

STATE OF NEW HAMPSHIRE

Honorarium or Expense Reimbursement Report
Executive Branch – RSA 15-B



Type or Print all Information Clearly:

Name: DAVID m SCANLAN Work Phone No. 603-271-3242
First Middle Last

Work Address: State House, Room 204, 107 N. MAIN ST., Concord, NH 03301

Office/Appointment/Employment held: Secretary of State

List the full name, post office address, occupation, and principal place of business, if any, of the source of any reportable honorarium or expense reimbursement. When the source is a corporation or other entity, the name and work address of the person representing the corporation or entity in making the honorarium or expense reimbursement must be provided in addition to the name of the corporation or entity.

Source of Honorarium or Expense Reimbursement:

Name of source: Business and Industry Association
First Middle Last

Post Office Address: _____

Occupation: _____

Principal Place of Business: _____

If source is a Corporation or other Entity:

Name of Corporation or Entity: _____

Name of Corporate/Entity Representative: _____

Work Address of Representative: _____

Value of Honorarium: _____ Date Received: _____ *If exact value is unknown, provide an estimate of the value of the gift or honorarium and identify the value as an estimate.* Exact ___ Estimate ___

Value of Expense Reimbursement: \$325 Date Received: _____ *A copy of the agenda or an equivalent document must be attached to this filing.* Exact Estimate ___

Briefly describe the service or event this Honorarium or Expense Reimbursement relates to:

9th Annual Leadership Summit

"I have read RSA 15-B and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief."

[Signature]
Signature of Filer

12/5/2023
Date Filed

RSA 15-B:9 Penalty. Any person who knowingly fails to comply with the provisions of this chapter or knowingly files a false report shall be guilty of a misdemeanor.

Return to: Secretary of State's Office, 107 North Main Street, State House Room 204, Concord, NH 03301

9TH ANNUAL NEW HAMPSHIRE LEADERSHIP SUMMIT, PRESENTED BY EVERSOURCE

[Back to Search](#)

<https://members.biaofnh.com/events>



SUNDAY, DECEMBER 3, 2023 5:00 PM - MONDAY, DECEMBER 4, 2023 1:00 PM (EST
(GMT-05:00) EASTERN TIME))



DESCRIPTION

Please join BIA for our ninth annual New Hampshire Leadership Summit, presented by Eversource, on December 3rd and 4th at the Mountain View Grand Resort, Whitefield. This two-day summit will bring together New Hampshire's elected and appointed policy leaders with business leaders to discuss the top legislative issues concerning the state's business community.

The Summit will begin Sunday at 5:30 p.m. with a networking reception followed by dinner. After breakfast Monday morning, there will be three concurrent break-out sessions focused on workforce housing, the cost of energy, and how New Hampshire's business climate stacks up against

Registration Closed

💰 Pricing

The cost to attend the summit is \$325 and is exclusive to BIA members or by invitation only. The summit registration fee includes networking reception, dinner, breakfast, work sessions, and lunch.

Hotel reservations must be made separately through the Mountain View Grand Resort. Please call 866-801-3653 to find the best rate with the hotel. The special room rate has

other New England states. These critical issues are likely to be discussed during the 2024 legislative session. The workshops will include panel presentations by policy experts and be moderated by BIA's policy staff. Networking breaks are also scheduled between the morning breakout sessions. The Summit will conclude with a luncheon. Online registration will close on Thursday, November 30th at 5:00 p.m.

Download this year's **Leadership Summit agenda** (<https://www.biaofnh.com/assets/pdf/23+Leadership+Summit+AGENDA+-+final-11-30>).

If you'd like more information about sponsoring or to become a BIA member, please contact Lora McMahon at 603-224-5388 x101.

SPONSORS

PRESENTING SPONSOR



HORS D'OEUVRES SPONSOR




REGISTRATION & NAME BADGE SPONSOR

expired but rooms will be offered at the best available rate until the hotel is sold-out.

 **Mountain View Grand Resort & Spa**
101 Mountain View Road
Whitefield, NH 03598
United States



 **Event Contact**
Lora McMahon
6032245388
(tel:6032245388)
[Send Email](#)
(mailto:lmcmahon@BIAofNH.com)

 Sunday, December 3, 2023
5:00 PM - Monday,
December 4, 2023 1:00 PM
(EST. ((GMT-05:00). Eastern Time))

NEW HAMP SHIRE BIA

9TH ANNUAL LEADERSHIP SUMMIT

SPONSORED BY

DINNER



LUNCH

BAE SYSTEMS

HORS D'OEUVRES



AFTER DINNER NETWORKING



REGISTRATION AND NAME BADGE



DECEMBER 3 - 4, 2023

MOUNTAIN VIEW GRAND RESORT
PRESENTED BY

EVERSOURCE

SUNDAY, DECEMBER 3

5:30 - 7:00 PM

REGISTRATION AND NETWORKING RECEPTION
CRYSTAL BALLROOM

7:00 - 8:30 PM

DINNER, CRYSTAL BALLROOM

8:30 PM

AFTER-DINNER NETWORKING, HARVEST TAVERN

MONDAY, DECEMBER 4

7:00 - 8:00 AM

BREAKFAST, CRYSTAL BALLROOM

8:00 - NOON

**CONCURRENT POLICY SESSIONS, PRESIDENTIAL HALL
(SEPARATE BUILDING FROM MAIN HOTEL)**

Please note: State policy leaders will be divided into three groups, alphabetically by last name, rotating at the conclusion of each policy session to the next session. By noon, state policy leaders will have had the benefit of participating in three separate policy sessions. Session descriptions are on the next page.

8:00 - 9:00 AM

CONCURRENT POLICY SESSIONS, PRESIDENTIAL HALL

9:00 - 9:30 AM

NETWORKING BREAK, PRESIDENTIAL FOYER

9:30 - 10:30 AM

REPEAT CONCURRENT POLICY SESSIONS, PRESIDENTIAL HALL
State policy leaders rotate to next session

10:30 - 11:00 AM

NETWORKING BREAK, PRESIDENTIAL FOYER

11:00 AM - NOON

REPEAT CONCURRENT POLICY SESSIONS, PRESIDENTIAL HALL
State policy leaders rotate to last session

NOON - 1:00 PM

LUNCH, HARDING ROOM

CLOSING REMARKS

Michael Skelton, President & CEO, Business & Industry Association

SUPPORTING SPONSORS



AGGENDA

2023 POLICY SESSIONS

THE HOUSING WE NEED: IF YOU BUILD IT THEY WILL COME

CLEVELAND ROOM

New Hampshire's well-documented lack of available, affordable housing is contributing to our next generation workforce leaving the state. Every potential Granite State worker who leaves because housing is neither available, nor affordable, makes hiring that much more difficult for employers around the state. Estimates show that up to 90,000 new housing units will be needed over the next 40 years to meet expected demand. This workshop will examine why housing development is lagging in New Hampshire, what has been accomplished recently to mitigate the housing shortage, and what innovative new proposals will be discussed in the 2024 legislative session.

Moderator: David A. Juvet, Senior Vice President of Public Policy, Business & Industry Association

- **Natch Greyes**, Government Affairs Counsel, NH Municipal Association
- **Ben Frost**, Deputy Executive Director, NH Housing
- **Representative Scott Wallace**, NH House of Representatives

MEETING DEMAND: SITING & SOURCES FOR THE FUTURE OF NEW HAMPSHIRE

ROOSEVELT ROOM

As it currently stands, the energy facility siting process presents undue delays, inconsistencies, and the Site Evaluation Committee struggles to meet quorum. Without a clear and consistent energy facility siting process, the Granite State will continue struggling to attract new projects that would bring clean, lower-cost energy sources. With electrification on the horizon and the rising cost of energy influenced by world events and regional infrastructure challenges, it is more imperative than ever for New Hampshire to streamline energy facility siting and attract projects to enhance grid stability, winter reliability, and lower energy costs locally. Expert panelists will discuss the cost of energy, the Twin States Clean Energy Project, siting, sources, and more.

Moderator: Kirsten Koch, Vice President of Public Policy, Business & Industry Association

- **Terron Hill**, Clean Energy Development Director, National Grid
- **Barry Needleman**, Managing Director, McLane Middleton, Professional Association
- **Lisa Shapiro**, Chief Economist, Gallagher, Callahan & Gartrell

A LEADING STATE FOR BUSINESS: HOW NEW HAMPSHIRE'S BUSINESS CLIMATE STACKS UP

COOLIDGE ROOM

New Hampshire's business climate and economic competitiveness currently stacks up well compared to other New England states and in various media sponsored rankings of "best states for business." In today's modern economy, however, other states are upping their game in terms of incentives and policy changes as the competition for talent and jobs increases dramatically. Leading experts will share their insights on new strategies and tactics New Hampshire needs to embrace to ensure the Granite State remains economically competitive and "in the game" to be considered a leading state for business nationally.

Moderator: Michael Skelton, President & CEO, Business & Industry Association

- **Taylor Caswell**, Commissioner, N.H. Department of Business and Economic Affairs
- **Kat Saunders**, Partner, Economic Leadership LLC

SUPPORTING SPONSORS

MAINSTAY
TECHNOLOGIES

MCLANE
MIDDLETON

NORMANDEAU
ASSOCIATES
ENVIRONMENTAL CONSULTANTS



PHILIP MORRIS
INTERNATIONAL

2023 NH LEADERSHIP SUMMIT PANELIST BIOS



TAYLOR CASWELL, COMMISSIONER, NH BEA

Taylor is the first commissioner of the N.H. Department of Business and Economic Affairs. Appointed to the position by Gov. Chris Sununu in 2017, and reappointed in 2021, he serves as chief economic and marketing official for the state and oversees the Divisions of Economic Development and Travel & Tourism Development. In 2020, Gov. Sununu named Commissioner Caswell to lead New Hampshire's economic relief recovery efforts in the face of the coronavirus pandemic. In addition to maintaining BEA's role in supporting and deploying relief programming for employers, the commissioner has also led the Governor's Office for Emergency Relief and Recovery (GOFERR), with responsibility for transparent development, deployment and management of more than \$3 billion in federal COVID relief and stimulus funds to New Hampshire. Before joining BEA, he was executive director of the N.H. Community Development Finance Authority and served as the New England regional administrator for the U.S. Housing and Urban Development, a White House-level appointment.



BEN FROST, DEPUTY EXECUTIVE DIRECTOR, NH HOUSING

As deputy executive director and chief legal officer for New Hampshire Housing, Ben manages external relations, legislative initiatives and strategic planning, and provides legal guidance on program implementation. He frequently presents on issues concerning affordable and workforce housing and land use law. Ben serves on the Legislative Committee of the N.H. Planners Association. He holds Bachelor of Arts and Master of Arts degrees in geography from Colgate University and Syracuse University, and a J.D. from Cornell Law School with a concentration in business law and regulation.



NATCH GREYES GOVERNMENT AFFAIRS COUNSEL, NH MUNICIPAL ASSOCIATION

While Natch may be best known for his love of carnivorous plants, his real job is advocating for NHMA's member municipalities at the New Hampshire Legislature and providing them with legal advice and training. He is routinely featured in New Hampshire-based publications focusing on a municipal audience, chairs the municipal bar section, and can often be found providing training at NHMA's partner events – especially those that take place in a bog. Before joining NHMA, Natch was a prosecutor. He received his bachelor's degree from Clark University and his law degree from William & Mary.



TERRON HILL, CLEAN ENERGY DEVELOPMENT DIRECTOR, NATIONAL GRID

Terron is responsible for facilitating a clean energy future for National Grid's electric transmission and distribution business in New England, moving forward innovations and new investments to support renewable energy development. Terron is also project director for the Twin States Clean Energy Link, a new high voltage direct current interconnector that will help deliver clean hydro and offshore wind power across New England and Quebec. In this role, Terron is responsible for overall project development and commercialization. Terron has led numerous teams in his almost 20 years at National Grid in transmission business development, regulatory strategy, ISO-NE and NYISO wholesale electricity markets, grid innovation, NERC and reliability compliance, and corporate strategy.



BARRY NEEDLEMAN, MANAGING DIRECTOR, MCLANE MIDDLETON

Barry has almost 30 years of experience handling environmental and energy matters for regional and national clients. He does a substantial amount of energy facility siting work, primarily before the New Hampshire Site Evaluation Committee, on numerous types of projects ranging from fossil and renewable generation to electric and gas transmission. He has experience litigating a variety of environmental cases in state and federal courts such as insurance and third-party cost recovery claims at former manufactured gas plants and the defense of statewide MTBE contamination claims. He also litigates administrative matters

before state appellate councils regarding permit appeals under various environmental programs. He regularly represents clients in environmental matters involving permitting, compliance counseling and defense of administrative and judicial enforcement actions. Barry chairs McLane Middleton's Energy Practice Group. Barry received his Bachelor of Arts from Clark University, his J.D. from Lewis & Clark Law School and his Master of Laws (Environmental) from George Washington University Law School.



KAT SAUNDERS, PARTNER, ECONOMIC LEADERSHIP LLC

Kat is head of strategy and leadership for Economic Leadership, a consultancy currently working in more than a dozen states to develop economic and workforce strategies. A specialist in economic development, talent attraction and real estate, she advises clients on building effective marketing and communications programs to produce results that shift the perception and reputation of client communities while engaging stakeholders in the overall economic development process. Before joining Economic Leadership, Kat was executive vice president of client strategy for place marketing firm, Development Counsellors International based in New York City. There, she led the statewide economic development and talent attraction strategy for Florida Power & Light and the JAXUSA Partnership. Kat is a graduate of Florida State University, where she studied public relations, business and political science.



LISA K. SHAPIRO, CHIEF ECONOMIST, GALLAGHER, CALLAHAN & GARTRELL

Dr. Shapiro is chief economist at Gallagher, Callahan & Gartrell in Concord. She analyzes economic and industry trends and works with businesses and nonprofit organizations on strategic and economic issues. For more than 20 years, she has been involved in energy, taxes, housing and health care. Dr. Shapiro frequently testifies before the New Hampshire Legislature. She works on matters before regulatory agencies and has appeared as an expert witness regarding fiscal and economic impacts of energy infrastructure projects. She has authored studies and provided strategic advice on the effects of a statewide property tax, various business tax proposals, and public investments and infrastructure. Dr. Shapiro served on the commission established to achieve long-term viability of the New Hampshire Retirement System, and was appointed by two governors to serve as chair of the New Hampshire Retirement System Board of Trustees. She is a former member of the Federal Reserve Bank of Boston's New England Public Policy Center Advisory Board and the Josiah Bartlett Center for Public Policy. Dr. Shapiro holds a Ph.D. in Economics from Johns Hopkins University.



REPRESENTATIVE SCOTT WALLACE

Rep. Wallace was educated at Pinkerton Academy and graduated in 1983 from the scientific curriculum. He studied mechanical engineering at the University of New Hampshire. He has been a Donville resident since 1997. He has been a master certified automobile technician since 1995, an FAA-licensed commercial helicopter pilot with fixed wing ratings, too. He has owned and operated franchised retail auto repair facilities and retail tire stores in Merrimack, N.H., and Lowell, Mass., since 2002.