



**Public Service
of New Hampshire**

The Northeast Utilities System



St. Mary's Bank



Southern
New Hampshire
University

Forum Sponsors:

Thanks to Lead Sponsor: Public Service of New Hampshire • Secondary Sponsors: Southern New Hampshire University and New Hampshire Electric Co-op • Supporting Sponsors: St Mary's Bank and Senator John Gallus • Friendship Sponsors: Demers & Blaisdell, Inc. and Moody Street Pictures

Event Contributors:

This is a cooperative event between the NH Canada Trade Council and the Consulate General of Canada; the Quebec Delegation in Boston; the New England-Canada Business Council; the Business & industry Association of NH; the NH High Tech Council; the Franco-American Center of NH and the Euclide Gilbert French Language Foundation.

The New Hampshire Canada Trade Council

<http://sos.nh.gov/nhtrade.aspx>



2
0
1
2

Talk Trade, Take Action:
New Hampshire - Canada Trade Council's
Economic Development Forum

August. 13, 2012

Grappone Conference Center, Concord, NH
Conference & Reception: 8:45 AM – 6:30 PM

Forum Agenda - AM

Forum Greetings 8:45-9:00

Open: Rep. Edmond Gionet, NHCTC Chair
Welcome: Gov. John Lynch
Hon. Wm. O'Brien, Speaker of the House
Hon. Louis D'Allesandro, NH Senate

Forum Moderator

Mike Nikitas, Anchor & Host of "This Week In Business," NECN

Keynote with Senator Shaheen & Consul General Binns 9:00-9:25 *Trade Relations, Beyond the Border and the long-standing friendship between NH and Canada*

Introductions: Senator Louis D'Allesandro
Hon. Jeanne Shaheen, U.S. Senator - NH
Hon. Patrick Binns, Consul General of Canada

Session 1 9:30-10:15 *Public & Private Partnerships: Reigniting the QC Chamber of Commerce MOU with NH Business & Industry Association* Introductions: Benoit Lamontagne, NH Dept of Resources & Economic Dev James Roche, President - NH Business & Industry Association Michel Lefebvre, Director - Quebec Federation of Chambers of Commerce Marie-Claude Francoeur, Quebec Delegate George Bald, Commissioner - NH Dept of Resources & Economic Dev

Break

Session 2 10:30-11:15 *Industrial Collaborative Opportunities: US & CA industrial-oriented companies operating and manufacturing in NH*

Introductions: Rep. David Knox
Robert Bouchard, President - Rotobec
Peter W. Brown, Of Counsel - PretiFlaherty
Stuart Arnett, Better Future Alliance

Session 3 11:30 -12:15 *Small Businesses & Women Owned Business: How entrepreneurship opportunities serve northern NH and Lower Canada*

Introductions: Hon. Ricia McMahon
Marie Josée Vailliant, CEO - Kheops International
Marilanne Cooper, Executive Director - WREN
Ellen S. Kief, Attorney at Law - Immigration

Forum Agenda - PM

Luncheon Keynote & Networking Lunch 12:30 - 1:45

Introductions: Senator John Gallus
Orville B. "Bud" Fitch, State Director for Sen. Kelly Ayotte

Keynote: John Hallé, President & CEO of Cate Street Capital, Inc.

Lunch Served

Session 4 2:00 - 2:45 *Educational/Academic: How educational programs and international student exchange can impact or enhance trade and economic development*

Introductions: Dr. Tony Cicerone, Professor - Bridgewater State University
Dr. Thad Guldbrandsen, Professor - Plymouth State University
Dr Ross Gittell, Chancellor - Community College System of NH
Dr. Mehdi Farashahi, Professor - John Molson School of Business, Concordia University

Session 5 3:00 - 3:45 *Alternative Energy Development: How modern energy projects are economic development: Do biofuels and conservation go hand in hand? Can an energy corridor allow for hydro/gas without effecting tourism? Why are wind facilities on undevelopable land worth investing in?*

Introductions: Bill Gardner, NH Secretary Of State
Pat McDermott, Sr. Vice President - Public Service Company of NH
Gilbert Bennett, Vice President - NALCOR Lower Churchill Project
Rick Janega, President - Emera Newfoundland and Labrador
Daniel Whyte, Sr. Vice President - Brookfield Power

Wrap-Up and Analysis 4:00 - 4:30 *The Future: How we follow up and continue the discussion in our own specific ways*

Close: Moderator Mike Nikitas - NECN
Bob Good, President - NECBC
Rep. Raymond Gagnon - NHCTC

Thank You: Rep. Edmond Gionet, Chair - NHCTC

Reception 4:30-6:30

Canadian Consul General Binns
Quebec Delegate Marie-Claude Francoeur