,497,939	2,964,688
U.S. Dept. of Health and Human Services	18,352	80,850
U.S. Dept. of Homeland Security	-	164,274
Other	16,166,468	12,312,577
Loans payable	572,193	402,389
Contingencies	-	-
Total Current Liabilities	22,081,277	18,308,263
Net Assets:		
Unrestricted	10,834,230	7,615,227
Total Net Assets	10,834,230	7,615,227
TOTAL LIABILITIES AND NET ASSETS	\$ 32,915,507	\$ 25,923,490

JSI Research and Training Institute, Inc.
STATEMENT OF ACTIVITIES
Year Ended September 30, 2011
(With Comparative Totals for 2010)

	2011	2010
UNRESTRICTED NET ASSETS:		
Public Support and Revenue		
Public Support:		
Government grants and contracts:		
U.S. Government	\$ 113,359,455	\$ 95,692,642
Commonwealth of Massachusetts	4,116,778	3,796,608
Other grants and contracts	28,472,866	51,151,395
Program income	211,341	366,501
Contributions	1,254,616	313,287
In Kind Project Contributions	3,676,017	12,263,648
Interest income	28,928	29,380
Total Unrestricted Support and Revenue	151,120,001	163,613,461
Expenses		
Program Services:		
International programs	125,569,002	141,003,887
Domestic programs	9,499,017	8,568,232
Total Program Services	135,068,019	149,572,119
Supporting Services:		
Management and General	12,832,979	12,170,236
Total Expenses	147,900,998	161,742,355
Increase (Decrease) in Unrestricted Net Assets	3,219,003	1,871,106
Net Assets at Beginning of Year	7,615,227	5,744,121
Net Assets at End of Year	\$ 10,834,230	\$ 7,615,227

See notes to financial statements.

JSI Research and Training Institute, Inc.
STATEMENT OF FUNCTIONAL EXPENSES
Year Ended September 30, 2011
(With Comparative Totals for 2010)

	PROGRAM SERVICES			SUPPORTING SERVICES		TOTAL EXPENSES	
	International Programs	Domestic Programs	Total	Management And General	2011	2010	
Salaries	\$ 12,165,178	\$ 4,071,224	\$ 16,236,402	\$ 2,214,623	\$ 18,451,025	\$ 17,119,991	
Consultants	8,483,494	2,102,400	10,585,894	64,382	10,650,276	12,368,422	
Cooperating National Salaries	16,063,822	-	16,063,822	-	16,063,822	15,210,623	
Travel	6,752,186	596,917	7,349,103	165,337	7,514,440	7,227,426	
Allowance & Training	3,847,513	625	3,848,138	104,658	3,952,796	3,215,805	
Sub-contracts	26,367,138	777,208	27,144,346	-	27,144,346	33,201,017	
Equipment, Material and Supplies	5,282,508	69,303	5,351,811	209,630	5,561,441	4,996,506	
Other Costs	42,931,146	1,881,340	44,812,486	10,068,349	54,880,835	56,134,917	
In-kind project expenses	3,676,017	-	3,676,017	-	3,676,017	12,263,648	
Depreciation	-	-	-	6,000	6,000	4,000	
TOTAL EXPENSE	\$ 125,569,002	\$ 9,499,017	\$ 135,068,019	\$ 12,832,979	\$ 147,900,998	\$ 161,742,355	

See notes to financial statements.

JSI Research and Training Institute, Inc.
STATEMENT OF CASH FLOWS
Year Ended September 30, 2011
(With Comparative Totals for 2010)

	<u>2011</u>	<u>2010</u>
Cash Flows From Operating Activities:		
Increase (Decrease) in net assets	\$ 3,219,003	\$ 1,871,106
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	6,000	4,000
(Increase) Decrease in receivables for program work	772,566	(641,246)
(Increase) Decrease in field advances - program	416,290	2,072,423
(Increase) Decrease in employee advances	(18,773)	24,479
(Increase) Decrease in deposits	(10,845)	(3,000)
Increase (Decrease) in accounts payable and payroll withholdings	389,276	(1,560,523)
Increase (Decrease) in accrued vacation	53,564	86,471
Increase (Decrease) in advances for program work	<u>3,160,370</u>	<u>2,317,443</u>
Net Cash Provided (Used) By Operating Activities	7,987,451	4,171,153
Cash Flows From Investing Activities:		
Acquisition of property and equipment	<u>(2,904)</u>	<u>(7,248)</u>
Net Cash Provided (Used) By Investing Activities	(2,904)	(7,248)
Cash Flows From Financing Activities:		
Proceeds from loans payable	804,124	697,762
Payments of loans payable	<u>(634,320)</u>	<u>(513,957)</u>
Net Cash Provided (Used) By Financing Activities	<u>169,804</u>	<u>183,805</u>
Net Increase (Decrease) in Cash and Cash Equivalents	8,154,351	4,347,710
Cash and Cash Equivalents at Beginning of Year	<u>22,222,390</u>	<u>17,874,680</u>
Cash and Cash Equivalents at End of Year	<u>\$ 30,376,741</u>	<u>\$ 22,222,390</u>

JSI Research and Training Institute, Inc.
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS - CONTINUED
Year Ended September 30, 2011

Federal Grantor/Pass-through Grantor Program Title	Agency or Pass-through Number	Federal CFDA Number	Federal Expenditures
U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES - CONTINUED			
Sub-Total			\$ 8,634,943
Pass-through Grant:			
Passed through Commonwealth of Massachusetts			
Dept. of Public Health:	INTF-4971-		
HIV/AIDS Surveillance	M04603614082	93.944	<u>20,700</u>
Total - CFDA #93.944			<u><u>20,700</u></u>
Direct Grants:			
36097 - State-based Safe Motherhood and Infant Health Initiative Programs	U62/CCU123541-0101	93.946	515
36615 - CDC Teen Pregnancy	UG-00-9-290-02112-0	93.946	<u>345,995</u>
Total - CFDA #93.946			<u><u>346,510</u></u>
TOTAL - U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES			\$ <u>9,002,153</u>

JSI Research and Training Institute, Inc.
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS - CONTINUED
Year Ended September 30, 2011

Federal Grantor/Pass-through Grantor Program Title	Agency or Pass-through Number	Federal CFDA Number	Federal Expenditures
U.S. DEPARTMENT OF HOMELAND SECURITY			
Direct Grant:			
United States Coast Guard - 35962 - Nat'l. Estimate of Life Jacket Wear Rate	1902.12	97.012	\$ 584,991
TOTAL - U.S. DEPARTMENT OF HOMELAND SECURITY			\$ 584,991
U.S. ENVIRONMENTAL PROTECTION AGENCY			
Direct Grant:			
36606 - Healthy Homes Healthy Children	HC-96125301	66.110	\$ 25,018
TOTAL - U.S. ENVIRONMENTAL PROTECTION AGENCY			\$ 25,018
U.S. DEPARTMENT OF JUSTICE			
Pass-through Grants:			
Passed through State of New Hampshire: 36641 - Adult Drug Court Total - CFDA #16.585	2010DC01	16.585	\$ 13,721
Passed through State of New Hampshire: 36650 - Family Based Residential Substance Abuse Treatment Total - CFDA #16.812	2010FB02	16.812	4,548
Passed through State of New Hampshire: 36653 - Community Health Training Total - CFDA #16.202	095CA04A	16.202	2,000
TOTAL U.S. DEPARTMENT OF JUSTICE			\$ 20,269
TOTAL FEDERAL AWARDS			\$ 115,657,498

JSI Research and Training

Mission Statement

JSI Research and Training Institute was incorporated in 1987 as a 501©3 non-profit organization in the Commonwealth of Massachusetts. Our mission is to alleviate public health problems both in the United States and in developing countries around the world through applied research, technical assistance and training. JSI maintains offices in Boston, Massachusetts; Washington, D.C.; Denver, Colorado and Concord, New Hampshire; as well as seven overseas offices in developing nations. Since its inception, JSI has successfully completed more than 400 contracts in the health and human service fields.

Community Health Institute

Mission Statement

The Community Health Institute's mission is to support and strengthen New Hampshire's health care system by providing coordinated information dissemination and technical assistance resources to health care providers, managers, planners, and policy makers, statewide. Our success translates into improved access to quality health and social services for all New Hampshire residents.

JSI Research & Training Institute, Inc.
d.b.a Community Health Institute

Officers

<u>Name</u>	<u>Title</u>	<u>Term</u>
Joel H. Lamstein	President	2012 - 2013
Joel H. Lamstein	Treasurer	2012 - 2013
Patricia Fairchild	Clerk	2012 - 2013
Joanne McDade	Assistant Clerk	2012 - 2013

Board of Directors

<u>Name</u>	<u>Term</u>
Joel H. Lamstein	2012 - 2013
Patricia Fairchild	2012 - 2013
Herbert S. Urbach	2012 - 2013
Norbert Hirschhorn	2012 - 2013

KEY ADMINISTRATIVE PERSONNEL

NH Department of Health and Human Services Division of Public Health Services

Agency Name: JSI Research and Training Institute Inc. d/b/a Community Health Institute

Name of Bureau/Section: Tobacco Prevention and Control Program

BUDGET PERIOD:	SFY 2013	April 1, 2013 to June 30, 2013	
Name & Title Key Administrative Personnel	Annual Salary Of Key Administrative Personnel	Percentage of Salary Paid By Contract	Total Salary Amount Paid By Contract
Jonathan Stewart, Director	\$114,756	0.00%	\$0.00
Karyn Madore, Project Director	\$84,500	10.64%	\$8,987.77
Shasta Jorgensen, Project Manager	\$48,000	10.75%	\$5,163.04
Ann Marie Rakovic, Operations Director	\$121,008	2.61%	\$3,156.73
Kristen Risley, Operations Manager	\$63,420	2.61%	\$1,654.43
	\$0	0.00%	\$0.00
TOTAL SALARIES (Not to exceed Total/Salary Wages, Line Item 1 of Budget request)			\$18,961.97

BUDGET PERIOD:	SFY 2014	July 1, 2013 to June 30, 2014	
Name & Title Key Administrative Personnel	Annual Salary Of Key Administrative Personnel	Percentage of Salary Paid By Contract	Total Salary Amount Paid By Contract
Jonathan Stewart, Director	\$118,199	0.00%	\$0.00
Karyn Madore, Project Director	\$87,035	41.42%	\$36,052.42
Shasta Jorgensen, Project Manager	\$49,440	41.67%	\$20,600.00
Ann Marie Rakovic, Operations Director	\$124,638	10.13%	\$12,626.92
Kristen Risley, Operations Manager	\$65,322	10.13%	\$6,617.74
	\$0	0.00%	\$0.00
TOTAL SALARIES (Not to exceed Total/Salary Wages, Line Item 1 of Budget request)			\$75,897.08

Key Administrative Personnel are top-level agency leadership (President, Executive Director, CEO, CFO, etc), and individuals directly involved in operating and managing the program (project director, program manager, etc.). These personnel MUST be listed, **even if no salary is paid from the contract**. Provide their name, title, annual salary and percentage of annual salary paid from agreement.

KEY ADMINISTRATIVE PERSONNEL

NH Department of Health and Human Services Division of Public Health Services

Agency Name: JSI Research and Training Institute Inc. d/b/a Community Health Institute

Name of Bureau/Section: Tobacco Prevention and Control Program

BUDGET PERIOD:	SFY 2015	July 1, 2014 to June 30, 2015	
Name & Title Key Administrative Personnel	Annual Salary Of Key Administrative Personnel	Percentage of Salary Paid By Contract	Total Salary Amount Paid By Contract
Jonathan Stewart, Director	\$121,745	0.00%	\$0.00
Karyn Madore, Project Director	\$89,646	41.42%	\$37,131.50
Shasta Jorgensen, Project Manager	\$50,923	41.67%	\$21,218.00
Ann Marie Rakovic, Operations Director	\$128,377	7.38%	\$9,470.19
Kristen Risley, Operations Manager	\$67,281	7.38%	\$4,963.30
	\$0	0.00%	\$0.00
TOTAL SALARIES (Not to exceed Total/Salary Wages, Line Item 1 of Budget request)			\$72,782.99

BUDGET PERIOD:	Annual Salary Of Key Administrative Personnel	Percentage of Salary Paid By Contract	Total Salary Amount Paid By Contract
	\$0	0.00%	\$0.00
	\$0	0.00%	\$0.00
	\$0	0.00%	\$0.00
	\$0	0.00%	\$0.00
	\$0	0.00%	\$0.00
	\$0	0.00%	\$0.00
TOTAL SALARIES (Not to exceed Total/Salary Wages, Line Item 1 of Budget request)			\$0.00

Key Administrative Personnel are top-level agency leadership (President, Executive Director, CEO, CFO, etc), and individuals directly involved in operating and managing the program (project director, program manager, etc.). These personnel **MUST** be listed, **even if no salary is paid from the contract**. Provide their name, title, annual salary and percentage of annual salary paid from agreement.

JONATHAN STEWART

Community Health Institute/JSI, 501 South Street, Bow, New Hampshire 03304 (603) 573-3300 jstewart@jsi.com

EDUCATION

DUKE UNIVERSITY SCHOOL OF MEDICINE
Department of Health Administration
Masters in Health Administration - 1986

DUKE UNIVERSITY SCHOOL OF MEDICINE
Department Of Biochemistry
Masters in Biochemistry - 1984

UNIVERSITY OF DELAWARE
School of Arts & Sciences
Bachelor of Arts in Biology - 1981

EXPERIENCE

Community Health Institute/JSI, Bow, NH September 2000 - present
Director

Provide technical assistance, training and evaluation to health and human service organizations to support the development of effective health care systems. Other professional experience includes:

North Country Health Consortium, Littleton, New Hampshire January 1998 - August 2000
Founding Director of rural health care network formed by four hospitals, two community health centers, two home health care agencies, a mental health and developmental services organization, and a community action program; initiated development of the Northern NH Area Health Education Center program.

Ammonoosuc Community Health Services, Littleton, New Hampshire November 1994 – December 1997
Operations Director of four site rural Community Health Center Network.

John Snow, Inc., Boston, Massachusetts October 1986 – July 1994
Consultant providing assistance in areas of health services research and evaluation, market research, financial analysis and program management.

Selected Planning & Management Projects:

New Hampshire Public Health Emergency Planning Technical Assistance and Training - Provide Technical Assistance to All Hazards Health Planning Regions to assist with all aspects of planning for pandemic influenza. Provide technical expertise in drafting regional Public Health Emergency Preparedness and Response Plans including a Pandemic Influenza Annex, Risk Communications, Medical Surge and All Health Hazards Plans.

NH DHHS, Community and Public Health Development Program - Project Director for initiative to provide technical assistance and training support to communities involved in development of improved local public health infrastructure, including capacity to respond to bioterrorism and other public health emergencies – worked with multiple partners to develop the New Hampshire Public Health Network and All Health Hazards Regions statewide.

Metrowest Community Health Care Foundation - Capacity and readiness assessment of seven municipalities in Metro-Boston for developing collaborative models for local public health service delivery.

Robert Wood Johnson Foundation - Project Director for New Hampshire Turning Point Initiative. Project purpose was to develop sustainable strategies to improve local public health capacity.

Maine Health Access Foundation (MeHAF) - Project Director and Facilitator for a visioning and planning process to initiate a multi-year, multi-phased initiative (the Integration Initiative) to transform the delivery of physical, mental health and substance use health care in Maine through better coordination and integration of these services.



Endowment for Health & UNH Institute for Health Policy & Practice - Project to improve access to health data for community health planning purposes; Led 10 community listening sessions and gathered information on other state approaches with an emphasis on web-based query and reporting systems.

Selected Research Projects:

National Network of Public Health Institutes and Robert Wood Johnson Foundation - Qualitative Assessment of Local and State Health Officials awareness of, interest in, and capacity to employ computer modeling for emergency preparedness.

Endowment for Health, Concord, NH - Study of the effect of New Hampshire's Community Benefits Law for Health Care Charitable Trusts. Cooperative effort with NHDHHS Office of Health Planning and the NH Office of the Attorney General.

Bureau of Health Professions, Rockville, Maryland - Study of the effect of AIDS Education and Training Centers on physician attitudes and practices; Comparative analysis of parallel CDC-funded study of the general primary care physician population.

Penobscot Nation Health Department, Old Town, Maine - Community Health Needs Assessment and Internal Program Assessment. Involved household surveys of health status, health behaviors, service utilization, and satisfaction.

Selected Program Evaluation Projects:

Beyond Influence/Greater Nashua Community Prevention Collaborative, Nashua, NH - Program Evaluator for regional coalition involved in statewide Strategic Prevention Framework (SAMSHA) initiative to prevent underage and binge drinking

Bridges to Prevention, Plymouth, NH - Program Evaluator for regional coalition involved in statewide Strategic Prevention Framework (SAMSHA) initiative to prevent underage and binge drinking

HRSA, BHP, NHSC - Conducted 5 year program data summary of the National Health Service Corps based on National Health Service Corps Uniform Data System (1999-2003).

Communities for Alcohol and Drug free Youth (CADY), Inc., Plymouth, NH - Program Evaluator for community-based coalition involved in multiple initiatives to promote positive and healthy school and community environments for youth.

Community Response Group (CoRe) - Meredith, NH - Program Evaluator for community-based coalition involved in multiple initiatives to promote positive and healthy school and community environments for youth.

NH Division of Alcohol & Drug Prevention & Recovery - Project Director for evaluation of state-wide ATOD prevention initiative involving multiple community-based coalitions implementing a range of programs including family strengthening, school-based education, mentoring and community action for environmental change.

SELECTED PUBLICATIONS & REPORTS

Rosenfeld, LA, Fox CE, Kerr D, Marziale E, Cullum A, Lota K, Stewart J, and Thompson MZ. "Use Of Computer Modeling For Emergency Preparedness Functions By Local And State Health Officials: A Needs Assessment". *J Public Health Management Practice*, 2009, 15(2), 96-104.

Stewart J, Kassler W, McLeod M. "Public Health Partnerships: A New Hampshire Dance". *Transformations in Public Health*, Winter 2002, Volume 3, Issue 3.

SELECTED BOARDS AND AFFILIATIONS

Bridges to Prevention, Leadership Board, 2010 - present
National Network of Public Health Institutes, Board of Directors, 2008 – present
New Hampshire Public Health Services Improvement Council, 2008 – present
American Lung Association-NH Leadership Council, 2008-9
New Hampshire Healthy People 2010 Leadership Council; Co-chair, 2000-2002

KARYN DUDLEY MADORE

Community Health Institute/JSI Research & Training Institute, Inc., 501 South Street, 2nd floor, Bow, New Hampshire 03304
(603) 573-3305 kmadore@jsi.com

EDUCATION

UNIVERSITY OF SOUTH FLORIDA, TAMPA, COLLEGE OF PUBLIC HEALTH GRADUATE CERTIFICATE PROGRAM
SOCIAL MARKETING AND PUBLIC HEALTH PROGRAM IS OFFERED TO EXPERIENCED HEALTH EDUCATORS OR OTHER PUBLIC HEALTH PROFESSIONALS WHO WISH TO DEVELOP THE SKILLS NEEDED TO DEVELOP, IMPLEMENT AND EVALUATE SOCIAL MARKETING PROGRAMS. THE CERTIFICATE PROGRAM EMPHASIZES THE TRANSLATION OF THEORY AND KNOWLEDGE INTO EVIDENCE-BASED PRACTICE. (ANTICIPATED GRADUATION SPRING 2013)

PLYMOUTH STATE COLLEGE, PLYMOUTH, NEW HAMPSHIRE
M.Ed. 1995

PLYMOUTH STATE COLLEGE, PLYMOUTH, NEW HAMPSHIRE
B.S., 1987

EXPERIENCE

Community Health Institute/JSI Research & Training Institute, Inc., Bow, New Hampshire
Operations Director, August 1998 to present

Operations Director

Serve as Operations Director for the JSI-NH office, d.b.a. Community Health Institute. Provide operational oversight of office functions and operations including project and support staff workload division, professional and skill development and liaison to other JSI offices and departments.

NH Tobacco Addiction Treatment Services (TATS) – SFY2001 - Present

Serve as Project Director for the NH TATS project, which is a follow on to the NH Tobacco Use Cessation and Counter Marketing Project completed in FY07. This contract serves as the hub for the NH Tobacco Resource Center, which incorporates: 1) the NH Smokers' Helpline offering free and confidential counseling and services in English, Spanish and Portuguese; 2) the promotion of the NH Smokers' Helpline through a variety of traditional and non-traditional media outlets; and 3) www.trytostoph.org, a web-based resource for NH tobacco users and 4) QuitWorks-NH a resource for NH clinicians working with their patients to quit using tobacco by providing them with a single portal for referring their patients who use tobacco for state-of-the-art treatment (www.quitworksnh.org). This initiative also includes the continued development of a consortium of health insurers who are willing to promote TTS-NH to their subscribers directly and endorse QuitWorks-NH to their contracted health care providers.

Expand and Promote Try-To Stop Resource Center

Serve as Project Director to expand and promote the NH Tobacco Helpline. With funding from the American Recovery and Reinvestment Act (ARRA), this project includes a population based media campaign that promotes free Nicotine Replacement Therapy (NRT) kits to a variety of audiences, including a pilot with employees of the Department of Transportation and their families, and then the entire state of NH. A variety of media will be used to promote the NH Tobacco Helpline including radio, TV, newspaper, bus and web advertising. Additionally, the plan includes a pilot project to implement systems change through Families First, where they will implement an electronic referral form to contact the Helpline rather than the fax referral currently in place.

NH Immunization Marketing

Serve as Project Director to develop a creative health marketing campaign, for the NH Immunization Program, that identifies priority audiences, best-practice outreach strategies, partner communication channels, effective educational outreach materials to advance the understanding of the health benefits of vaccines and immunizations and increase NH immunization rates. The team will review existing state and national materials, and create new graphics and logos.

NH Tobacco & Obesity Policy Project

Serve as Project Director to implement a feasibility assessment for implementing high-impact public policy in three identified domains of licensed child care settings, public schools and workplaces. This assessment is timely and a critical opportunity for NH stakeholders to engage in a collaborative educational process that will likely result in strengthening regulatory rules, implementation of high-impact public policy access strategies, educating municipalities and legislators and building stronger public health partnerships.

NH County Rankings Video Project -MATCH

- Co-Lead the process to collaborate with the NH State County Health Rankings Team to produce one or more 10 minute videos. The video(s) will focus on Public Health in NH as it relates to the NH County Health Rankings and the NH State Health Report. Data from the reports will be linked to stories gathered around the state that illustrate community actions to improve health or people impacted by improvements in public health. The video(s) will be used to educate and motivate NH individuals and communities into action to improve the health of their community and state

New Hampshire Public Health Emergency Planning Technical Assistance and Training

Co-created the development and implementation of a Public Information Officer Training for public health and safety officials and representatives of human service organizations likely to be called upon to fill a Public Information Officer (PIO) role in a public health event. The goal of this Regional PIO Training is to strengthen the communication skills of individuals to perform the role of a PIO in a public health emergency, including but not limited press releases, speaking with the press, key messaging, and audience definition. The training s continues on an as needed basis.

Communication Training

Researched, customized and implement a social communication training to help individuals identify their personal communication strengths and weaknesses in times of stress through interactive workshops. This training is an effective tool in organizational and leadership development, team building, and career planning and conflict resolution. To date this training has been provided to the following organizations: NH Tobacco Prevention and Control Program, NH Red Cross Granite Chapter, Community Health Institute, MIT Medical and JSI and continues to be offered by request.

Massachusetts Institute of Technology, Medical Department

Contracted to conduct a customer service assessment and training as part of an overall focused practice review resulting in the development of a customized customer service training to employees of the MIT Medical Department, building on the training originally developed for the OB/GYN service by customizing it to use in other services and to provide training sessions to employees of the MIT Medical Department.

NH Tobacco Use Cessation and Counter Marketing (TUCCM)

Served as Program and Media Manager for the NH TUCCM project completed June 30, 2007. This project incorporated three major components: 1) the toll free NH Smokers' Helpline offering services in English, Spanish and Portuguese through which smokers and other citizens of NH receive information on any aspect of tobacco and may be referred to state-of-the-art prevention and tobacco treatment resources, if appropriate; 2) the promotion of the NH Smokers' Helpline through a variety of traditional and non-traditional media outlets; and 3) a Tobacco Education Clearinghouse.

NH Try-To-STOP TOBACCO Resource Center

Served as Program Manager for the NH Try-To-STOP TOBACCO Resource Center, which incorporated three major components: 1) the Tobacco-Free Helpline offering services in English, Spanish and Portuguese through which smokers and other citizens of New Hampshire receive information on any aspect of tobacco and may be referred to state-of-the-art prevention and tobacco treatment resources, if appropriate; 2) the www.trytostop.org web site, home of the Quit Wizard, a self-guided, evidence-based Internet smoking cessation program; and 3) a Tobacco Education Clearinghouse.

Tobacco Technical Assistance and Development (TA)

Served as Project Director and TA Coordinator to develop and implemented a comprehensive needs assessment and strategic planning process that allowed the NH Tobacco Prevention and Control Program and its community partners to maximize the impact of limited resources with an emphasis on those who are most disparately impacted by tobacco. Concurrently, this project provided TA to existing NH tobacco cessation coalitions and utilized the data collected through the needs assessment to fund additional NH tobacco coalitions around the state.

The Circle Program, Plymouth, New Hampshire

Volunteer Coordinator/Mentor, August 1995 to August 1997

PROFESSIONAL ASSOCIATIONS

Circle Program, Mentor, 1993 to present

Concord Area Red Cross Board of Directors: 2001–2007, Vice-Chair, 2004–2005, President, 2005–2007

Comprehensive Cancer Collaborative Tobacco Prevention Workgroup

Tobacco Health Systems Change Collaborative 13 Workgroup Member – 13 States, CDC Funded

CDC Media Network Representative for NH

MSA Violation Monitoring National Workgroup

SHASTA A. JORGENSEN, M.P.H.

501 South Street, Second Floor, Bow, New Hampshire 03304 (603) 573-3300

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EDUCATION

BOSTON UNIVERSITY SCHOOL OF PUBLIC HEALTH, BOSTON, MASSACHUSETTS
Master of Public Health, Concentration in Social and Behavioral Science, 2010

UNIVERSITY OF REDLANDS, REDLANDS, CALIFORNIA
Bachelor of Arts, International Relations, 2001

EXPERIENCE

Community Health Institute, Bow, New Hampshire

Project Coordinator, March 2009 to present

Project Assistant, February 2003 to February 2009

JSI provides consultation to health care organizations in the areas of health services delivery, public health, practice management, information for decision-making, and program evaluation. Clients include government agencies, public and private health care providers (hospitals, group practices, community health centers, family planning organizations, health maintenance organizations, community-based coalitions and social service agencies). JSI is a health care consulting firm working with clients in the public and private sectors. Since 1978, JSI has provided consulting, research and training services for agencies and organizations seeking to improve the health of individuals, communities and nations.

NH Tobacco Addiction Treatment Services (TATS)

Serve as Project Coordinator for the NH TATS project, which is a follow on to the NH Tobacco Use Cessation and Counter Marketing Project completed in FY07. Incorporating the original three major components: 1) the toll free NH Smokers' Helpline offering services in English, Spanish and Portuguese through which smokers and other citizens of New Hampshire receive information on any aspect of tobacco and may be referred to state-of-the-art prevention and tobacco treatment resources, if appropriate; 2) the promotion of the NH Smokers' Helpline through a variety of traditional and non-traditional media outlets; and 3) a Tobacco Education Clearinghouse, which develops and distributes in bulk quantities high quality, culturally appropriate tobacco education materials. This initiative includes the development of a consortium of health insurers who are willing to promote TTS-NH to their subscribers directly and endorse QuitWorks-NH to their contracted health care providers, thus providing them with a uniform system and a single portal for referring their patients who use tobacco for state-of-the-art treatment.

Expand and Promote the Try-TO-STOP TOBACCO Resource Center of NH

Served as Project Coordinator to expand, promote and increase awareness and utilization of the evidence-based cessation tools and resources offered through the Try-To-STOP TOBACCO Resource Center of NH through the creation of a strategic plan that includes a population based media campaign and outreach to NH physicians and other clinical and public health professionals such as the Community Health Access Network (CHAN), the NH Medical Society, NH health insurance providers as well as statewide partners to implement systemic adoption of the US PHSG.

Dover Youth Empowerment Model Evaluation

Data Manager for the Dover Youth Empowerment Model Evaluation. Collected evidence of effectiveness of this youth empowerment model for the innovators of this model. Efforts include getting the program elected as a Center for Substance Abuse Prevention's Service-to-Science program and furthering the program along the continuum of evidence for eligibility in the SAMHSA National Registry of Evidence-based Programs.

Multistate Learning Collaborative

Project Coordinator for the RWJF-funded Multistate Learning Collaborative (MLC-3), a national collaborative effort to improve public health services and the health of communities by linking public health processes to health outcomes. Manage two learning collaboratives addressing childhood obesity and health improvement planning, and tobacco cessation among pregnant women and workforce development. Developed assessment tools and conduct public health network capacity assessments to inform NH public health regionalization process.

Engaging Smokers in Cessation through Financial Assistance Program

Through funding from the American Legacy Foundation coordinated with financial assistance programs in NH and RI to implement a demonstration project to connect low-income individuals who smoke with evidence-based cessation



- services. Trained credit counselors to assess smoking status of all clients, advise on the high personal costs of smoking and impact on their budget and refer clients to the state's quitline and developed tools to track progress of project.

New Hampshire Tobacco Use Cessation and Counter Marketing

Project Assistant of the New Hampshire Tobacco Cessation and Counter Marketing Project funded by the NH DHHS. This project incorporates three major components: 1) the toll free NH Smokers' Helpline offering services in English, Spanish and Portuguese through which smokers and other citizens of New Hampshire receive information on any aspect of tobacco and may be referred to state-of-the-art prevention and tobacco treatment resources, if appropriate; 2) the promotion of the NH Smokers' Helpline through a variety of traditional and non-traditional media outlets; and 3) a Tobacco Education Clearinghouse, which develops and distributes in bulk quantities high quality, culturally appropriate tobacco education materials.

New Hampshire Department of Health and Human Services, Rural Health and Primary Care Section

Project Assistant for the Healthcare Workforce Shortage Designation process for the state of New Hampshire. Purpose of project is to identify areas of the state that meet the federal criteria for Healthcare Professional Shortage Areas (HPSAs) and Medically Underserved Areas/Populations (MUA/Ps). Primary responsibilities include data managing of provider survey and make follow up calls to non-responsive providers.

NH Bureau of Emergency Management, Vulnerable Populations Emergency Preparedness Needs Assessment

Responsible for providing administrative and logistical support to the project including meeting logistics, focus group transcription and data management of emergency management director survey. The assessment includes collaboration with agencies working with special populations and in disaster response, an emergency management director survey and focus group data collection to detail emergency preparedness needs of these populations, identify gaps in organized emergency planning related to special populations, and develop recommendations to improve the capacity of emergency response system to meet these needs.

Smoking Cessation for Women of Reproductive Age: State-of-the-Art Tobacco Treatment

New Hampshire Department of Health and Human Services

Assist project director with administration of the development and implementation of a multifaceted project to increase the capacity of New Hampshire health care providers serving perinatal and reproductive-age women to systematically provide effective smoking cessation interventions in their clinical settings. The scope of work includes: adapting for New Hampshire providers the evidence-based training curriculum and supporting clinician and patient education materials, *Help Pregnant Women Stop Smoking: Its Time Well Spent*, developed by JSI with CDC funding; developing a universal and enrollment process for linking perinatal and reproductive-age women to the state-of-the-art proactive telephone-based tobacco treatment service of the Try-To-STOP TOBACCO Resource Center of New Hampshire; and promoting the adoption of evidence-based smoking cessation counseling and referral for tobacco treatment as a standard of care in publicly-funded family planning, prenatal and pediatric clinics, the Office of Community and Public Health's Home Visiting program, private health care clinics and medical offices and hospital settings.

Tobacco Technical Assistance and Development

New Hampshire Department of Health and Human Services

This project seeks to develop and implement a comprehensive needs assessment and strategic planning process that allows the NH Tobacco Prevention and Control Program and its community partners to maximize the impact of limited resources with an emphasis on those who are most disparately impacted by tobacco. Concurrently, this project is also providing technical assistance to existing tobacco cessation coalitions in NH and will utilize the data collected through the needs assessment to fund additional tobacco coalitions around the state. Provided conference logistics for the Tobacco Prevention and Control Conference.

NH Try-To-Stop Tobacco Resource Center

New Hampshire Department of Health and Human Services

The Resource Center incorporates three major components: 1) the Tobacco-Free Helpline offering services in English, Spanish and Portuguese through which smokers and other citizens of New Hampshire receive information on any aspect of tobacco and may be referred to state-of-the-art prevention and tobacco treatment resources, if appropriate; 2) the www.trytostop.org web site, home of the Quit Wizard, a self-guided, evidence-based Internet smoking cessation program; and 3) a Tobacco Education Clearinghouse, which develops and distributes in bulk quantities high quality, culturally appropriate tobacco education materials.

ANN MARIE RAKOVIC

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EDUCATION

HUNTER COLLEGE SCHOOL OF SOCIAL WORK, NEW YORK, NEW YORK

Master of Social Work, Dual concentration: Administration/Community Organization and Planning, 1989

HUNTER COLLEGE CITY UNIVERSITY OF NEW YORK, NEW YORK

Bachelor of Arts, Sociology, Counseling, 1983

EXPERIENCE

JSI, Boston, Massachusetts

Senior Staff Consultant, April 1997 to present

Program manager for national and state based projects related to health care systems and policy development, technical assistance and direct client services delivery implementation.

Smokers' Helpline, Massachusetts, Rhode Island, and New Hampshire Departments of Public Health: *Project Director*. Responsible to manage multi-faceted tri-state tobacco control initiatives. Oversee budget including American Reinvestment Act funding, client services, staff development, data reporting, and compliance and evaluation activities for: Helpline, Website, Materials Fulfillment Center and QuitWorks – innovative fax and electronic referral program. Customize services for participating hospitals and health centers. Administer distribution of nicotine replacement patches, and develop conceptual framework for web-based systems supporting distanced based call center operations. Advisor to Medicaid policy development on tobacco treatment reimbursement. Conduct stakeholder education with local legislators; respond to tobacco related media events.

Ryan White CARE Act (RWCA) Technical Assistance Contract (TAC), U.S. Department of Health and Human Services (HRSA), HIV/AIDS Bureau (HAB): *Project Manager* to JSI subcontract for the TAC. Responsible to train 8A (small, disadvantaged, minority organization certification) company in all aspects of contract performance and management. Provide leadership to JSI staff in accomplishing new services: innovative web-based technical assistance center, regional training curriculum and multidimensional technical assistance materials development.

Project Director to the TAC for 5 years during JSI prime contractor role, the first national RWCA technical assistance provider. Manage a pool of 400 consultants and six staff to provide on-site CARE Act grantee training and develop national training and resource materials. Liaise between federal government representatives, grantees and expert trainers. Oversee all aspects of program operations. Design grantee technical assistance needs assessment and evaluation processes, oversee implementation and develop related reports.

HIV CARE Consortia, Massachusetts Department of Health, AIDS Bureau: Led needs assessment analysis and comprehensive planning process for three HIV CARE consortia. Evaluated survey data and developed a customized, community-based services plan in each region.

New York Foundling Hospital, New York, New York

Director of Specialized Placement Department, 1991–1997

Responsible for the administration of 5 unique citywide Foster Care Programs. These included: pediatric AIDS and health care units, two diagnostic centers, foster homes for youth with behavioral and emotional disorders and several group homes.

Successfully re-structured 5 large independent programs into 1 department to operate more efficiently and reduce annual costs by 10%. Created and acquired funding for an innovative Therapeutic Foster Home program which prevented the institutionalization of children. Coordinated the agency's foster parent and staff training in the care of children with AIDS. Served as agency liaison to the Pediatric AIDS Unit of the New York City Administration for Children's Services. Annual budget: \$4.87 million, personnel: 60.

Project Basement/Probase, Inc., New York Foundling Hospital, New York, New York



Program Administrator, 1988–1991

Developed concept for the renovation of 3 abandoned community buildings purchased from the City of New York to re-house homeless families, and subsequently became project director. Created, administered and secured multi-funding for the Learning for Life youth peer leadership training and education curriculum. Directed youth AIDS prevention video production titled, "Hourglass - The Impact of AIDS on Adolescents." Co-founded and chaired the Manhattan Anti-Artha Management Coalition which prevented the displacement of tenants from 39 buildings. Conducted both program and community needs assessments utilized by several neighborhood organizations and Community Board 9 for strategic service planning. Liaison to the New York City Mayor's Office of the Homeless.

Assistant to the Director, 1986–1988

Awarded contract by the Rensselaer Institute for Entrepreneurial Development and the New York City Department of Health, for personal leadership and original work with adolescents in the field of AIDS education and pregnancy prevention. Supervised the community organization components of the agency. These included the Housing Resource, Youth Development, and Day Care Center teams. Expanded the agency's housing team role from neighborhood based services delivery to involvement in city and statewide advocacy projects.

Service Coordinator, 1983–1986

Identified and trained peer youth leaders to educate adults and children in the prevention of violence, pregnancy, substance abuse and AIDS. Presented socio-drama productions to various universities, professional conferences and youth retreats in the metropolitan area. Directed youth after-school program services. Increased parent involvement by conducting agency's first exercise and nutrition groups for parents and children. Coordinated day to day operations of all programs and served as interim casework supervisor. Developed program policy manual and redesigned staff training and development assessment and evaluation system.

Case Worker, 1979–1983

Within three months opened the agency's first adolescent girls' recreation program through extensive outreach towards hard to engage neighborhood youth. Provided family centered casework services to children at risk of foster care placement. Developed and supervised after-school recreation programs. Conducted youth socialization groups. Managed walk-in clinic, intake clients, emergency food and entitlement benefit referrals.

CERTIFICATIONS

- Integrated Holistic Health Studies, Post Graduate, Lesley University, MA, 2002
- New York State Social Work Certification, Advanced level, 1996
- 7A Alternative Housing Manager (New York City Department of Housing Preservation and Development), 1990
- Community Mediation (Community Dispute Resolution Centers Program), 1986
- Building Healing Communities for Children (Unitas Training Institute), 1983

AWARDS

Recipient of the 1997 Diego Lopez Memorial AIDS Service Award, NASW New York City Chapter, HIV/AIDS Committee.

LANGUAGES

Conversational command of Spanish.

KRISTEN RISLEY, MSW

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EDUCATION

BOSTON UNIVERSITY

Master of Social Work, Dual concentration: Administration/Community Organization and Planning, 2005

UNIVERSITY OF MASSACHUSETTS/AMHERST

Bachelor of Business Management, 1999

EXPERIENCE

JSI Research & Training Institute, Inc., Boston, Massachusetts

Smokers' Helpline

Operations Manager, August 2008 - present

Responsibilities include overseeing all functions of the Tri-state Smoker's Helpline including the automated telephone system, the provision of telephone screening, assessment, education and referral for all callers, the tracking system and ongoing evaluation of call center including data analysis. Oversee technological infrastructure including automated call center telephone, Oracle database and computer systems. Manage vendor relations including nicotine patch fulfillment center and billing.

John Snow, Inc. and World Education, Inc

Interim Director of Operations, November 2007 – August 2008

Oversaw organizations' operational policies, objectives, and initiatives. Responsible for evaluating current and proposed systems and procedures and implementing changes to improve efficiency and efficacy of organizations. Ensured smooth work-flow for 200 person office by acting as a liaison between landlord, management, departments, and employees. Managed relationships with vendors, including monitoring content, negotiating contracts, and ensuring quality control.

JSI International Division

Program Manager, September 2005 – November 2007

Acted as the primary home-office contact to USAID-funded health projects in Ukraine and Indonesia in providing substantive guidance to the project with an understanding of the projects' goals, objectives, and structure; as well as attention to the geopolitical, cultural and legislative constraints that bind them; monitored \$45 million of budgets; managed contracts, subcontracts consultant recruitment, technical requests, and acted as liaison with USAID Missions on all contractual, administrative and financial matters. Also contributed to the development and refinement of the JSI/Boston project support systems and procedures including organizing skills building and professional development workshops for department, and a reorganization of orientation methods and systems; participated in the development and writing of proposals for new business development.

Budget Form

**New Hampshire Department of Health and Human Services
COMPLETE ONE BUDGET FORM FOR EACH BUDGET PERIOD**

Bidder/Program Name: Community Health Institute

Budget Request for: NH Tobacco Helpline Operation and Sustainability
(Name of RFP)

Budget Period: April 1, 2013 - June 30, 2013

1. Total Salary/Wages	\$ 35,949.44	\$ -	\$ 35,949.44
2. Employee Benefits	\$ 13,660.79	\$ -	\$ 13,660.79
3. Consultants	\$ 2,010.00	\$ -	\$ 2,010.00
4. Equipment:	\$ -	\$ -	\$ -
Rental	\$ 798.21	\$ -	\$ 798.21
Repair and Maintenance	\$ 798.21	\$ -	\$ 798.21
Purchase/Depreciation	\$ 798.21	\$ -	\$ 798.21
5. Supplies:	\$ -	\$ -	\$ -
Educational	\$ -	\$ -	\$ -
Lab	\$ -	\$ -	\$ -
Pharmacy	\$ -	\$ -	\$ -
Medical	\$ -	\$ -	\$ -
Office	\$ 1,797.47	\$ -	\$ 1,797.47
6. Travel	\$ -	\$ -	\$ -
7. Occupancy	\$ 3,594.94	\$ -	\$ 3,594.94
8. Current Expenses	\$ -	\$ -	\$ -
Telephone	\$ 1,500.00	\$ -	\$ 1,500.00
Postage	\$ 600.00	\$ -	\$ 600.00
Subscriptions	\$ -	\$ -	\$ -
Audit and Legal	\$ -	\$ -	\$ -
Insurance	\$ -	\$ -	\$ -
Board Expenses	\$ -	\$ -	\$ -
9. Software	\$ -	\$ -	\$ -
10. Marketing/Communications	\$ 1,000.00	\$ -	\$ 1,000.00
11. Staff Education and Training	\$ 700.00	\$ -	\$ 700.00
12. Subcontracts/Agreements	\$ 2,700.00	\$ -	\$ 2,700.00
13. Other (specific details mandatory):	\$ -	\$ -	\$ -
14. Indirect			
Information Systems (indirect) 3%	\$ -	\$ 1,977.82	\$ 1,977.82
Human Resources (indirect) 2%	\$ -	\$ 1,318.55	\$ 1,318.55
General Administration (indirect) 2%	\$ -	\$ 1,318.55	\$ 1,318.55
Payroll and Accounting (indirect) 3%	\$ -	\$ 1,977.81	\$ 1,977.81
TOTAL	\$ 65,907.27	\$ 6,592.73	\$ 72,500.00

Indirect: Information Systems (3% of budget total); Human Resources (2%); General Administration (2%); and Payroll and Accounting (3%)
TOTAL=10%

Indirect As A Percent of Direct

10.0%

Budget Form

New Hampshire Department of Health and Human Services COMPLETE ONE BUDGET FORM FOR EACH BUDGET PERIOD

Bidder/Program Name: Community Health Institute

Budget Request for: NH Tobacco Helpline Operation and Sustainability

(Name of RFP)

Budget Period: July 1, 2013 - June 30, 2014

1. Total Salary/Wages	\$	144,415.73	\$	-	\$	144,415.73	
2. Employee Benefits	\$	54,877.98	\$	-	\$	54,877.98	
3. Consultants	\$	8,040.00	\$	-	\$	8,040.00	
4. Equipment:	\$	-	\$	-	\$	-	
Rental	\$	3,246.90	\$	-	\$	3,246.90	
Repair and Maintenance	\$	3,246.90	\$	-	\$	3,246.90	
Purchase/Depreciation	\$	3,246.90	\$	-	\$	3,246.90	
5. Supplies:	\$	-	\$	-	\$	-	
Educational	\$	2,000.00	\$	-	\$	2,000.00	
Lab	\$	-	\$	-	\$	-	
Pharmacy	\$	-	\$	-	\$	-	
Medical	\$	-	\$	-	\$	-	
Office	\$	7,220.79	\$	-	\$	7,220.79	
6. Travel	\$	1,000.00	\$	-	\$	1,000.00	
7. Occupancy	\$	14,441.57	\$	-	\$	14,441.57	
8. Current Expenses	\$	-	\$	-	\$	-	
Telephone	\$	6,000.00	\$	-	\$	6,000.00	
Postage	\$	2,400.00	\$	-	\$	2,400.00	
Subscriptions	\$	-	\$	-	\$	-	
Audit and Legal	\$	-	\$	-	\$	-	
Insurance	\$	-	\$	-	\$	-	
Board Expenses	\$	-	\$	-	\$	-	
9. Software	\$	-	\$	-	\$	-	
10. Marketing/Communications	\$	3,000.00	\$	-	\$	3,000.00	
11. Staff Education and Training	\$	1,000.00	\$	-	\$	1,000.00	Indirect: Information
12. Subcontracts/Agreements	\$	9,500.00	\$	-	\$	9,500.00	Systems (3% of budget
13. Other (specific details mandatory):	\$	-	\$	7,908.96	\$	7,908.96	total); Human Resources
14. Indirect							(2%); General
Information Systems (indirect) 3%	\$	-	\$	5,272.65	\$	5,272.65	Administration (2%); and
Human Resources (indirect) 2%	\$	-	\$	5,272.65	\$	5,272.65	Payroll and Accounting (3%)
General Administration (indirect) 2%	\$	-	\$	7,908.97	\$	7,908.97	TOTAL=10%
Payroll and Accounting (indirect) 3%	\$	-	\$	-	\$	-	
TOTAL	\$	263,636.77	\$	26,363.23	\$	290,000.00	

Indirect As A Percent of Direct

10.0%

Budget Form

**New Hampshire Department of Health and Human Services
COMPLETE ONE BUDGET FORM FOR EACH BUDGET PERIOD**

Bidder/Program Name: Community Health Institute

Budget Request for: NH Tobacco Helpline Operation and Sustainability
(Name of RFP)

Budget Period: July 1, 2014 - June 30, 2015

1. Total Salary/Wages	\$ 143,011.24	\$ -	\$ 143,011.24	
2. Employee Benefits	\$ 54,344.27	\$ -	\$ 54,344.27	
3. Consultants	\$ 8,040.00	\$ -	\$ 8,040.00	
4. Equipment:		\$ -	\$ -	
Rental	\$ 3,129.09	\$ -	\$ 3,129.09	
Repair and Maintenance	\$ 3,129.09	\$ -	\$ 3,129.09	
Purchase/Depreciation	\$ 3,129.09	\$ -	\$ 3,129.09	
5. Supplies:		\$ -	\$ -	
Educational	\$ 4,000.00	\$ -	\$ 4,000.00	
Lab		\$ -	\$ -	
Pharmacy		\$ -	\$ -	
Medical		\$ -	\$ -	
Office	\$ 7,150.56	\$ -	\$ 7,150.56	
6. Travel	\$ 1,000.00	\$ -	\$ 1,000.00	
7. Occupancy	\$ 14,301.12	\$ -	\$ 14,301.12	
8. Current Expenses		\$ -	\$ -	
Telephone	\$ 6,000.00	\$ -	\$ 6,000.00	
Postage	\$ 2,400.00	\$ -	\$ 2,400.00	
Subscriptions		\$ -	\$ -	
Audit and Legal		\$ -	\$ -	
Insurance		\$ -	\$ -	
Board Expenses		\$ -	\$ -	
9. Software		\$ -	\$ -	
10. Marketing/Communications	\$ 3,000.00	\$ -	\$ 3,000.00	
11. Staff Education and Training	\$ 1,000.00	\$ -	\$ 1,000.00	
12. Subcontracts/Agreements	\$ 10,000.00	\$ -	\$ 10,000.00	
13. Other (specific details mandatory):		\$ -	\$ -	
14. Indirect				
Information Systems (indirect) 3%		\$ 7,909.66	\$ 7,909.66	Indirect: Information Systems (3% of budget total); Human Resources (2%); General Administration (2%); and Payroll and Accounting (3%) TOTAL=10%
Human Resources (indirect) 2%		\$ 5,273.11	\$ 5,273.11	
General Administration (indirect) 2%		\$ 5,273.11	\$ 5,273.11	
Payroll and Accounting (indirect) 3%		\$ 7,909.66	\$ 7,909.66	
TOTAL	\$ 263,634.46	\$ 26,365.54	\$ 290,000.00	

Indirect As A Percent of Direct

10.0%