



STATE OF NEW HAMPSHIRE
Honorarium or Expense Reimbursement Report (RSA 14-C)
For Legislators and Legislative Employees

Type or Print all Information Clearly:
Name: JAMES P. GRAY Work Phone #: (603) 271-3074
Work Address: 107 NORTH MAIN ST. Room 105. CONCORD, NH 03301
Office/Appointment/Employment held: STATE SENATOR

Source of Expense Reimbursement, Honorarium, Ticket or Free Admission, or Meals and/or Beverages
List the full name, post office address, occupation, and principal place of business, if any, of the source of any reportable expense reimbursement, honorarium, ticket or free admission to a political, charitable, or ceremonial event, or meals or beverages consumed at a meeting or event, the purpose of which is to discuss official business, with a value greater than \$50.

If the source is an Individual:
Name of Source:
Post Office Address:
Occupation:
Principal Place of Business:

If the source is a Corporation or other Entity:
Name of Corporation or Entity: BUSINESS & INDUSTRY ASSOCIATION
Name of Person Representing the Corporation/Entity: LORA MCMAHON
Work Address of Person Representing the Corporation/Entity: 122 NORTH MAIN ST, CONCORD NH 03301

I am reporting:
[checked] An Expense Reimbursement with value over \$50.00. (For costs that are waived, forgiven, reduced, prepaid, or reimbursed by a third party (other than the General Court) for attendance at a qualified event, pursuant RSA 14-C:2, III.)
Value of Expense Reimbursement: \$ 339 Date Received: 12/03-04/23 If exact value is unknown, provide an estimate of the value of the gift or honorarium and identify the value as an estimate. [] Exact [checked] Estimate

[] An Honorarium with value over \$50.00. (For payment from third parties for an appearance, speech, written article or other document, service as a consultant or advisor, or participation in a discussion group or similar activities related to legislative matters, pursuant to RSA 14-C:2, V.)
Value of Honorarium: Date Received: If exact value is unknown, provide an estimate of the value of the gift or honorarium and identify the value as an estimate. [] Exact [] Estimate

[] A ticket or free admission to a political, charitable, or ceremonial event with value over \$50.00. (Pursuant to RSA 14-C:4, I.)

[] Meals and/or beverages consumed at a meeting or event the purpose of which is to discuss official business with value over \$50.00. (Pursuant to RSA 14-C:4, II.)

[] A Donation to a State or National Legislative Association Event. (Pursuant to RSA 14-C:2, IV(b)(15).)

TURN OVER TO CONTINUE

For a report relating to an Expense Reimbursement or Honorarium, you are required to attach a copy of the agenda or an equivalent document which addresses the subjects addressed and the time schedule of all activities at the event. Indicate below the names of the sponsors of activities in cases where they are not indicated on the agenda or equivalent document.

SEE ATTACHED

Provide a brief description of the service or event that gave rise to this Expense Reimbursement, Honorarium, ticket or free admission to a political, charitable, or celebratory event, or meals or beverages.

THE GOALS OF THE LEADERSHIP SUMMIT WERE TO FACILITATE A ROBUST EXCHANGE OF INFORMATION / IDEAS BETWEEN ELECTED AND APPOINTED STATE PUBLIC POLICY LEADERS AND BUSINESS LEADERS; HELP BUILD FRIENDLY, RESPECTFUL RELATIONSHIPS.

Source of a Donation to a State or National Legislative Association Event

Provide an itemized report of all individuals, corporations, or other entities from whom you received a donation on behalf of a state or national legislative association event.

Full Name of Donator	Post Office Address	Value of Donation	Date Received	Name of Legislative Association

(Attach Additional Sheets if Necessary)

"I have read RSA 14-C and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief."

James P. Gray
SIGNATURE OF FILER

12/12/23
DATE FILED

RSA 14-C:7 Penalty. Any person who knowingly fails to comply with the provisions of this chapter or knowingly files a false report shall be guilty of a misdemeanor. Please provide the following information about the person filing this report.

This information will not be made public:

Home Phone: [REDACTED]

[REDACTED] 03301

**NEW
HAMP
SHIRE
BIA**

**9TH ANNUAL
LEADERSHIP
SUMMIT**

SPONSORED BY

DINNER



LUNCH

BAE SYSTEMS

HORS D'OEUVRES



AFTER DINNER NETWORKING



REGISTRATION AND NAME BADGE



DECEMBER 3 - 4, 2023

MOUNTAIN VIEW GRAND RESORT

PRESENTED BY

EVERSOURCE

SUNDAY, DECEMBER 3

5:30 - 7:00 PM

**REGISTRATION AND NETWORKING RECEPTION
CRYSTAL BALLROOM**

7:00 - 8:30 PM

DINNER, CRYSTAL BALLROOM

8:30 PM

AFTER-DINNER NETWORKING, HARVEST TAVERN

MONDAY, DECEMBER 4

7:00 - 8:00 AM
BREAKFAST, CRYSTAL BALLROOM

8:00 - NOON
CONCURRENT POLICY SESSIONS, PRESIDENTIAL HALL
(SEPARATE BUILDING FROM MAIN HOTEL)

Please note: State policy leaders will be divided into three groups, alphabetically by last name, rotating at the conclusion of each policy session to the next session. By noon, state policy leaders will have had the benefit of participating in three separate policy sessions. Session descriptions are on the next page.

8:00 - 9:00 AM
CONCURRENT POLICY SESSIONS, PRESIDENTIAL HALL

9:00 - 9:30 AM
NETWORKING BREAK, PRESIDENTIAL FOYER

9:30 - 10:30 AM
REPEAT CONCURRENT POLICY SESSIONS, PRESIDENTIAL HALL
State policy leaders rotate to next session

10:30 - 11:00 AM
NETWORKING BREAK, PRESIDENTIAL FOYER

11:00 AM - NOON
REPEAT CONCURRENT POLICY SESSIONS, PRESIDENTIAL HALL
State policy leaders rotate to last session

NOON - 1:00 PM
LUNCH, HARDING ROOM

CLOSING REMARKS
Michael Skelton, President & CEO, Business & Industry Association

SUPPORTING SPONSORS



AGGENDA

2023 POLICY SESSIONS

THE HOUSING WE NEED: IF YOU BUILD IT THEY WILL COME

CLEVELAND ROOM

New Hampshire's well-documented lack of available, affordable housing is contributing to our next generation workforce leaving the state. Every potential Granite State worker who leaves because housing is neither available, nor affordable, makes hiring that much more difficult for employers around the state. Estimates show that up to 90,000 new housing units will be needed over the next 40 years to meet expected demand. This workshop will examine why housing development is lagging in New Hampshire, what has been accomplished recently to mitigate the housing shortage, and what innovative new proposals will be discussed in the 2024 legislative session.

Moderator: David A. Juvet, Senior Vice President of Public Policy, Business & Industry Association

- **Natch Greyes**, Government Affairs Counsel, NH Municipal Association
- **Ben Frost**, Deputy Executive Director, NH Housing
- **Representative Scott Wallace**, NH House of Representatives

MEETING DEMAND: SITING & SOURCES FOR THE FUTURE OF NEW HAMPSHIRE

ROOSEVELT ROOM

As it currently stands, the energy facility siting process presents undue delays, inconsistencies, and the Site Evaluation Committee struggles to meet quorum. Without a clear and consistent energy facility siting process, the Granite State will continue struggling to attract new projects that would bring clean, lower-cost energy sources. With electrification on the horizon and the rising cost of energy influenced by world events and regional infrastructure challenges, it is more imperative than ever for New Hampshire to streamline energy facility siting and attract projects to enhance grid stability, winter reliability, and lower energy costs locally. Expert panelists will discuss the cost of energy, the Twin States Clean Energy Project, siting, sources, and more.

Moderator: Kirsten Koch, Vice President of Public Policy, Business & Industry Association

- **Terron Hill**, Clean Energy Development Director, National Grid
- **Barry Needleman**, Managing Director, McLane Middleton, Professional Association
- **Lisa Shapiro**, Chief Economist, Gallagher, Callahan & Gartrell

A LEADING STATE FOR BUSINESS: HOW NEW HAMPSHIRE'S BUSINESS CLIMATE STACKS UP

COOLIDGE ROOM

New Hampshire's business climate and economic competitiveness currently stacks up well compared to other New England states and in various media sponsored rankings of "best states for business." In today's modern economy, however, other states are upping their game in terms of incentives and policy changes as the competition for talent and jobs increases dramatically. Leading experts will share their insights on new strategies and tactics New Hampshire needs to embrace to ensure the Granite State remains economically competitive and "in the game" to be considered a leading state for business nationally.

Moderator: Michael Skelton, President & CEO, Business & Industry Association

- **Taylor Caswell**, Commissioner, N.H. Department of Business and Economic Affairs
- **Kat Saunders**, Partner, Economic Leadership LLC

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ENVIRONMENTAL CONSULTANTS



PHILIP MORRIS
INTERNATIONAL

2023 NH LEADERSHIP SUMMIT PANELIST BIOS



TAYLOR CASWELL, COMMISSIONER, NH BEA

Taylor is the first commissioner of the N.H. Department of Business and Economic Affairs. Appointed to the position by Gov. Chris Sununu in 2017, and reappointed in 2021, he serves as chief economic and marketing official for the state and oversees the Divisions of Economic Development and Travel & Tourism Development. In 2020, Gov. Sununu named Commissioner Caswell to lead New Hampshire's economic relief recovery efforts in the face of the coronavirus pandemic. In addition to maintaining BEA's role in supporting and deploying relief programming for employers, the commissioner has also led the Governor's Office for Emergency Relief and Recovery (GOFERR), with responsibility for transparent development, deployment and management of more than \$3 billion in federal COVID relief and stimulus funds to New Hampshire. Before joining BEA, he was executive director of the N.H. Community Development Finance Authority and served as the New England regional administrator for the U.S. Housing and Urban Development, a White House-level appointment.



BEN FROST, DEPUTY EXECUTIVE DIRECTOR, NH HOUSING

As deputy executive director and chief legal officer for New Hampshire Housing, Ben manages external relations, legislative initiatives and strategic planning, and provides legal guidance on program implementation. He frequently presents on issues concerning affordable and workforce housing and land use law. Ben serves on the Legislative Committee of the N.H. Planners Association. He holds Bachelor of Arts and Master of Arts degrees in geography from Colgate University and Syracuse University, and a J.D. from Cornell Law School with a concentration in business law and regulation.



NATCH GREYES GOVERNMENT AFFAIRS COUNSEL, NH MUNICIPAL ASSOCIATION

While Natch may be best known for his love of carnivorous plants, his real job is advocating for NHMA's member municipalities at the New Hampshire Legislature and providing them with legal advice and training. He is routinely featured in New Hampshire-based publications focusing on a municipal audience, chairs the municipal bar section, and can often be found providing training at NHMA's partner events – especially those that take place in a bog. Before joining NHMA, Natch was a prosecutor. He received his bachelor's degree from Clark University and his law degree from William & Mary.



TERRON HILL, CLEAN ENERGY DEVELOPMENT DIRECTOR, NATIONAL GRID

Terron is responsible for facilitating a clean energy future for National Grid's electric transmission and distribution business in New England, moving forward innovations and new investments to support renewable energy development. Terron is also project director for the Twin States Clean Energy Link, a new high voltage direct current interconnector that will help deliver clean hydro and offshore wind power across New England and Quebec. In this role, Terron is responsible for overall project development and commercialization. Terron has led numerous teams in his almost 20 years at National Grid in transmission business development, regulatory strategy, ISO-NE and NYISO wholesale electricity markets, grid innovation, NERC and reliability compliance, and corporate strategy.



BARRY NEEDLEMAN, MANAGING DIRECTOR, MCLANE MIDDLETON

Barry has almost 30 years of experience handling environmental and energy matters for regional and national clients. He does a substantial amount of energy facility siting work, primarily before the New Hampshire Site Evaluation Committee, on numerous types of projects ranging from fossil and renewable generation to electric and gas transmission. He has experience litigating a variety of environmental cases in state and federal courts such as insurance and third-party cost recovery claims at former manufactured gas plants and the defense of statewide MTBE contamination claims. He also litigates administrative matters

before state appellate councils regarding permit appeals under various environmental programs. He regularly represents clients in environmental matters involving permitting, compliance counseling and defense of administrative and judicial enforcement actions. Barry chairs McLane Middleton's Energy Practice Group. Barry received his Bachelor of Arts from Clark University, his J.D. from Lewis & Clark Law School and his Master of Laws (Environmental) from George Washington University Law School.



KAT SAUNDERS, PARTNER, ECONOMIC LEADERSHIP LLC

Kat is head of strategy and leadership for Economic Leadership, a consultancy currently working in more than a dozen states to develop economic and workforce strategies. A specialist in economic development, talent attraction and real estate, she advises clients on building effective marketing and communications programs to produce results that shift the perception and reputation of client communities while engaging stakeholders in the overall economic development process. Before joining Economic Leadership, Kat was executive vice president of client strategy for place marketing firm, Development Counsellors International based in New York City. There, she led the statewide economic development and talent attraction strategy for Florida Power & Light and the JAXUSA Partnership. Kat is a graduate of Florida State University, where she studied public relations, business and political science.



LISA K. SHAPIRO, CHIEF ECONOMIST, GALLAGHER, CALLAHAN & GARTRELL

Dr. Shapiro is chief economist at Gallagher, Callahan & Gartrell in Concord. She analyzes economic and industry trends and works with businesses and nonprofit organizations on strategic and economic issues. For more than 20 years, she has been involved in energy, taxes, housing and health care. Dr. Shapiro frequently testifies before the New Hampshire Legislature. She works on matters before regulatory agencies and has appeared as an expert witness regarding fiscal and economic impacts of energy infrastructure projects. She has authored studies and provided strategic advice on the effects of a statewide property tax, various business tax proposals, and public investments and infrastructure. Dr. Shapiro served on the commission established to achieve long-term viability of the New Hampshire Retirement System, and was appointed by two governors to serve as chair of the New Hampshire Retirement System Board of Trustees. She is a former member of the Federal Reserve Bank of Boston's New England Public Policy Center Advisory Board and the Josiah Bartlett Center for Public Policy. Dr. Shapiro holds a Ph.D. in Economics from Johns Hopkins University.



REPRESENTATIVE SCOTT WALLACE

Rep. Wallace was educated at Pinkerton Academy and graduated in 1983 from the scientific curriculum. He studied mechanical engineering at the University of New Hampshire. He has been a Danville resident since 1997. He has been a master certified automobile technician since 1995, an FAA-licensed commercial helicopter pilot with fixed wing ratings, too. He has owned and operated franchised retail auto repair facilities and retail tire stores in Merrimack, N.H., and Lowell, Mass., since 2002.



BUSINESS & INDUSTRY ASSOCIATION
New Hampshire's Statewide
Chamber of Commerce

Rotation Schedule for Concurrent Policy Sessions

Group 1: State Policy Leaders

Susan	Almy	New Hampshire House of Representatives
Judy	Aron	New Hampshire House of Representatives
Taylor	Caswell	NH Department of Business & Economic Affairs
Shannon	Chandley	New Hampshire Senate
George	Copadis	NH Department of Employment Security
Lou	D'Allesandro	New Hampshire Senate
Frank	Edelblut	NH Department of Education
Jess	Edwards	New Hampshire House of Representatives
Bill	Gannon	New Hampshire Senate
Carrie	Gendreau	New Hampshire Senate
Aaron	Goulette	New Hampshire House of Representatives

Group 1 Rotation Schedule

8:00 a.m. – 9:00 a.m.	Session A, Cleveland Room, The Housing We Need: If You Build it They Will Come
9:30 a.m. – 10:30 a.m.	Session B, Roosevelt Room, Meeting Demand: Siting & Sources for the Future of New Hampshire
11:00 a.m. – Noon	Session C, Coolidge Room, A Leading State for Business: How New Hampshire's Business Climate Stacks Up



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Rotation Schedule for Concurrent Policy Sessions

Group 2: State Policy Leaders

James	Gray	New Hampshire Senate
Chase	Hagaman	NH Department of Business & Economic Affairs
Dan	Innis	New Hampshire Senate
Shawn	Jasper	NH Department of Agriculture, Markets, & Food
Joseph	Kenney	New Hampshire Executive Council
Donald	Kreis	Office of the Consumer Advocate
Tim	Lang	New Hampshire Senate
Robert	Lynn	New Hampshire House of Representatives
Ahni	Malachi	NH Human Rights Commission
Sherman	Packard	New Hampshire House of Representatives
Howard	Pearl	New Hampshire Senate

Group 2 Rotation Schedule

8:00 a.m. – 9:00 a.m.	Session B, Roosevelt Room, Meeting Demand: Siting & Sources for the Future of New Hampshire
9:30 a.m. – 10:30 a.m.	Session C, Coolidge Room, A Leading State for Business: How New Hampshire's Business Climate Stacks Up
11:00 a.m. – Noon	Session A, Cleveland Room, The Housing We Need: If You Build it They Will Come



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Rotation Schedule for Concurrent Policy Sessions

Group 3: State Policy Leaders

Rene Pelletier	NH Department of Environmental Services
Rebecca Perkins Kwoka	New Hampshire Senate
Robert Quinn	NH Department of Safety
Denise Ricciardi	New Hampshire Senate
Cindy Rosenwald	New Hampshire Senate
David Scanlan	New Hampshire Secretary of State
Lindsey Stepp	New Hampshire Department of Revenue Admin.
Len Turcotte	New Hampshire House of Representatives
Michael Vose	New Hampshire House of Representatives
Ruth Ward	New Hampshire Senate
Rebecca Whitley	New Hampshire Senate

Group 3: Rotation Schedule

8:00 a.m. – 9:00 a.m.	Session C, Coolidge Room, A Leading State for Business: How New Hampshire's Business Climate Stacks Up
9:30 a.m. – 10:30 a.m.	Session A, Cleveland Room, The Housing We Need: If You Build it They Will Come
11:00 a.m. – Noon	Session B, Roosevelt Room, Meeting Demand: Siting & Sources for the Future of New Hampshire